CURRICULUM VITAE

Dorothy Eleanor Westney Name:

August 1, 1947 Date of Birth:

Citizenship: Canadian

Sloan Fellows Professor Emerita, MIT Sloan School of Management Professor Emerita, Schulich School of Business **Current Position:**

Address: 10 Tichester Road Unit 206, Toronto, ON M5P 3M4, Canada.

I. **DEGREES**

<u>School</u>	<u>Degree</u>	Year
University of Toronto	B.A. (Honours Sociology)	1970
University of Toronto	M.A. (Sociology)	1972
Princeton University	M.A. (Sociology)	1974
Princeton University	Ph.D. (Sociology)	1978
Stockholm School of Economics	Doctor of Economics (honoris causa)	2007

ACADEMIC POSITIONS II.

<u>Employer</u>	<u>Position</u>	<u>Dates</u>
Hitotsubashi University	Research Associate, Institute for Economic Research	1975-1976
Yale University	Lecturer, Department of Sociology	Sept. 1976-June 1978
	Assistant Professor, Department of Sociology	July 1978-June 1982
	Assistant Professor, School of Organization and Management	July 1980-June 1982
MIT Sloan School of Management	Assistant Professor of Management	July 1982-June 1986
	Associate Professor of Management (without tenure)	July 1986-June 1989
	Associate Professor of Management (with tenure)	July 1989-June 1995
	Professor of Management	July 1995-June 2007
	Sloan Fellows Chair in Management	July 1998 – June 2007
	Professor Emerita	July 2007 - present
Schulich School of Business, York University	Scotiabank Professor of International Business Professor of Organization Studies	July 2007 – June 2014

Schulich School of Business.

York University

Professor Emerita

July 2014 - present

Visiting Academic Positions

University of Tokyo

Visiting Researcher

January-July 1987

Faculty of Engineering

Hitotsubashi University Visiting Professor, Institute of Business Research April 1989-August 1989

University of

Toyota Visiting Professor,

September 1989- May 1990

Michigan

Center for Japanese Studies

University of Toronto

Visiting Professor, Faculty

January-May 1994 of Management

Hitotsubashi University

Visiting Professor, Institute of Business Research

October 1996-March 31, 1997

Schulich School of

Visiting Scholar

January-December 2005

Business, York University

Aalto School of Business Visiting Professor, International Business

2013-18

Otago Business School William Evans Visiting Fellow November 2015

III. **PUBLICATIONS**

1. Books:

Oxford Handbook of Industry Dynamics (co-edited with M. Kipping and T. Furukawa). Oxford University Press, forthcoming.

Managing for the Future: Organizational Behavior and Processes. With Deborah Ancona, Thomas B. Kochan, Maureen Scully, and John Van Maanen. Southwestern Press, 1996; second edition, 1999; third edition 2005.

Smart Globalization: Designing Global Strategies, Creating Global Networks (co-edited with Anil K. Gupta). San Francisco: Jossey-Bass, 2003.

Organization Theory and the Multinational Corporation (co-edited with Sumantra Ghoshal). London: Macmillan, 1993. Second edition 2005.

Imitation and Innovation: The Transfer of Western Organizational Patterns to Meiji Japan. Harvard University Press, 1987.

2. Journal Articles:

Piekkari, R., C. Welch, & D.E. Westney (2022). "The Challenge of the Multinational Corporation to Organization Theory: Contextualizing Theory", Organization Theory, 3(2), https://doi.org/10.1177/26317877221098766

Westney, D. E., Piekkari, R., Koskinen, K., & Tietze, S. (2022). "Crossing borders and boundaries: Translation ecosystems in international business" *International Business Review*, *31*(5), 102030.

Westney, D.E. & Piekkari, R. (2020). "Reversing the translation flow: Moving organizational practices from Japan to the U.S." (2020) (with Rebecca Piekkari). *Journal of Management Studies* 57-1 (2020): 57-86.

Westney, D.E. (2020). "Reflecting on Japan's Contributions to Management Theory" (2020). Asian Business & Management 19-1: 8-24.

J. Mees-Buss, C. Welch, & D.E. Westney (2019). "What Happened to the Transnational? The Emergence of the Neo-Global Corporation.". *Journal of International Business Studies* 50: 1113-1143.

Westney, D.E (2019). "Changing MNEs." Japan MNE Insights Vol. 5-2: April.

Westney, D.E (2014). "The Organizational Architecture of the Multinational Corporation." (2014). Advances in International Management Vol. 27: pp. 5-22.

Asakawa, K., K. Ito, E.L. Rose, & D.E. Westney (2013). "Internationalization in Japan's service industries" (2013). *Asia Pacific Journal of Management* 30-4 (December): pp. 1155-1168.

K. Asakawa & D.E. Westney (2013). "Evolutionary perspectives on the internationalization of R&D in Japanese multinational corporations". Asian Business & Management 12-1 (Feb.): 115-141.

Van Maanen, J. & D.E. Westney (2011). "The Casual Ethnography of the Executive Suite" (2011). *Journal of International Business Studies* Vol. 42: 602-607.

Westney, D. E. (2011). "Global Strategy and Global Business Environment: Changing Models of the Global Business Environment" *Global Strategy Journal* 1-3/4: 377-381.

Westney, D. E. (2008). "Challenging the Transnational model" Socio-Economic Review): 12-16.

Westney, D.E. (2006). "The Lost Decade and Japanese Business Studies" Asian Business and Management 5: 167-185.

Westney, D.E. (1999). "Organisational Evolution of Multinational Enterprise: An Organisational Sociology Perspective", *Management International Review* Special Issue (Vol. 29-1): 56-76.

Westney, D.E. (1998). "Research on the Global Management of Technology" *Hitotsubashi Business Review* 46-1: 1-21.

Westney, D.E. (1996). "The Evolution of the Japanese Business System" Journal of Asian Business 12-1: 21-50.

Westney, D.E. (1993). "Cross-Pacific Internationalisation of R&D" R&D Management 23-2: 171-181

Westney, D.E. & S. Ghoshal (1991). "Organizing Competitor Analysis Systems" *Strategic Management Journal* 12: 17-31.

Westney, D.E. (1990). "Gijutsu no Gurobaruka to R&D no Kokusaika" (The Globalization of Technology and the Internationalization of R&D") *Hitotsubashi Business Review* 37-2: 30-40.

Westney, D.E. (1990). "Sociological Approaches to the Pacific Region" *Annals of the American Academy of Political and Social Science* Vol. 505: 24-33.

Westney, D.E. (1986). "Designing the Designers: Computer R&D in the U.S. and Japan" Technology Review.

Westney, D.E. (1985). "The Role of Japan-Based R&D in Global Technology Strategy" (with Kiyonori Sakakibara) in *Technology in Society* (November, Cover Story)): 315-330.

Westney, D.E. (1982). "The Emulation of Western Organizational Models in Meiji Japan: The Case of the Paris Prefecture of Police and the Keishi-Cho." *Journal of Japanese Studies* 8(2): 307-342.

Westney, D.E. (1981). "Japanese and U.S. Media: Graphics as a Reflection of Newspapers' Social Role" (with James R. Beniger) *Journal of Communication* 31(2): 14-27.

3. Chapters in Edited Volumes:

"MNCs and Cross-Border Strategic Management" (2021). In I.M. Duhaime, M.A. Hitt, and M. A. Lyles, Eds, Strategic Management: State of the Field and its Future (pp. 301-318). New York: Oxford University Press.

"International business and multi-level institutional change: Looking backward and facing forward" (2021). In A. Verbeke, R. van Tulder, E. L. Rose, & Y. Wei (Eds.), *The multiple dimensions of institutional complexity in international business research*. (*Progress in international business research*, vol. 15) (pp. 23–43). Emerald Publishing: Bingley, U.K.

"Language as a Meeting Ground for Research on the MNC and Organization Theory" (2017). With Rebecca Piekkari). In C. Dörrenbächer and M. Geppert (Eds.), <u>Multinational Corporations and Organization Theory: Post Millenium Perspectives</u>, Research in the Sociology of Organizations series Emerald: Bingley, UK, 2017), Vol. 49, 193-232.

"A New Way of Thinking about Resource Development: a Values-based Approach" (2016). With Richard Ross. In Dominic Barton, Dezso Horvath, and Matthias Kipping, eds., <u>Re-Imagining Capitalism</u>. (Oxford, UK: Oxford University Press, 2016), pp. 287-304.

"The Multinational Enterprise as an Evolutionary System" (2009). In Simon Collinson and Gareth Morgen, eds, <u>Images of the Multinational Enterprise</u>, pp. 117-144. Oxford: Blackwell.

"What is International Business? A Sociologist's View" in Peter Buckley, ed., What is International Business? (Palgrave Macmillan, 2005)

"Geography as a Design Variable". In Julian Birkenshaw et al., eds., <u>The Future of the Multinational Corporation</u> (John Wiley and Sons, 2003), pp. 128-142.

"Japan". Chapter in <u>Handbook of International Business</u>, edited by Alan Rugman and Tom Brewer (Oxford University Press, 2001, revised edition 2008): pp. 623-651.

"The Multinational Corporation as an Organization" (with Srilata Zaheer). In Ibid., pp. 349-379.

"Japanese Enterprise in the 21st Century" in Paul DiMaggio, ed., <u>The Twenty-first-Century Firm</u> (Princeton University Press, 2001): pp. 105-143.

"Multinational Enterprises and Cross-Border Knowledge Creation" in Ikujiro Nonaka and Toshihiro Nishiguchi, eds., Knowledge Emergence (Oxford University Press, 2001): pp. 147-175.

"Knowledge Creation and the Internationalization of Japanese Companies: Front-line Management Crossing Borders" (with Kenichi Yasumuro) in Ibid., pp. 176-193

"Organization Theory Perspectives on the Cross-Border Transfer of Organizational Patterns" in Paul Adler, Mark Fruin, and Jeffrey Liker, eds., <u>Re-Made in America</u> (Oxford University Press, 1999), pp. 385-408.

"Changing Perspectives on the Organization of Japanese Multinational Enterprises" in Alan Bird and Schon Beechler, eds., <u>Japanese Multinationals Abroad: Individual and Organizational Learning</u> (Oxford University Press, 1999), pp. 11-29.

"Organisation Theory Perspectives and International Business" in Brian Toyne and Douglas Nigh, ed., <u>Perspectives on International Business</u> (University of South Carolina Press, 1997): pp. 296-312.

"International Product Development of Japanese Firms: Product Group Coherence and Internal Isomorphism" (with Kiyonori Sakakibara and Masaru Kosaka), in Toshihiro Nishiguchi, ed., <u>Managing Product Development</u> (Oxford University Press, 1996): pp. 57-71.

"Japanese Mass Media as Business Organizations" for Susan Pharr, ed., <u>Politics and the Japanese Mass Media</u> (University of Hawaii Press, 1996)

"Building a Competitor Intelligence Organization: Adding Value in an Information Function" (with Sumantra Ghoshal), in Thomas J. Allen and Michael S. Scott Morton, eds., <u>Information Technology and the Corporation of the 1990s</u> (Oxford University Press, 1994): pp. 430-453.

"The Evolution of Japan's Industrial R&D" in Masahiko Aoki and Ronald Dore, eds., <u>The Japanese Firm: The Source of Competitive Strength</u> (Oxford University Press, 1994): pp. 154-177.

"Japanese Multinationals in North America" in Lorraine Eden, ed., <u>Multinationals in North America</u> (University of Calgary Press, 1994): pp. 253-275.

"Country Patterns of R&D Organization: The United States and Japan" in Bruce Kogut, ed., <u>The Organization of Work and Technology: Implications for Global Competitiveness</u> (Oxford University Press, 1993), Ch. 2, pp. 36-54.

"Institutionalization Theory and the Multinational Corporation" in Westney and Ghoshal, editors, <u>Organization Theory and the Multinational Corporation</u> (Macmillan, 1993): pp.53-76.

"Organizational Change and the Internationalization of R&D" in Tom Kochan and Michael Useem, eds., <u>Transforming Organizations</u> (Oxford University Press, 1991): 245-260.

"Building the National Communications System: Adopting and Adapting Foreign Models in Meiji Japan" in <u>The Ambivalence of</u> Nationalism edited by James White, Thomas Havens, and Michio Umegaki (Lanham, Maryland: University Press of America, 1990): pp. 39-60.

"U.S. Industrial Culture and the Japanese Competitive Challenge" in Alan D. Romberg and Tadashi Tamamoto, eds., <u>Same Bed, Different Dreams: America and Japan - Societies in Transition</u> (New York: Council on Foreign Relations Press, 1990.

"Internal and External Linkages in the MNC: The Case of R&D Subsidiaries in Japan", in Christopher Bartlett, Yves Doz, and Gunnar Hedlund, eds, Managing the Global Firm (London: Croom Helm, 1990)

"The Role of Japan-Based R&D in Global Technology Strategy" (with Kiyonori Sakakibara). Reprinted in Michael L. Tushman and William L. Moore, eds., <u>Readings in the Management of Innovation</u> (Cambridge, Mass: Ballinger, 1988).

"Domestic and Foreign Learning Curves in Managing International Cooperative Strategies" in Farok Contractor and Peter Lorange, eds. <u>Cooperative Strategies in International Business</u> (Lexington Books, 1988).

"Takokuseki Kigyo to joho tsushin gijutsu" (Multinational enterprise and information and communications technology) in Iki, Kimura, and Kageyama, eds., Johoka Jidai no sangyo.kigyo ningen (Tokyo: Yusankaku Sensho, 1986).

"Meijiki Nihon ni okeru seiyo no soshiki pa-tan e no chosen" (The selection of Western organizational pattern in Meiji Japan") in Umesao and Matsubara, eds., Toji Kiko no Bummeigaku (Tokyo: Chuo Koron Sha, 1986).

"Organizations" and "The Military" in <u>Japan in Transition</u>, edited by Marius B. Jansen and Gilbert F. Rozman (Princeton University Press, 1986)

"Patterns of Organizational Development in Japan: The Spread of the Incorporated Enterprise" in Dunkerly and Salaman, eds., 1979 Yearbook of Organizational Studies. (Routledge and Keegan Paul).

4. PRESENTATIONS

- 2024. "Taking Industry Seriously: Industry Dynamics and International Business". Organizer and Chair, Conference theme panel, Academy of International Business Annual Meeting, Seoul, Korea, July 5.
- 2023. "Environmental Turbulence, Industry Dynamics, and Business Models" Organizer and presenter, Strategic Management Society Annual Meeting, Toronto, October 3.
- 2022. "Organizational Translation: Moving Forms and Practices across linguistic, cultural, and national boundaries." Japanese Studies Association of Canada Annual conference. Toronto, October 21.
- 2022. "Organizational Institutional Translation" for panel on *Methodological Benefits of Importing Conceptual Paradigms: IB as Translation* For the European International Business Academy Annual Meeting, Oslo, Norway, December 9.
- 2019. "From the Internationalization of R&D to Global Innovation: What Has Been Changing in How MNEs Engage in Research and Product Development?" Academy of International Business annual meeting, Copenhagen, June 2019
- 2017. "Translating Organizations and Management Models across Borders: Insights from Scandinavian Institutionalism and translation studies." Academy of Management annual meeting, Atlanta, August 4, 2017.
- 2015. "Organizational Learning across Borders: Contexts, Frameworks, and Future Directions." Australia and New Zealand Academy of Management Annual Conference, Otago University, Dunedin, New Zealand, 2015.
- 2014. "Sociological Perspectives on Interdisciplinary Research on the MNC" Academy of Management annual meeting, IM/BPS/OMT session *Frontiers of IM: Developing Interdisciplinary Theories of the Multinational Corporation*, Philadelphia, August 4, 2014.
- 2013. "The Organizational Architecture of the Multinational Corporation" Academy of Management annual meeting, International Management Division Eminent Scholar Award session, Orlando August 11, 2013.
- 2012. "What we can learn from Professor Ikujiro Nonaka Past, Present, and Future" Academy of International Business Annual Meeting, Washington, DC. Plenary session July 1, 2012.
- 2012. "Internationalizing Japanese Service Firms" Academy of International Business Annual Meeting, Washington, DC. Presentation for panel on "Internationalization of Services Firms: Issues and Opportunities", July 1, 2012.

- 2011. "Japan in International Business" Presentation at AIB Fellows Panel on Foundations of the Field, Academy of International Business annual meeting, Nagoya, Japan, June 25, 2011.
- 2011. "Sociology and International Business". Presentation at AIB panel on IB's Contributions to Social Science Disciplines Past, Present, and Future". Academy of International Business annual meeting, Nagoya, Japan, June 28, 2011.
- 2010. "Looking back at the Ford and Carnegie Foundation Reports on Business Schools". Presentation for a panel on "The Future of Business Education" at the Academy of Management annual meeting, Montreal, August 7, 2010.
- 2010. "The Casual Ethnography of the Executive Suite". Presentation at AIB panel on Qualitative Methods in IB, Academy of International Business annual meeting, Rio de Janeiro, June 27, 2010.
- 2009. "Organization Theory-based case research: Opportunity and challenge". Presentation for AIB panel on Doing Research on Global R&D at the Academy of International Business annual meeting, Milan, July 2, 2009.
- 2008. "The Future of the MNE". Presentation at IMD-AIB Joint Symposium on "The Future of the Multinational Enterprise", Academy of Management annual meeting, Anaheim, August 12, 2008
- 2007. "The Work of Douglass North: A Sociologist's Perspective". Presentation at AIB Eminent Scholar Award plenary panel, Association of International Business, June 25, 2007.
- 2006. "Asian Management in the 21st Century" Presentation for Keynote Panel of the Asian Academy of Management meeting, Tokyo, Japan, December 19, 2006.
- 2006. "Knowledge Transfer in Asian Emerging Economies" Presentation for session on Knowledge Transfer for Asian Academy of Management meeting, Tokyo, Japan, December 19, 2006.
- 2005. "Had we but World Enough and Time: Business Schools and the Challenges of Sustainable Capitalism." Three lectures at Uppsala University, September 2005.
 - "Is Sustainable Capitalism an Oxymoron?"
 - "Organization Studies and the Challenges of Sustainable Capitalism"
 - "International Business and the Challenges of Sustainable Capitalism"
- 2005. "What is International Business? A Sociologist's View" AIB Fellows Panel, Opening plenary panel for Association of International Business annual meeting, Quebec City, July 10, 2005.
- 2005. "The Lost Decade and Japanese Business Studies". Keynote address for annual meeting of the Association of Japanese Business Studies, Quebec City, July 7, 2005.
- 2004. "Organizational Perspectives on MNC Strategy", Presentation at Professional Development Workshop" Conversations on International Management and Strategy" at Academy of Management Annual Meetings, New Orleans, August 7, 2004.
- 2004. "Institutional Theory and the study of the MNC" Presentation for Professional Development Workshop, "Advancing Institutional Theory in International Contexts", Academy of Management Annual Meetings, New Orleans, August 8, 2004.
- 2004. "Remembering Sumantra Ghoshal" Speaker at Plenary session for the Academy of International Business Annual Meeting, Stockholm, July 12, 2004.
- 2003. "The MNC as a Knowing Organization", European International Business Academy, Copenhagen, December.

"Executive Education and Research Opportunities" Presentation for Panel on "Real Time Research in International Management: Challenges and Opportunities", Panel for Academy of Management Annual Meeting, Seattle, August 5, 2003.

2003. "Emerging Research Frontiers in International Business" Panel at the *Journal of International Business Studies* 1st annual Frontiers in International Business conference, March 2003

2002. "New Directions in Research on MNCs" Panel presentation, Strategic Management Society Annual Meeting, Paris, Sept. 23, 2002.

2002. "Knowledge and Geography: The Internationalization of R&D and the Global Management of Technology" Presentation for panel on Knowledge and Geography, Academy of International Business Annual Meeting, June 2002, Puerto Rico

2001. "Doing Business in Japan" Academy of International Business 'Gurus' Panel', November 16, 2001, Sydney.

2001. "Organizing the Corporation for the New Economy; If you are NOT American" ILP Symposium Presentation, Tokyo, January 22.

2000. "The Multinational Enterprise in the 21st Century" Keynote address for Australia New Zealand International Business Association annual meeting, Auckland, October.

2000. "Alfred Chandler's Contribution to International Management" Opening Plenary Session on Award to Alfred D. Chandler Jr., Academy of International Business 2000 Annual Meeting, Phoenix, Arizona, November 18, 2000.

2000. "The Transformation of Japanese Companies in the Current Economic Environment in Japan", Academy of International Business Annual Meeting, Phoenix, Arizona, November 19, 2000.

2000. "Japanese MNEs and Globalization" Presentation at the Kråkmarö Workshop on Islands of Globalization, sponsored by the Institute of International Business, Stockholm School of Economics, Sweden, May 27-29, 2000

2000. "Management Models Crossing Borders: The Case of Japan". Presentation for All-Academy Symposium, Academy of Management Annual Meeting, Toronto, August 5, 2000.

2021

6.. AWARDS and HONOURS

International Division Academy of Management

Outstanding Service to the Global Community Award	2021
Eminent Scholar Award, International Management Division, Academy of Management	2013
Dean, Academy of International Business Fellows	2008-11
Doctor of Economics (honoris causa), Stockholm School Of Economics	2007
Fellow, Academy of International Business	1998-present
National Science Foundation Research grant (with Michael Joroff)	1986-1987

Mitsubishi Career Development Chair		1982-1989
Social	Science Research Council Postdoctoral Fellowship	1979
Sumito	omo Junior Faculty Research Fellowship	1979
Social	Science Research Council Doctoral Fellowship	1975-1976
Canad	a Council Doctoral Fellowship	1972-1977
Univer	sity of Toronto Fellowship	1970-1971
Paul M	row Wilson Fellow IcGillicuddy Gold Medal in Sociology (University of Toronto) Silver Medal (Victoria College, University of Toronto)	1970
Hamil	ton Fiske Biggar Scholarship (Victoria College)	1966
	o Scholar Henry Aikens Scholarship (Victoria College)	1965
7. PROF	ESSIONAL AND INSTITUTIONAL SERVICE	
A .	Professional Activities:	
	Co-Chair of Programme Committee, Eastern Sociological Society Annual Meetings	1981
	Chairman, Northeast Asia Council Association of Asian Studies	1987-1990
	Member, National Executive Committee Association for Asian Studies	1987-1988
	Member, Board of Directors, Association for Asian Studies	1988-1990
	Member, Programme Committee, Academy of International Business Annual Meetings	1988
	Chair, Program Committee for Annual Meeting, Association of Japanese Business Studies	1989-90
	Member, National Science Foundation Doctoral Dissertation Awards in Sociology Committee	1990

Member, Nominating Committee of Organisations Section, American Sociological Association	1992
Member, American Advisory Committee, Japan Foundation	1991-1999
Member, Council for International Exchange of Scholars (Fulbright Fellowships)	1995-2000
Member, John Whitney Hall Prize Committee, Association for Asian Studies	1999-2001
Fellow, Academy of International Business	1998-present
Member, Editorial Advisory Board of the <i>Sloan Management Review</i> Editorial Advisory Board	2000- present
Track Chair, Org. Theory, Academy of International Business Annual Meeting	2002
Member, Richard Farmer Dissertation Award Committee, AIB	2002-05
Chair, Richard Farmer Dissertation Award Committee, AIB	2005
Executive Council, International Management Division, Academy of Management	2002-07
Professional Development Workshop Chair, AOM Annual Meeting, Seattle	2002-033
Program Chair, AOM Annual Meeting, New Orleans	2003-04
IM Division Chair IM Division Past Chair	2005-06 2006-07
Member, Gunnar Hedlund Dissertation Award Committee Institute of International Business, Stockholm School of Economics	2006-present
Dean of Academy of International Business Fellows	2000 2011
	2008-2011
Consulting Editor, Journal of International Business Studies	
Consulting Editor, Journal of International Business Studies Panel Chair, External Review for Uppsala University Quality And Renewal Assessment (KoF11)	
Panel Chair, External Review for Uppsala University Quality	2010-present
Panel Chair, External Review for Uppsala University Quality And Renewal Assessment (KoF11) Panel Chair, International Advisory Panel, Danish Council	2010-present 2011

8. Ph. D. Dissertations Supervised as Committee Chair:

Yale University:

Akiko Hashimoto, 1984

Old People in Japan and America: A Comparative Community Study.

MIT Sloan School:

Sumantra Ghoshal, 1985

Environmental Scanning: An Individual and Organizational Level Analysis

Nitin Nohria, 1988

Creating New Business Ventures: Network Organization in Market and Corporate Contexts

Srilata Zaheer, 1992: (Winner of the Richard Farmer Best Dissertation Award from the Academy of International Business 1992)

Organizational Context and Risk-Taking in a Global Environment: A Study of Foreign-Exchange Trading Rooms in the U.S. and Japan"

Patricia Robinson, 1994 (Winner of the Richard Farmer Best Dissertation Award from the Academy of International Business 1994)

Applying Institutional Theory to the Study of the Multinational Enterprise: Parental Control and Isomorphism among Personnel Practices in American Manufacturers in Japan

Steven White, 1997

Technological Systems and Organizational Change: China's Pharmaceutical Industry in Transition.

Anthony Frost, 1998 (Winner of the Gunnar Hedlund Dissertation Award 1998)

The Geographic Sources of Innovation in the Multinational Enterprise: US Subsidiaries and Host Country Spillovers, 1980-1990.

Annique Un, 2001 (Winner of the INFORMS Best Dissertation Award 2002)

Organizational Capabilities, Knowledge, and Innovation Strategies for Developing the Capability to Mobilize and Create Knowledge for Innovation

Sachi Hatakenaka, 2002

 $Flux\ and\ Flexibility:\ A\ Comparative\ Institutional\ Analysis\ of\ Evolving\ University-Industry\ Relationships\ in\ MIT,\ Cambridge,\ and\ Tokyo$

Christopher J. Voisey, 2007

Organizational identity, organizational capabilities, and the evolution of the multinational corporation: JTech's transmission systems business in the U.S.

Rafel Lucea, 2007

Essays in global non-market strategy

9. Courses Taught:

Undergraduate Courses:

People and Organizations (required course for MIT Undergraduate minor in Management) Cross-Cultural Management (International BBA Programme at Schulich)

Organizations and Environments (BBA Core course at Schulich)

Organizational Change

MBA Courses:

International Business Management (basic IM course, renamed International Dimensions of Management)

Strategy and Organization Global Strategy and Organization International Business Environments Comparative Studies of Organizations The Firm and the Business Environment in Japan

Ph. D. Courses:

Sociology of Organizations International Business

Schulich School of Business Mining Management

Executive Education:

Taught sessions in MIT Sloan short open-enrolment programmes in Corporate Strategy (Arnaldo Hax, faculty director), Changing Organizations (John Van Maanen, faculty director), Technology Management (Ed Roberts, faculty director); co-director with Michael Cusumano of a one-week course in Japanese Technology Management

Co-director of custom programmes for Finmeccanica, Willis, and BP Projects Academy Taught sessions in numerous other custom executive education programmes.

Taught in Kellogg-Schulich Executive MBA Programme, International Strategy, 2008-present.