

Centre for Career Design  
Schulich School of Business

# MBA/IMBA EMPLOYMENT REPORT 2022



Azra Samji (MBA '21)  
Manager, Inclusion, Diversity, Equity & Action, lululemon



Congratulations on graduating from the  
Schulich School of Business!

With the rigorous education and training  
you have received, yours is a future of endless  
possibility and potential.

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# Recruiting at Schulich

**“We work to understand your needs and help you develop strategies to make sure you stand out in an increasingly competitive marketplace.”**

The Centre for Career Design is here to help you find the right fit with the right company or organization. In the past year we have gone through some restructuring to better align our core services with Schulich’s extensive range of MBA specializations and programs and to better service the career objectives of our students and newest graduates.

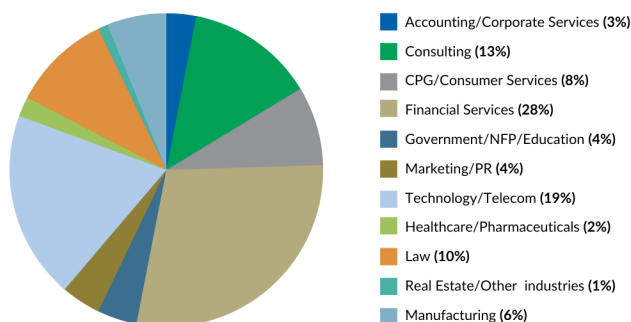
The good news is Schulich graduates continue to thrive in today’s increasingly competitive job market due to diverse perspectives, innovative programs, and global reach of Canada’s preeminent business school.



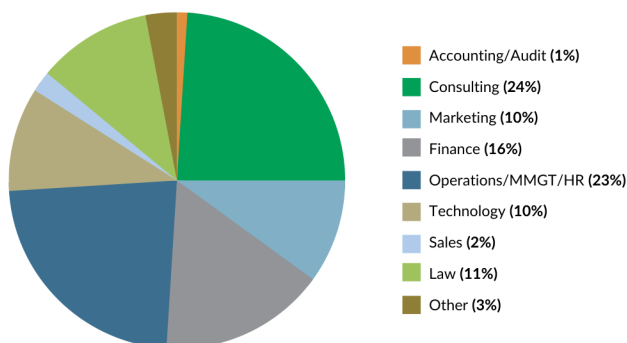
**Hollis Sinker, MBA**

Executive Director, Centre for Career Design  
Schulich School of Business

## CLASS OF 2022 EMPLOYMENT BY INDUSTRY



## CLASS OF 2022 EMPLOYMENT BY FUNCTION



## CLASS OF 2022 GRADUATE EMPLOYMENT AT A GLANCE

**90%** of students were hired within 6 months of graduation

**93%** of students participated in the survey

**\$98,165\***

Average salary (includes base salary and other guaranteed compensation)

**\$10,974\*\***  
Average signing bonus

**\$53,759 – \$215,000**  
Salary range

These results are for full-time graduate-level students only and do not include part-time MBAs or other Master level programs and signing bonuses.

\*For those who reported salary numbers.

\*\*For those who reported signing bonus.

**111**

Number of companies that hired Schulich MBA/IMBA students

# Compensation by Industry

## INDUSTRY

## SALARY (\$)

	Average	Minimum	Maximum	Median
ACCOUNTING	104,000	95,000	110,000	105,000
CONSULTING	92,233	57,073	110,000	95,424
CPG / RETAIL	98,897	60,905	140,000	94,000
FINANCIAL SERVICES	90,390	60,503	150,000	87,500
GOVERNMENT / NON-PROFIT	88,325	58,921	124,383	85,000
MARKETING	100,333	96,000	105,000	100,000
TECHNOLOGY	111,644	53,758	175,000	110,000
HEALTHCARE	108,396	77,160	128,027	120,000
LAW	97,998	74,147	215,000	92,000
REAL ESTATE	120,000	-	-	-
MANUFACTURING	110,400	90,000	140,000	110,000

Dash (-) represents insufficient data points.

# Class of 2022 at a Glance

Average Age 31

Average Years of Work Experience 5

Average GMAT 627

Average GPA 6.71

Graduating Class Size 291

Male Students\* 66%

Female Students\* 34%

\*Undisclosed less than 1%.





# Compensation by Function

## FUNCTION

## SALARY (\$)

	Average	Minimum	Maximum	Median
<b>CONSULTING</b>				
Internal	96, 109	61, 821	110, 000	100, 000
Technology	105, 000	-	-	-
Management / Strategy	93, 709	77, 384	105, 000	100, 000
<b>Total</b>	<b>94, 150</b>	<b>58, 920</b>	<b>110, 000</b>	<b>97, 662</b>
<b>FINANCE</b>				
Capital Markets / Investment Banking	120, 000	-	-	-
Leadership Programs	82, 931	82, 897	83, 000	82, 897
Risk Management / Financial Analyst / Other	90, 268	60, 906	120, 000	90, 000
Retail & Commercial Banking	93, 750	75, 000	120, 000	90, 000
<b>Total</b>	<b>91, 988</b>	<b>60, 906</b>	<b>120, 000</b>	<b>90, 000</b>
<b>MARKETING/SALES</b>				
Brand / Product Management	119, 342	90, 000	140, 000-	128, 027
Sales / Business Development	98, 666	86, 000	110, 000	100, 000
<b>Total</b>	<b>109, 005</b>	<b>86, 000</b>	<b>140, 000</b>	<b>105, 000</b>
<b>LAW</b>	<b>96, 350</b>	<b>70, 000</b>	<b>215, 000</b>	<b>90, 000</b>
<b>TECHNOLOGY</b>	<b>98, 298</b>	<b>53, 758</b>	<b>140, 000</b>	<b>96, 750</b>
<b>OPERATIONS</b>	<b>107, 978</b>	<b>58, 763</b>	<b>175, 000</b>	<b>110, 000</b>
<b>OTHER</b>	<b>83, 787</b>	<b>57, 074</b>	<b>120, 000</b>	<b>89, 356</b>

Dash (-) represents insufficient data points.



# Companies Recruiting at Schulich

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## A

Abbott Laboratories  
Aboard  
Accenture plc  
Accial Capital  
Achala IT Solutions Pvt Ltd.  
ACS Infrastructure Canada, Inc.  
Adaptavist Canada  
ADAPTOVATE  
Addenda Capital Inc.  
Agentis Capital Partners  
Alpha Square Group  
Altas Partners  
Amazon.com, Inc.  
Amica Senior Lifestyles  
Analytics & Beyond Marketing  
Anatolia Tile & Stone  
Another Axis Consulting  
Apotex Inc.  
Aquifer Market Services  
Armentum Partners LLC  
Arup Group Limited  
Asigra Inc.  
ATB Financial  
Ausenco Engineering Canada Inc.  
Aviso Wealth Inc.

## B

Baker Tilly SNT  
Bank of Montreal  
Bank of Nova Scotia  
Bayer AG  
BDO Canada  
Bell Canada  
benpac  
Bimbo Canada  
Bison Transport Inc.  
Blake, Cassels & Graydon LLP  
Blue Door  
Blue-Mark Management Consultants  
Bond Brand Loyalty  
Borrowell  
Boston Consulting Group (BCG)  
BOXX Insurance Inc.  
Burgundy Asset Management Ltd.

## C

CAA Club Group of Companies  
Cadillac Fairview Corporation Ltd.  
Cameron Stephens Mortgage Capital Ltd.  
Canadian Broadcasting Corporation  
Canadian Imperial Bank of Commerce  
Canadian Mortgage Capital Corporation  
Canadian National Railway Company  
Canadian Tire Corporation Ltd.  
Cantor Fitzgerald, L.P.  
Capco  
Capital One Financial Corporation  
CBRE Group Inc.  
Celestica Inc.  
Chapman Matten Welton Winter LLP  
Chubb Limited  
Cidel Asset Management Inc.  
Cisco Systems, Inc.  
Citibank  
Citron Hygiene  
City of Toronto  
Cloud SynApps Inc.  
CM Imoveis  
Cognizant  
Colony Park Homes  
Community Innovative Alliances (C.I.A)  
Connor, Clark & Lunn Investment Management Ltd.  
Conseil de la coopération de l'Ontario - Cooperation Council of Ontario  
ContactMonkey  
Cooley LLP  
Cormark Securities Inc.  
Coursera Inc.  
Crédit Agricole Corporate and Investment Bank  
Credit Suisse Group AG  
Critical Care Services Ontario

## D

Davies Ward Phillips & Vineberg LLP  
DBRS Morningstar  
Deloitte Touche Tohmatsu Limited  
Desjardins Group  
Dig Insights

Digbi Health  
Digitary  
Dilawri Group of Companies  
DLA Piper  
DRI Healthcare Trust  
Dv Trading Inc.

## E

eCAMION Inc.  
Echelon Insurance  
EcoVadis  
EMCO Corporation  
Enerva Energy Solutions Inc.  
Environics Analytics  
ERCO Worldwide  
Ernst & Young Global Limited  
Evalueserve  
Export Development Canada

## F

Farnham Accountants & Advisors  
Fasken  
FGF Brands  
FigBytes Inc.  
First Capital REIT  
Fitch Ratings Inc.  
Flawless  
FoodiePages  
FundThrough

## G

G&L Group of Companies  
GALE  
Gartner, Inc.  
GDA Capital  
General Mills, Inc.  
GFL Environmental Inc.  
Gildan Activewear Inc.  
Global Risk Institute in Financial Services (GRI)  
Global Strategy Lab (GSL)  
Global Trade & Distribution Inc.  
Good Foot Delivery  
Good News Ventures  
Gore Mutual Insurance  
Government of Canada

# Companies Recruiting at Schulich

GowlingWLG  
Green Party of Ontario  
Grupo Bimbo  
Guardian Capital Group  
Gutmann North America (GNA)

## H

Healthcare of Ontario Pension Plan  
HealthHub Patient Engagement  
Solutions  
HelloFresh  
Henkel AG & Co. KGaA  
Home and Community Care Support  
Services Central West  
Home Hardware Stores Ltd.  
HSBC  
Hydro One Limited

## I

Ignite AI  
Illumine App  
Impak Finance Inc.  
Impakt  
Imperial Oil Limited  
Imperial Tobacco Canada Limited  
INFINITI  
INFOR Financial Group Inc.  
Insurance Institute of Canada  
Intact Financial Corporation  
Intangent  
Intelix Technologies Inc.  
Interac Corp.  
IQVIA  
Irving Consumer Products Limited  
Isaac Operations  
It's Souper Afro-Fusion

## J

Jennings Consulting Limited  
Johnson & Johnson Family of  
Companies  
Jones Lang LaSalle Incorporated  
(JLL)  
Just Quality International Inc.

## K

Kaiterra

KeyOps Inc.  
Klass Capital Corporation  
Klick Health  
Knowledge First Financial  
KPMG International Limited

## L

Labatt Brewing Company Limited  
Labelium  
Launch Pop  
Level5 Strategy  
Lipton LLP  
Loblaw Companies Limited  
Lynch & Associates Inc.

## M

M2T Collective  
Mackenzie Investments  
Making the Shift  
Manulife Financial Corporation

Maple Leaf Foods Inc.  
Markham Stouffville Hospital  
Marlin Spring US Realty  
Mars, Inc.

Marsh & McLennan Companies,  
Inc.

Mattamy Homes  
McKinsey & Company  
Medcan Health Management,  
Inc.  
Medtronic plc  
Meridian Credit Union Ltd.  
Metcalf Foundation  
Metrolinx  
Micro Interface Design  
Microsoft Corporation  
Milton Menace Jr. A Hockey Club  
Mindshare  
MNP LLP





# Companies Recruiting at Schulich

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Molson Coors  
Moonchaser  
Moonpreneur Inc.  
Morgan Stanley  
Mortgage Automator  
Mount Sinai Hospital, Sinai  
Health System  
Munich American Reassurance  
Company  
My Main Street

## N

National Bank Independent Network  
Nestlé S.A  
New Relic  
Nielsen Consumer LLC  
Northbridge Financial Corporation  
Northland Power Inc.  
Northleaf Capital Partners  
Norton Rose Fulbright  
Novocure

## O

Obie & Ax Inc.  
Office of the Auditor General of  
Canada (OAG)  
Office of the Superintendent of  
Financial Institutions  
Oliver Jewellery  
Oliver Wyman  
Ontario Bioscience Innovation  
Organization  
Ontario Government  
Ontario Lottery and Gaming  
Corporation  
Ontario Power Generation  
Ontario Public Service  
Ontario Science Centre  
Ontario Securities Commission  
Ontario Teachers' Pension Plan  
Open Farm  
OpenText Corporation  
Optimus SBR  
Oracle Corporation  
Ottawa Community Housing  
Otter  
Ourboro Inc.

## P

PD International  
Peakhill Capital  
Peoples Trust Company  
PepsiCo, Inc.  
PIMCO  
Play On! Canada  
Plenary Group  
Pocketpills  
POOLCORP  
PricewaterhouseCoopers International  
Limited  
Prosh Marketing  
PT Indofood Sukses Makmur Tbk  
Public Sector Pension Investment  
Board  
PUR Projet  
Purpose Investments

## Q

Questrade  
Quinn & Partners Inc.

## R

RAB Design Lighting Inc.  
Raymond James Ltd.  
Realstar Group, Inc.  
Reckitt Benckiser Group plc  
Reliance Home Comfort  
Restaurant Brands International (RBI) -  
Burger King, Tim Hortons, Popeyes  
and Firehouse Subs  
Revenue Management Labs  
RGP Investments  
RLG International Inc.  
Rogers Communications Inc.  
Rosenzweig & Company Inc.  
Rosor  
RouteSwift  
Royal Bank of Canada  
RP Investment Advisors  
RSM Canada

## S

Salt Experiential Commerce Inc.  
Sam's West, Inc.  
Sapling Financial Consultants Inc.  
Sarona Asset Management

SATOV Consultants Inc.  
Schaefer System International Ltd.  
Schulich School of Business  
SearchKings  
Sense & Nous  
Setter Capital Inc.  
Shannondale Developments  
Shareholder Association for  
Research and Education  
Sheridan College  
Slate Asset Management  
SmartCentres REIT  
Social Venture Connexion (SVX)  
SOHO Square Solutions  
Southlake Community Ontario  
Health Team  
Spark Law  
Specialisterne Foundation  
Spin Master  
Springboard Clinic  
Start Proud  
Stella's Place  
StickerYou  
Stikeman Elliott LLP  
STRABAG SE  
Sullivan & Cromwell LLP  
Sun Life Financial Inc.  
Sunnybrook Hospital  
Sure Capital  
Symcor

## T

Takeda Pharmaceuticals  
Taptap Send  
Tekion Corp.  
Telus Communications Inc.  
The Bank of America Corporation  
The Bank of Nova Scotia  
The Business Development Bank  
of Canada  
The Canada Pension Plan  
Investment Board  
The Canadian Imperial Bank of  
Commerce  
The Daniels Corporation  
The Delphi Group  
The Desjardins Group  
The Group Ventures

# Companies Recruiting at Schulich

The Independent Order of Foresters  
The International Business Machines Corporation (IBM)  
The Kellogg Company  
The Kraft Heinz Company  
The Mosaic Company  
The National Bank of Canada  
The Ontario Municipal Employees Retirement System (OMERS)  
The Procter & Gamble Company  
The Reynolds and Reynolds Company  
The Supporters Fund  
The TJX Companies, Inc.  
The Villa Life  
The Wawanesa Mutual Insurance Company  
The Rhenus Group  
Think Renewables Group, Inc.  
Thomvest Ventures Inc.  
Tidal Commerce  
TikTok Inc.  
Titan Creative Inc.  
Toronto Transit Commission (TTC)  
Toronto-Dominion Bank

TouchBistro Inc.  
TouchTunes  
Town of Georgina

## U

Uber Technologies, Inc.  
United Parcel Service (UPS)  
United Way Greater Toronto  
Unity Health Toronto  
Unity Payments  
University Pension Plan Ontario (UPP)

## V

VendorPM  
Venngage, Inc.  
Verstra Ventures  
Verus Consulting Inc.  
Voyageur Pharmaceuticals Ltd.

## W

Walmart Inc.  
WealthyPlanet

websiteTOON Digital  
WeirFoulds LLP  
Wells Fargo & Company  
Whitehorse Liquidity Partners  
Williams & Partners LLP  
Wonder Brands Inc.  
Wood Bull LLP

## X

XpertSea  
Xplore Inc.

## Y

Yardi Systems  
York University

## Z

Zebra Technologies Corp.  
Zeta Global Holdings Corp.

"Schulich delivers richly diverse cohorts and experiential curriculum that equips students to thrive. As a graduate, access to Schulich's global network of alumni is immensely beneficial, regardless of your chosen career path."

### KIKELOYE OYERINE (IMBA '20)

Associate, Corporate Governance and Responsible Investment,  
RBC Global Asset Management



# Meet the Centre for Career Design Team

WE BRING EXPERTISE FROM MANY DIFFERENT INDUSTRIES  
TO OUR WORK AT THE CENTRE FOR CAREER DESIGN:

Accounting Banking  
& Finance

Consumer Packaged  
Goods

Consulting

Entrepreneurship

Health Care

Retail & Sales

Technology

OUR ADVISORS AVERAGE MORE THAN:

12 years  
experience

## LEADERSHIP TEAM



**Hollis Sinker**  
(She/Her)  
Executive Director



**Minoo Bhutani**  
(He/Him)  
Director



**Miles Collyer**  
(He/Him)  
Associate Director,  
Corporate Relations

## CORPORATE RELATIONS



**Diana Caradonna**  
(She/Her)  
Corporate Relations  
Specialist  
  
Portfolio: Accounting,  
Banking, Financial  
Services, Insurance  
and Government



**Michael Haynes**  
(He/Him)  
Corporate Relations  
Specialist  
  
Portfolio: Technology,  
Telecommunications  
Management  
Consulting, Real  
Property, and  
Diversified Industries



**Zvikomborero  
Mhakayakora**  
(She/Her)  
Corporate Relations  
Specialist  
  
Portfolio: Consumer  
Packaged Goods,  
Supply Chain & Logistics,  
Consumer Services,  
Healthcare, and Retail



**Mak'an Dakwal**  
(She/Her)  
Recruitment  
Coordinator



**Imraan Khan**  
(He/Him)  
Recruitment  
Coordinator



## CAREER ADVISING

---



**Glan Chen  
(He/Him)**  
Industry Advisor  
Portfolio: Consulting



**Darren Farmar  
(He/Him)**  
Industry Advisor  
Portfolio: Consumer  
Packaged Goods & Retail



**Amir Khan  
(He/Him)**  
Lead Advising &  
Industry Advisor  
Portfolio: Diversified  
Industries



**Mike Nadal  
(He/Him)**  
Industry Advisor  
Portfolio: Banking,  
Investments & Financial  
Services



**Chris Symonds  
(He/Him)**  
Industry Advisor  
Portfolio: Accounting &  
Finance

## SHARED SERVICES

---



**Alaa Jeelany  
(She/Her)**  
Team Lead,  
Client Relations



**Michelle Rivera  
(She/Her)**  
Business Relations  
Coordinator



**Michelle Trieu  
(She/Her)**  
Career Centre  
Assistant

Global Reach. Innovative Programs. Diverse Perspectives.



## CONTACT US

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