

# IE University Undergraduate Exchange Course Offer 2022/23

This is a tentative list of subjects that might be available for AY 23/24 based on what was offered in past academic years to incoming students. This list can be shared with exchange students for subject validation purposes, however kindly note this is not a final list and we cannot guarantee that any of the courses listed here will be offered this coming academic year.

**Final Academic information** such as final list of courses and syllabi will be available on the IE Online Campus – BB Ultra (blackboard), later in the semester to which students will receive access upon admission to IE University.

We cannot guarantee the availability of any courses as a first come first serve system applies during enrollment!

Please note students will be able to enroll in subjects before the start of the semester (first enrollment phase) and will be allowed to make changes to their original enrollment during the add&drop period, just at the start of the semester (second enrollment phase). Students are required to register for at least **70 % of the courses based on their study area/major**, with the possibility to take up to 30% of their credits from a different study area (depending on availability and overlaps). Consequently, please make sure you nominate your students to the IEU Bachelor program & Campus that best fits their original academic plan back home.

**1ECTS credit = 25 hours of work** including classes and related academic activities.

**Maximum ECTS credits per semester:** 30 ECTS + 3 ECTS language course (optional). Students may take less than 30 ECTS if allowed by their Home University, as minimum enrollment credits are set by home institutions.

Some courses have prerequisites and students need to make sure they comply with them before enrolling.

Please note IEU has a very strict **attendance & absence policy.** Attendance to at least 80% of classes is mandatory.



## INDEX

IE University Undergraduate Exchange Course Offer 2022/231
BBA (Bachelor in Business Administration) course offer for exchange students 22/23
BCDM (Bachelor in communication and digital marketing) course offer for exchange students 22/23
BBSS (Bachelor in Behavior and Social Sciences) course offer for exchange students 22/238
BIR (Bachelor in International Relations) course offer for exchange students 22/239
BIE (Bachelor in Economics) course offer for exchange students 22/23
LLB (Bachelor in Laws) course offer for exchange students 22/2313
PPLE (Bachelor in Philosophy, Politics, Laws and Economics) course offer for exchange students 22/2315
BAS (B. in architectural studies) course offer for exchange students 22/2316
BID (Bachelor in Design) course offer for exchange students 22/2317
BDBA (Bachelor in Data and Business Analytics) course offer for exchange students 22/2318
BCSAI (Bachelor in Computer Science & Artificial Intelligence) course offer for exchange
students 2022/2319
BAM (Bachelor in Applied Mathematics) course offer for exchange students 22/2320



#### BBA (Bachelor in Business Administration) course offer for exchange students 2022/2023

#### \*We cannot guarantee the availability of any courses as a first come first serve system applies during enrollment!

Fall 22	Campus	Course name	Year	Language	ECTS	Prerequisites
	Madrid	Introduction to Programming	1st year	English	3	Computer with the latest Windows 10 or macOS Catalina with disk space
Fall 22	Madrid	Macroeconomics	2nd year	English	6	Microeconomics and mathmatics (recommended)
Fall 22	Madrid	Microeconomics	2nd year	English	6	
Fall 22	Madrid	Capital Markets	2nd year	English	5	
Fall 22	Madrid	Business-Driven Information Technologies	2nd year	English	3	
Fall 22	Madrid	Marketing Management	2nd year	English	5	
Fall 22	Madrid	Statistics and Data Analysis	2nd year	English	6	
Fall 22	Madrid	Operations Management	2nd year	English	5	
Fall 22	Madrid	Financial Reporting & Analysis	3rd year	English	5	Financial Accounting, Cost Accounting
Fall 22	Madrid	Management Control	3rd year	English	5	Cost Accounting (recommended)
Fall 22	Madrid	Data Analysis for Economics	3rd year	English	5	MATHS I & II, Statistics
Fall 22	Madrid	Corporate Finance	3rd year	English	5	
Fall 22	Madrid	Human Capital Management	3rd year	English	3	
Fall 22	Madrid	Business Law	3rd year	English	4	
Fall 22	Madrid	Supply Chain Management	3rd year	English	3	
Fall 22	Madrid	Strategies for Competing in Industries and Markets	3rd year	English	6	
Fall 22	Madrid	Entrepreneurship & Innovation	4th year	English	5	
Fall 22	Madrid	Finance I	4th year	English	6	
Fall 22	Madrid	Management Information Systems	4th year	English	3	
Fall 22	Madrid	Production & Operations Management	4th year	English	6	
Fall 22	Madrid	Strategic Management	4th year	English	6	
Fall 22	Madrid	Professional Ethics & Corporate Responsability	5th year	English	3	
Fall 22	Madrid	Competition Policy	Elective	English	3	
Fall 22	Madrid	Cash is King: A series of cash flow stories	Elective	English	3	
Fall 22	Madrid	Creación de valor en las entidades deportivas	Elective	Spanish	6	
Fall 22	Madrid	Inteligencia Competitiva	Elective	Spanish	6	
Fall 22	Madrid	Advanced Financial Analysis: from Data to Strategy	Elective	English	5	Financial Accounting, basic knowledge microsoft excel
Fall 22	Madrid	Reporting KPIs using Excel and Business Intelligence Tools	Elective	English	3	
Fall 22	Madrid	Sport Business Intelligence Tools	Elective	English	3	
Fall 22	Madrid	FORENSIC FINANCIAL ANALYSIS & DEBT RESTRUCTURING	Elective	English	3	
Fall 22	Madrid	Design Service Design: Good Design is Good Business	Elective	English	3	
Fall 22	Madrid	Market Analysis Workshop. Group A	Elective	English	4	
Fall 22	Madrid	Market Analysis Workshop, Group B	Elective	English	4	
Fall 22	Madrid	Risks in the Internationalization of Companies: Country Risk. Group A	Elective	English	3	
Fall 22	Madrid	Risks in the Internationalization of Companies: Country Risk. Group B	Elective	English	3	
Fall 22	Madrid	Gender Equality and Sustainable Development	Elective	English	3	
Fall 22	Madrid	Family Business	Elective	English	3	
Fall 22	Madrid	Technology New Ventures	Elective	English	3	
Fall 22	Madrid	Business Intelligence for Startups	Elective	English	5	
Fall 22	Madrid	Corporate Entrepreneurship & Innovation	Elective	English	4	
	Madrid	Technological Co-innovation	Elective	English	3	
	Widding	Doing Business in China	Elective	English	3	No native Chinese speakers
Fall 22 Fall 22 Fall 22	Madrid					1
Fall 22	Madrid Madrid	-	Elective	English	3	
Fall 22 Fall 22		Sustainable Finance	Elective	English English	3	
Fall 22 Fall 22 Fall 22 Fall 22	Madrid	Sustainable Finance Financial Markets Unplugged		English	3	
Fall 22 Fall 22 Fall 22 Fall 22 Fall 22 Fall 22	Madrid Madrid Madrid	Sustainable Finance Financial Markets Unplugged Real Estate Economics & Finance	Elective Elective	English English	3 5	
Fall 22 Fall 22 Fall 22 Fall 22	Madrid Madrid	Sustainable Finance Financial Markets Unplugged	Elective	English	3	Corporate Finance & Macroeconomics (strongly recommended)
Fall 22	Madrid Madrid Madrid Madrid Madrid	Sustainable Finance Financial Markets Unplugged Real Estate Economics & Finance Risk Management Investment Analysis and Portfolio Management	Elective Elective Elective Elective	English English English English English	3 5 4 5	
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid	Sustainable Finance Financial Markets Unplugged Real Estate Economics & Finance Risk Management Investment Analysis and Portfolio Management Valuation of Privately Held Firms	Elective Elective Elective Elective Elective	English English English English English English	3 5 4 5 3	Macroeconomics (strongly
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid	Sustainable Finance Financial Markets Unplugged Real Estate Economics & Finance Risk Management Investment Analysis and Portfolio Management Valuation of Privately Held Firms Data Analysis for Decision Making.	Elective Elective Elective Elective Elective Elective Elective	English English English English English English	3 5 4 5 3 3	Macroeconomics (strongly
Fall 22           Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid	Sustainable Finance Financial Markets Unplugged Real Estate Economics & Finance Risk Management Investment Analysis and Portfolio Management Valuation of Privately Held Firms Data Analysis for Decision Making. Finance Research Internship	Elective Elective Elective Elective Elective Elective Elective Elective	English English English English English English English	3 5 4 5 3 3 6	Macroeconomics (strongly
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid	Sustainable Finance Financial Markets Unplugged Real Estate Economics & Finance Risk Management Investment Analysis and Portfolio Management Valuation of Privately Held Firms Data Analysis for Decision Making.	Elective Elective Elective Elective Elective Elective Elective	English English English English English English	3 5 4 5 3 3	Macroeconomics (strongly



Fall 22						
	Madrid	Financial mathematics and derivatives	Elective	English	3	
Fall 22	Madrid	Value investing	Elective	English	3	
Fall 22	Madrid	Portfolio Management: How 2+2 equals more than 4	Elective	English	3	Introductory Finance Course
Fall 22	Madrid	Regulation of Financial Markets	Elective	English	3	
Fall 22	Madrid	Investment Banking	Elective	English	3	
Fall 22	Madrid	Deep Dive into Practicalities of Corporate Finance	Elective	English	3	
Fall 22	Madrid	International Financial Institutions	Elective	English	3	
Fall 22	Madrid	Merger & Acquisitions	Elective	English	3	Finance & Accounting
Fall 22	Madrid	Introduction to Gamification and Behavior Management	Elective	English	6	
Fall 22	Madrid	Trendwatching & Visual Thinking and Drawing for Business	Elective	English	3	
Fall 22	Madrid	Imagining your Future with your Best Self	Elective	English	3	
Fall 22	Madrid	Comparative Economic Systems	Elective	English	3	
Fall 22	Madrid	China Matters	Elective	English	6	
Fall 22	Madrid	Fake news, Propaganda and Data Capitalism	Elective	English	3	
Fall 22	Madrid	Understanding the Media: Journalism, Politics and Business	Elective	English	3	
Fall 22	Madrid	Contemporary Issues through Art	Elective	English	4	
Fall 22	Madrid	Web Technologies	Elective	English	3	
Fall 22	Madrid	Machine Learning for Business	Elective	English	3	Basic statistical and mathematical concepts
Fall 22	Madrid	Building an Online Business	Elective	English	5	
Fall 22	Madrid	Internet of Things	Elective	English	3	
Fall 22	Madrid	Blockchain in the Business World	Elective	English	3	
Fall 22	Madrid	Data Visualization and Data Storytelling	Elective	English	3	
Fall 22	Madrid	Tech Product Development	Elective	English	3	
Fall 22	Madrid	Cómo Liderar el Cambio y la Transformación de las Personas	Elective	Spanish	3	
Fall 22	Madrid	Positive Organizational Behavior	Elective	English	3	
Fall 22	Madrid	Unplugged the Marketing Workshop	Elective	English	3	
Fall 22	Madrid	Retailing	Elective	English	3	
Fall 22	Madrid	Pricing for Value and Profitability Group A	Elective	English	3	
Fall 22	Madrid	Pricing for Value and Profitability Group B	Elective	English	3	
Fall 22	Madrid	Digital Marketing	Elective	English	6	
Fall 22	Madrid	Brand Strategy & Identity Group A	Elective	English	6	
Fall 22	Madrid	Brand Strategy & Identity Group B	Elective	English	6	
Fall 22	Madrid	Customer Insights for strategy	Elective	English	3	
Fall 22	Madrid	GESTIÓN DE LA COMUNICACIÓN INTEGRADA DE MARKETING	Elective	Spanish	4	
Fall 22	Madrid	The Art of Selling	Elective	English	3	
Fall 22	Madrid	Advertising & Creative Strategy	Elective	English	3	
Fall 22	Madrid	Marketing Strategy for decision Making	Elective	English	4	
Fall 22	Madrid	Marketing & Videogames	Elective	English	3	
Fall 22 Fall 22	Madrid Madrid	Innovation, Creativity and Change management Advocacy Marketing: successful methodologies to drive word of mouth	Elective	English English	3 5	
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Fall 22	Madrid	New Trends in MKT Management	Elective	English	3	
Fall 22	Madrid	Marketing in the Fashion and Luxury Industry	Elective	English	3	
Fall 22	Madrid	Venta en entornos complejos (Estrategia de ventas & key account	Elective	Spanish	3	
	Madrid	management	LICCLIVE	opamon	5	
Fall 22		management Negotiation				
Fall 22	Madrid	Negotiation	Elective	English	3	
Fall 22 Fall 22 Fall 22						laptop with microsoft
Fall 22	Madrid Madrid	Negotiation Conflict resolution abilities	Elective Elective	English English	3	EXCEL laptop with microsoft
Fall 22 Fall 22 Fall 22	Madrid Madrid Madrid Madrid	Negotiation Conflict resolution abilities Basic EXCEL for management Beyond EXCEL: Dashboards & Self-Service Analytics	Elective Elective Elective Elective	English English English English English	3 3 4 4	EXCEL
Fall 22 Fall 22 Fall 22 Fall 22	Madrid Madrid Madrid Madrid Madrid	Negotiation Conflict resolution abilities Basic EXCEL for management Beyond EXCEL: Dashboards & Self-Service Analytics Advanced Data Analytics	Elective Elective Elective Elective Elective	English English English English English English	3 3 4 4 4	EXCEL laptop with microsoft
Fall 22 Fall 22 Fall 22 Fall 22 Fall 22 Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid	Negotiation Conflict resolution abilities Basic EXCEL for management Beyond EXCEL: Dashboards & Self-Service Analytics Advanced Data Analytics Data Mining and Machine Learning for Business	Elective Elective Elective Elective Elective Elective Elective	English English English English English English	3 3 4 4 4 3	EXCEL laptop with microsoft
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid	Negotiation Conflict resolution abilities Basic EXCEL for management Beyond EXCEL: Dashboards & Self-Service Analytics Advanced Data Analytics Data Mining and Machine Learning for Business Project Management	Elective Elective Elective Elective Elective Elective Elective Elective	English English English English English English English	3 3 4 4 4	EXCEL laptop with microsoft
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios	Elective Elective Elective Elective Elective Elective Elective	English English English English English English English Spanish	3 3 4 4 4 3 4	EXCEL laptop with microsoft
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy	Elective Elective Elective Elective Elective Elective Elective Elective Elective	English English English English English English English Spanish English	3 3 4 4 4 3 4 3	EXCEL laptop with microsoft
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios	Elective Elective Elective Elective Elective Elective Elective Elective Elective	English English English English English English English Spanish	3 3 4 4 4 4 3 4 3 4	EXCEL laptop with microsoft
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy           Introduction to Luxury Management	Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective	English English English English English English English Spanish English English	3 3 4 4 4 3 4 3 4 3 3	EXCEL laptop with microsoft
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy           Introduction to Luxury Management           Strategic Foresight: Navigating uncertainty	Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective	English English English English English English English Spanish English English English	3 3 4 4 4 3 4 3 4 3 4 3 4	EXCEL laptop with microsoft
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy           Introduction to Luxury Management           Strategic Foresight: Navigating uncertainty           Designing Competitive Organizations	Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective	English English English English English English English English English English English English	3 3 4 4 4 3 4 3 4 3 4 5	EXCEL laptop with microsoft
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy           Introduction to Luxury Management           Strategic Foresight: Navigating uncertainty           Designing Competitive Organizations           International Business Strategy Simulation	Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective	English English English English English English English English English English English English English English	3 3 4 4 3 4 3 4 3 4 3 4 5 3	EXCEL laptop with microsoft
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy           Introduction to Luxury Management           Strategic Foresight: Navigating uncertainty           Designing Competitive Organizations           International Business Strategy Simulation           Strategy Implementation           Cross-Border M&A Strategies: Value, Motivation, Pitfalls	Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective	English English English English English English English English English English English English English English English English English	3 3 4 4 4 3 4 3 4 3 4 5 3 3 3	EXCEL laptop with microsoft EXCEL
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy           Introduction to Luxury Management           Strategic Foresight: Navigating uncertainty           Designing Competitive Organizations           International Business Strategy Simulation           Strategy Implementation	Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective	English English English English English English English English English English English English English English English	3 3 4 4 3 4 3 4 3 4 3 4 5 3 3 3 3 3	EXCEL laptop with microsoft EXCEL international strategy course (recommended) Computer with the latest Windows 10 or macOS
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy           Introduction to Luxury Management           Strategic Foresight: Navigating uncertainty           Designing Competitive Organizations           International Business Strategy Simulation           Strategy Implementation           Cross-Border M&A Strategies: Value, Motivation, Pitfalls           Organizational Behavior	Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective	English English English English English English English English English English English English English English English English English	3 3 4 4 4 3 4 4 3 4 4 3 4 5 3 3 3 3 3 3	EXCEL laptop with microsoft EXCEL international strategy course (recommended) Computer with the latest Windows 10 or macOS Catalina with disk space Microeconomics and mathmatics
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Segovia	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy           Introduction to Luxury Management           Strategic Foresight: Navigating uncertainty           Designing Competitive Organizations           International Business Strategy Simulation           Strategy Implementation           Cross-Border M&A Strategies: Value, Motivation, Pitfalls           Organizational Behavior           Introduction to Programming           Macroeconomics	Elective Elective	English English English English English English English English English English English English English English English English English English English English	3 3 4 4 4 3 4 3 4 3 4 3 3 3 3 3 3 3 6	EXCEL laptop with microsoft EXCEL international strategy course (recommended) Computer with the latest Windows 10 or macOS Catalina with disk space Microeconomics and
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Segovia Segovia	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy           Introduction to Luxury Management           Strategic Foresight: Navigating uncertainty           Designing Competitive Organizations           International Business Strategy Simulation           Strategy Implementation           Cross-Border M&A Strategies: Value, Motivation, Pitfalls           Organizational Behavior           Introduction to Programming           Macroeconomics	Elective Elective	English English	3 3 4 4 4 3 4 3 4 3 4 5 3 3 3 3 3 3 3 6 6	EXCEL laptop with microsoft EXCEL international strategy course (recommended) Computer with the latest Windows 10 or macOS Catalina with disk space Microeconomics and mathmatics
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Segovia Segovia Segovia	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy           Introduction to Luxury Management           Strategic Foresight: Navigating uncertainty           Designing Competitive Organizations           International Business Strategy Simulation           Strategy Implementation           Cross-Border M&A Strategies: Value, Motivation, Pitfalls           Organizational Behavior           Introduction to Programming           Macroeconomics           Microeconomics	Elective Elective	English English English English English English English English English English English English English English English English English English English English	3 3 4 4 4 3 4 4 3 4 3 4 3 3 3 3 3 3 3 6 6 5	EXCEL laptop with microsoft EXCEL international strategy course (recommended) Computer with the latest Windows 10 or macOS Catalina with disk space Microeconomics and mathmatics
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Segovia Segovia Segovia Segovia	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy           Introduction to Luxury Management           Strategic Foresight: Navigating uncertainty           Designing Competitive Organizations           International Business Strategy Simulation           Strategy Implementation           Cross-Border M&A Strategies: Value, Motivation, Pitfalls           Organizational Behavior           Introduction to Programming           Macroeconomics           Microeconomics           Capital Markets	Elective Ele	English English	3 3 4 4 4 3 4 4 3 4 3 4 3 3 3 3 3 3 3 3	EXCEL laptop with microsoft EXCEL international strategy course (recommended) Computer with the latest Windows 10 or macOS Catalina with disk space Microeconomics and mathmatics
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Segovia Segovia Segovia Segovia	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy           Introduction to Luxury Management           Strategic Foresight: Navigating uncertainty           Designing Competitive Organizations           International Business Strategy Simulation           Strategy Implementation           Cross-Border M&A Strategies: Value, Motivation, Pitfalls           Organizational Behavior           Introduction to Programming           Macroeconomics           Microeconomics           Capital Markets           Business-Driven Information Technologies	Elective Ele	English English	3 3 4 4 3 4 3 4 3 4 3 4 3 3 4 3 3 3 3 3	EXCEL laptop with microsoft EXCEL international strategy course (recommended) Computer with the latest Windows 10 or macOS Catalina with disk space Microeconomics and mathmatics
Fall 22           Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Segovia Segovia Segovia Segovia Segovia	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy           Introduction to Luxury Management           Strategic Foresight: Navigating uncertainty           Designing Competitive Organizations           International Business Strategy Simulation           Strategy Implementation           Cross-Border M&A Strategies: Value, Motivation, Pitfalls           Organizational Behavior           Introduction to Programming           Macroeconomics           Capital Markets           Business-Driven Information Technologies           Marketing Management	Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective Clective Ele	English English	3 3 4 4 3 4 3 4 3 4 3 4 3 3 3 3 3 3 3 3	EXCEL laptop with microsoft EXCEL international strategy course (recommended) Computer with the latest Windows 10 or macOS Catalina with disk space Microeconomics and mathmatics
Fall 22	Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Madrid Segovia Segovia Segovia Segovia	Negotiation           Conflict resolution abilities           Basic EXCEL for management           Beyond EXCEL: Dashboards & Self-Service Analytics           Advanced Data Analytics           Data Mining and Machine Learning for Business           Project Management           Diseño y gestión de la experiencia del cliente en servicios           Technology Strategy           Introduction to Luxury Management           Strategic Foresight: Navigating uncertainty           Designing Competitive Organizations           International Business Strategy Simulation           Strategy Implementation           Cross-Border M&A Strategies: Value, Motivation, Pitfalls           Organizational Behavior           Introduction to Programming           Macroeconomics           Microeconomics           Capital Markets           Business-Driven Information Technologies	Elective Ele	English English	3 3 4 4 3 4 3 4 3 4 3 4 3 3 4 3 3 3 3 3	EXCEL laptop with microsoft EXCEL international strategy course (recommended) Computer with the latest Windows 10 or macOS Catalina with disk space Microeconomics and mathmatics



Spring 23	Madrid	FINANCIAL REPORTING & ANALYSIS	2nd year	English	5	Financial Accounting, Cost Accounting
Spring 23	Madrid	VENTURE CREATION AND PLANNING	2nd year	English	4	
Spring 23	Madrid	GLOBAL ECONOMIC ENVIRONMENT	2nd year	English	6	Macroeconomics & Microeconomics (strongly recommended)
Spring 23	Madrid	OPERATIONS MANAGEMENT	2nd year	English	5	reconnicitacaj
Spring 23	Madrid	MACROECONOMICS	2nd year	English	6	Microeconomics and mathmatics (recommended)
Spring 23	Madrid	CAPITAL MARKETS	2nd year	English	5	(
Spring 23	Madrid	BUSINESS-DRIVEN INFORMATION TECHNOLOGIES	2nd year	English	3	
Spring 23	Madrid	DATA ANALYSIS FOR ECONOMICS	3rd year	English	5	MATHS I & II, Statistics
Spring 23	Madrid	BUSINESS LAW	3rd year	English	4	
Spring 23	Madrid	STRATEGIES FOR COMPETING IN INDUSTRIES AND MARKETS	3rd year	English	6	
Spring 23	Madrid	HUMAN CAPITAL MANAGEMENT	3rd year	English	3	
Spring 23	Madrid	STRATEGIES IN A DISRUPTIVE WORLD	4th year	English	6	
Spring 23	Madrid	STRATEGIES FOR THE MULTINATIONAL CORPORATION	4th year	English	6	
Spring 23	Madrid	Negotiating the Best Deal	Elective	English	3	
Spring 23	Madrid	Management Control for Start-ups	Elective	English	3	
Spring 23	Madrid	VALUATION OF INTANGIBLES IN FOOTBALL CLUBS: FINANCIAL ANALYSIS OF FC, BRANDS, TV RIGHTS AND FOOTBALL PLAYERS	Elective	English	3	
Spring 23	Madrid	Creación de valor en las entidades deportivas	Elective	Spanish	6	
Spring 23	Madrid	Inteligencia Competitiva	Elective	Spanish	6	
Spring 23	Madrid	Professional Ethics & Corporate Responsibility	Elective	English	3	
Spring 23	Madrid	Análisis avanzado de estados financieros	Elective	Spanish	3	
Spring 23	Madrid	Advanced Financial Analysis: from Data to Strategy	Elective	English	5	Financial Accounting, basic knowledge microsoft excel
Spring 23	Madrid	The reliability of the financial statements: detecting fraud in early stages	Elective	English	4	
Spring 23	Madrid	Design Service Design: Good Design is Good Business	Elective	English	3	
Spring 23	Madrid	You're running for Mayor: City making through Urban Design	Elective	English	3	
Spring 23	Madrid	Agile Methodologies: Running Business Innovation	Elective	English	4	
Spring 23	Madrid	Inequality and Economic Growth	Elective	English	3	
Spring 23	Madrid	Análisis económico de países	Elective	Spanish	3	
Spring 23	Madrid	Retos y oportunidades de la economía española	Elective	Spanish	3	
Spring 23	Madrid	Multinational corporations: current trends, economic determinants & strategies	Elective	English	3	
Spring 23	Madrid	Economics of international migration	Elective	English	3	
Spring 23	Madrid	Financial Entrepreneurship	Elective	English	3	
Spring 23	Madrid	Social Entrepreneuship and Impact Investing	Elective	English	4	
Spring 23 Spring 23	Madrid Madrid	Family Business Business Intelligence for Startups	Elective	English English	3 5	
Spring 23	Madrid	Venture Capital and Private Equity Investment	Elective	English	5	
Spring 23	Madrid	Corporate Entrepreneurship & Innovation	Elective	English	4	
Spring 23	Madrid	Technological Co-innovation	Elective	English	3	
Spring 23	Madrid	Doing Business in China	Elective	English	3	No native Chinese speakers
Spring 23	Madrid	Sustainable Finance	Elective	English	3	
Spring 23	Madrid	Financial Modeling for Corporate Finance	Elective	English	3	
Spring 23	Madrid	Investment Analysis and Portfolio Management	Elective	English	5	Corporate Finance & Macroeconomics (strongly recommended)
Spring 23	Madrid	Risk Management	Elective	English	4	reconnicitacaj
Spring 23	Madrid	Decision and Risk Analysis in Finance	Elective	English	5	
Spring 23	Madrid	Advanced Corporate Finance. Group A	Elective	English	4	
Spring 23	Madrid	Blockchain for Business	Elective	English	6	
Spring 23	Madrid	Data Analysis for Decision Making	Elective	English	3	
Spring 23	Madrid	Finance Research Internship	Elective	English	6	
Spring 23	Madrid	Private Equity	Elective	English	3	
Spring 23	Madrid	Financial Consulting	Elective	English	3	
Spring 23	Madrid	Global Markets	Elective	English	3	Capital Markets & Corporate Finance (recommended)
Spring 23	Madrid	Real Estate Economics & Finance	Elective	English	5	
Spring 23	Madrid	Programming for Macro-Finance	Elective	English	5	
Spring 23	Madrid	BANKING INDUSTRY: ANALYSIS AND INVESTMENT	Elective	English	3	
Spring 23	Madrid	A Chief Financial Officer in Practice	Elective	English	3	
Spring 23	Madrid	Portfolio Management: How 2+2 equals more than 4	Elective	English	3	Introductory Finance Course
Spring 23	Madrid	Merger & Acquisitions	Elective	English	3	Finance & Accounting
Spring 23	Madrid	Introduction to Gamification and Behavior Management	Elective	English	6	
Spring 23	Madrid	Business narratives and dealing with crisis	Elective	English	3	
Spring 23	Madrid	Productive Habits	Elective	English	3	
Spring 23	Madrid	Feminism, Literature and Business	Elective	English	3	
C	Madrid	Trust, Conflict and Exchange: A Historical and Cultural Perspective	Elective	English	3	
Spring 23	N 41 * 1					
Spring 23	Madrid	Cultural Diversity, Today	Elective	English		
	Madrid Madrid Madrid	Cultural Diversity, Today Russia Past and Present Entendiendo América Latina	Elective Elective Elective	English Spanish	6 3	



Spring 23	Madrid	Machine Learning for Business	Elective	English	3	Basic statistical and
Spring 23	Madrid	Building an Online Business	Elective	English	5	mathematical concepts
Spring 23 Spring 23	Madrid	Cloud Foundations	Elective	English	3	
Spring 23	Madrid	Business Intelligence and Analytics	Elective	English	6	
Spring 23	Madrid	Agile Development	Elective	English	3	
Spring 23	Madrid	Industry 4.0	Elective	English	3	
Spring 23	Madrid	Chatbots, Robotics and Intelligent Interface	Elective	English	3	
Spring 23	Madrid	Cybersecurity for Managers	Elective	English	3	
Spring 23	Madrid	Data Visualization and Data Storytelling	Elective	English	3	
Spring 23	Madrid	Tech Product Development	Elective	English	3	
Spring 23	Madrid	Internet of Things	Elective	English	3	
Spring 23	Madrid	Self-Management	Elective	English	3	
Spring 23	Madrid	Cómo Liderar el Cambio y la Transformación de las Personas	Elective	Spanish	3	
Spring 23	Madrid	Change Management	Elective	English	4	
Spring 23	Madrid	Unplugged the Marketing Workshop	Elective	English	3	
Spring 23	Madrid	Services Marketing Group	Elective	English	6	
Spring 23	Madrid	Services Marketing Groups	Elective	English	6	
Spring 23	Madrid	GESTIÓN DE LA COMUNICACIÓN INTEGRADA DE MARKETING	Elective	Spanish	4	
Spring 23	Madrid	Marketing Metrics & Analitics	Elective	English	5	
Spring 23	Madrid	Pricing for Value and Profitability	Elective	English	3	
Spring 23	Madrid	Digital Marketing	Elective	English	6	
Spring 23	Madrid	Digital Marketing comp	Elective	English	6	
Spring 23	Madrid	Brand Strategy & Identity Group A	Elective	English	6	
Spring 23	Madrid	Brand Strategy & Identity Graps	Elective	English	6	
Spring 23	Madrid	Consumer Insights for strategy	Elective	English	3	
Spring 23	Madrid	Sports Marketing & value creation	Elective	English	3	
Spring 23	Madrid	Envisioning changing consumer behaviors in marketing	Elective	English	3	
Spring 23	Madrid	Innovation, Creativity and Change management	Elective	English	3	
Spring 23	Madrid	The Art of Selling	Elective	English	3	
Spring 23	Madrid	Advertising & Creative Strategy	Elective	English	3	
Spring 23	Madrid	Marketing for Sutainability	Elective	English	3	
Spring 23	Madrid	Marketing Strategy for decision Making	Elective	English	4	
Spring 23	Madrid	Marketing in the Fashion and Luxury Industry	Elective	English	3	
Spring 23	Madrid	Negotiation	Elective	English	3	
Spring 23	Madrid	Conflict resolution abilities	Elective	English	3	
Spring 23	Madrid	Individual & team strategic thinking applied to Negotiations	Elective	English	3	
Spring 23	Madrid	Assertive Communication applied to Negotiations	Elective	English	3	
Spring 23	Madrid	Advanced Excel for Decision Making	Elective	English	4	
Spring 23	Madrid	Excel Avanzado para la Toma de Decisiones	Elective	Spanish	4	
Spring 23	Madrid	Quantitative Techniques for Marketing Research	Elective	English	3	
Spring 23	Madrid	Diseño y gestión de la experiencia del cliente en servicios	Elective	Spanish	3	
Spring 23	Madrid	Gestión de Proyectos	Elective	Spanish	3	
Spring 23	Madrid	Innovación de productos, procesos y servicios	Elective	Spanish	3	
Spring 23	Madrid	Lean Thinking	Elective	English	3	
Spring 23	Madrid	Sustainability through Supply Chain Management	Elective	English	3	
Spring 23	Madrid	Mastering Sales & Operations Planning	Elective	English	4	
Spring 23	Madrid	Digital Operations	Elective	English	4	
Spring 23	Madrid	International Trade for Small and Mid-Size Enterprises (SME)	Elective	English	4	
Spring 23	Madrid	Introduction to Luxury Management	Elective	English	3	
Spring 23	Madrid	Strategic Foresight: Navigating uncertainty	Elective	English	4	
Spring 23	Madrid	International Business Strategy Simulation	Elective	English	3	
Spring 23	Madrid	Overview of the Pharmaceutical and Healthcare Industry	Elective	English	3	
Spring 23	Madrid	ORGANIZATIONAL BEHAVIOR		English	3	
Spring 23	Segovia	VENTURE CREATION AND PLANNING	2nd year	English	4	
Spring 23	Segovia	OPERATIONS MANAGEMENT	2nd year	English	5	1
- F B 20			.,	8.0.1	-	Microeconomics and
Spring 23	Segovia	MACROECONOMICS	2nd year	English	6	mathmatics
Corina 22	Segovia	CAPITAL MARKETS	2nd year	English	5	(recommended)
Spring 23	_		2nd year 2nd year	English		
Spring 23	Segovia	BUSINESS-DRIVEN INFORMATION TECHNOLOGIES	Znu year	English	3//5	Macrossonemias P
Spring 23	Segovia	GLOBAL ECONOMIC ENVIRONMENT	2nd year	English	6	Macroeconomics & Microeconomics (strongly recommended)
Spring 23	Segovia	FINANCIAL REPORTING & ANALYSIS		English	5	Financial Accounting, Cos Accounting
Spring 23	Segovia	ORGANIZATIONAL BEHAVIOR	1	English	3	, accounting
· · · · · · · · · · · · · · · · · · ·		BUILDING POWERFUL RELATIONSHIPS		English	5	t



#### BCDM (Bachelor in Communication and Digital Media) course offer for exchange students 2022/2023

\*We cannot guarantee the availability of any courses as a first come first serve system applies during enrollment! Please note students will be able to enroll in subjects before the start of the semester (first enrollment phase) and will be allowed to make changes to their original enrollment during the add&drop period, just at the start of the semester (second enrollment phase).

Semester	Campus	Course name	Year	Language	ECTS	Prerequisites
Fall 22	Madrid	Innovation lab: Creativity tools	3rd year	English	6	
Fall 22	Madrid	Political communication and advocacy campaings	3rd year	English	6	
Fall 22	Madrid	Integrated communication strateges	3rd year	English	6	
Fall 22	Madrid	Audience and consumer insights	3rd year	English	6	
Fall 22	Madrid	Crisis Communication	Elective	English	3	
Fall 22	Madrid	Communication and Branding for Startups	Elective	English	3	
Fall 22	Madrid	Data Insights and Visualization	Elective	English	3	
Fall 22	Madrid	Global News-Local Frames	Elective	English	3	
Fall 22	Madrid	Transition Design	Elective	English	6	
Fall 22	Madrid	Sustainable branding	Elective	English	3	
Spring 23	Madrid	Advertising management and Media Distribution	3rd year	English	6	
Spring 23	Madrid	Research methods	3rd year	English	6	
Spring 23	Madrid	Advertising Creativity	3rd year	English	6	
Spring 23	Madrid	Multimedia Narrative and Interactive Design	3rd year	English	6	
Spring 23	Madrid	Branded Content	3rd year	English	6	
Spring 23	Madrid	Consulting for Communication	4th year	English	6	



#### BBSS (Bachelor in Behavioural Sciences) course offer for exchange students 2022/2023

#### \*We cannot guarantee the availability of any courses as a first come first serve system applies during enrollment!

Semester	Campus	Course name	Year	Language	ECTS	Prerequisites
Fall 22	Madrid	Law & Behavior		English	6	
Fall 22	Madrid	Influence & Persuasion		English	3	
Fall 22	Madrid	Behavioral economics adn decision making		English	6	
Fall 22	Madrid	Welfare and policy design		English	6	
Fall 22	Madrid	Community, Society & Culture		English	6	
Fall 22	Madrid	Professional bootcamp: Stress and Self-Management		English	3	
Fall 22	Madrid	Persuasion & Negotiation	Elective	English	3	
Fall 22	Madrid	Positive Psychology	Elective	English	3	
Fall 22	Madrid	The Social Self	Elective	English	3	
Fall 22	Madrid	Identity, Diversity and Cultural Understanding	Elective	English	3	
Fall 22	Madrid	Your Brain on Drugs	Elective	English	3	
Fall 22	Madrid	New Technologies and Wellbeing	Elective	English	3	
Fall 22	Madrid	The Female Brain	Elective	English	3	
Fall 22	Madrid	Behavior Change in the Age of AI	Elective	English	3	
Fall 22	Madrid	Behavioral Finance – more money, less bias	Elective	English	3	
Fall 22	Madrid	Corporate Social Responsibility and the Environment	Elective	English	3	
Fall 22	Madrid	needs	Elective	English	3	
Fall 22	Madrid	Agile – creating collaborative cross-functional teams	Elective	English	3	
Spring 23	Madrid	Behavior design and nudging	3rd year	English	6	
Spring 23	Madrid	Behavioral Neuroscience	3rd year	English	6	
Spring 23	Madrid	Marketing, advertising and Consumer behavior	3rd year	English	6	
Spring 23	Madrid	Public opinion, preferences and voter behavior	3rd year	English	6	
Spring 23	Madrid	Design thinking, brainstorming and Creativity for innovation	3rd year	English	3	
Spring 23	Madrid	Social networks	3rd year	English	3	
Spring 23	Madrid	Advanced Topic: Coaching, Counseling and Behavioral interventio	4th year	English	3	
Spring 23	Madrid	Advanced topic: Media Psychology and Communication	4th year	English	3	
Spring 23	Madrid	Advanced topic: Driving change in organizations	4th year	English	3	
Spring 23	Madrid	Advanced topic: Social Entrepreneurship	4th year	English	3	
Spring 23	Madrid	Advanced topic: Neuromarketing	4th year	English	3	
Spring 23	Madrid	UX/UI Design	4th year	English	3	





#### BIR (Bachelor in International Relations) course offer for exchange students 2022/2023

#### \*We cannot guarantee the availability of any courses as a first come first serve system applies during enrollment!

Semester	Campus	Course name	Year	Language	ECTS	Prerequisites
Fall 22	Madrid	HISTORY OF INTERNATIONAL RELATIONS UP TO 1945	1st year	English	6	Frerequisites
Fall 22	Madrid	INTRODUCTION TO POLITICAL SCIENCE	1st year	English	6	
Fall 22	Madrid	MICROECONOMICS	1st year	English	6	
Fall 22	Madrid	UNPLUGGED III: Cross-cultural leadership	2nd year	English	3	
Fall 22	Madrid	RESEARCH METHODS IN IR	2nd year	English	6	
Fall 22	Madrid	TECHNOLOGY II (PROGRAMMING IN R FOR IR)	2nd year	English	3	
Fall 22	Madrid	UNPLUGGED V: Multilateral Negotiation	3rd year	English	3	
Fall 22	Madrid	GLOBAL GOVERNANCE AND INTERNATIONAL INSTITUTIONS	3rd year	English	6	
Fall 22	Madrid	PEACE AND CONFLICT RESOLUTION	3rd year	English	6	
Fall 22	Madrid	PUBLIC OPINION & POLITICAL COMMUNICATION	3rd year	English	6	
Fall 22	Madrid	PROJECT MANAGEMENT	3rd year	English	6	
Fall 22	Madrid	INTERNATIONAL TRADE	3rd year	English	6	
Fall 22	Madrid	EU DIGITAL POLICY / TECHNOLOGY AND GEOPOLITICS	Elective	English	3	
Fall 22	Madrid	ADVANCED NEGOTIATIONS AND PUBLIC ADVOCACY	Elective	English	6	
Fall 22	Madrid	POLITICS AND SOCIETY IN SUB-SAHARAN AFRICA	Elective	English	6	
Fall 22	Madrid	PUBLIC DIPLOMACY AND NATIONAL BRANDING	Elective	English	3	
Fall 22	Madrid	FOREIGN POLICY IN TIMES OF CRISIS	Elective	English	3	
Fall 22	Madrid	INTERPLANETARY RELATIONS	Elective	English	3	
Fall 22	Madrid	INTERNATIONALIZING BUSINESS	Elective	English	3	
5 11 00		UNDERSTANDING INTERNATIONAL PUBLIC FINANCE:				
Fall 22	Madrid	IFI POLICIES FOR GROWTH AND FINANCIAL STABILITY	Elective	English	3	
Fall 22	Madrid	PUBLIC AFFAIRS AND LOBBYING	Elective	English	3	
Fall 22	Madrid	CHINA: GEOPOLITICS AND POLITICAL ECONOMY	Elective	English	3	
Fall 22	Madrid	TRANSITIONAL JUSTICE	Elective	English	3	
Fall 22	Madrid	NEW TECHNOLOGY, HUMAN RIGHTS, AND HUMANITARIAN LAW	Elective	English	3	
Fall 22	Madrid	HUMAN SECURITY	Elective	English	3	
Fall 22	Madrid	GLOBAL MEDIA ANALYSIS:	Elective	English	3	
Fdll 22	Iviauriu	THE ROLE OF MEDIA IN INTERNATIONAL RELATIONS	Elective	English	э	
Fall 22	Madrid	SOCIAL ENTREPRENEURSHIP	Elective	English	3	
Fall 22	Madrid	CONTEMPORARY PHILOSOPHY AND THE CRITIQUE OF TECHNOLOGY	Elective	English	3	
Fall 22	Madrid	NATIONALISM, POPULISM AND RETRO-UTOPIANISM	Elective	English	3	
Fall 22	Madrid	ESPAÑOL PARA LOS NEGOCIOS	Elective	Spanish	3	
Fall 22	Madrid	THE AGE OF E-SPORTS: THE FUTURE IS NOW	Elective	English	3	
Fall 22	Madrid	FRENCH FOR BUSINESS 1 (NO NATIVE SPEAKERS)	Elective	English	3	
Fall 22	Madrid	FASHION, COSTUME AND TRENDS IN SOCIETY	Elective	English	3	
Fall 22	Madrid	GASTRONOMY: THE ART AND POLITICS OF EATING	Elective	English	3	
Fall 22	Madrid	HOW TO ACHIEVE SUCCESS	Elective	English	3	
Fall 22	Madrid	DIALOGUE FOR CONFLICT RESOLUTION	Elective	English	3	
Fall 22	Madrid	SUSTAINABLE INNOVATION TO EMPOWER	Elective	English	3	
101122	Maaria	IMPACTFUL MANAGEMENT AND BUSINESS	Licetive	Linghish	3	
Fall 22	Madrid	CULTURE AND LEADERSHIP IN ANCIENT ROME	Elective	English	3	
Fall 22	Madrid	SPANISH FOR ENVIRONMENT & SUSTAINABILITY	Elective	English	3	
	Maaria	(NO NATIVE SPEAKERS)	Licetive	Linghish		
Fall 22	Segovia	HISTORY OF INTERNATIONAL RELATIONS UP TO 1945	1st year	English	6	
Fall 22	Segovia	INTRO TO POLITICAL SCIENCE	1st year	English	6	
Fall 22	Segovia	MICROECONOMICS	1st year	English	6	
Fall 22	Segovia	UNPLUGGED III: Cross-cultural leadership	2nd year	English	3	
Fall 22	Segovia	RESEARCH METHODS IN INTERNATIONAL RELATIONS	2nd year	English	6	
Fall 22	Segovia	TECHNOLOGY II: Programming in R for IR	2nd year	English	3	
Spring 23	Madrid	HISTORY OF INTERNATIONAL RELATIONS SINCE 1945	1st year	English	6	
Spring 23	Madrid	MACROECONOMICS	1st year	English	6	
Spring 23	Madrid	UNPLUGGED II: How states cooperate?	1st year	English	3	
Spring 23	Madrid	INTERNATIONAL RELATIONS THEORY	1st year	English	6	
Spring 23	Madrid	POLITICAL THEORY	1st year	English	6	
Spring 23	Madrid	UNPLUGGED IV: The art of communication and public narrative	2nd year	English	3	
Spring 23	Madrid	AID, DEVELOPMENT AND SOCIAL ENTREPRENEURSHIP	2nd year	English	6	ļ
Spring 23	Madrid	COMPARATIVE POLITICS	2nd year	English	6	ļ
Spring 23	Madrid	UNPLUGGED VI: Partnership and Co-creation	3rd year	English	3	
Spring 23	Madrid	MANAGEMENT OF THE MULTINATIONAL CORPORATION	3rd year	English	6	
Spring 23	Madrid	PEACE AND CONFLICT RESOLUTION	3rd year	English	6	
Spring 23	Madrid	PUBLIC OPINION & POLITICAL COMMUNICATION	3rd year	English	6	
Spring 23	Madrid	INTERNATIONAL MONEY AND FINANCE	3rd year	English	6	
Spring 23	Madrid	PROJECT MANAGEMENT	3rd year	English	6	
Spring 23	Madrid	GLOBAL GOVERNANCE AND INTERNATIONAL INSTITUTIONS	3rd year	English	6	
Spring 23	Madrid	RELIGION IN GLOBAL POLITICS	Elective	English	3	
Spring 23	Madrid	THE POLITICS OF EAST AND CENTRAL EUROPE	Elective	English	3	



Spring 23	Madrid	HACKING THE SOCIAL CONTRACT	Elective	English	3	
Spring 23	Madrid	DEMOCRACY AND INEQUALITY	Elective	English	6	
Spring 23	Madrid	COMBATTING ONLINE MISINFORMATION	Elective	English	3	
Spring 23	Madrid	INTERNATIONAL RELATIONS OF ASIA	Elective	English	3	
Spring 23	Madrid	THE POLITICS OF SEX	Elective	English	3	
Spring 23	Madrid	THE FOREIGN POLICY OF RUSSIA	Elective	English	3	
Spring 23	Madrid	THE FUTURE OF HEALTHCARE: INNOVATION, ECONOMICS, AND BIOTEC	Elective	English	3	
Spring 23	Madrid	POLITICAL ECONOMY AND INTELLECTUAL PROPERTY	Elective	English	3	
Spring 23	Madrid	COUNTRY RISK ANALYSIS	Elective	English	3	
Spring 23	Madrid	FINTECH, BLOCKCHAIN AND CRYPTOCURRENCIES	Elective	English	3	
Spring 23	Madrid	DIGITAL LAW: BLOCKCHAIN, DATA PROTECTION, AND AI	Elective	English	3	
Spring 23	Madrid	PREVENTING VIOLENT EXTREMISM	Elective	English	3	
Spring 23	Madrid	THE PRACTICE OF CONFLICT RESOLUTION	Elective	English	6	
Spring 23	Madrid	NATO AND TRANSATLANTIC RELATIONS	Elective	English	3	
Spring 23	Madrid	SPORTS AND POLITICS	Elective	English	3	
Spring 23	Madrid	ETHNICITY AND NATIONALISM	Elective	English	3	
Spring 23	Madrid	GEOPOLITICS AND WORLD ORDER	Elective	English	3	
Spring 23	Madrid	PROJECT EVALUATION AND IMPACT ASSESSMENT	Elective	English	6	
Spring 23	Madrid	GENDER AND DEVELOPMENT	Elective	English	6	
Spring 23	Madrid	URBAN INNOVATION	Elective	English	3	
Spring 23	Madrid	LEARN HOW TO BE A MAYOR AND RULE YOUR CITY	Elective	English	3	
Spring 23	Madrid	THE ECONOMICS AND POLITICS OF CLIMATE CHANGE	Elective	English	3	
Spring 23	Madrid	INNOVATION FOR SUSTAINABLE DEVELOPMENT	Elective	English	3	
Spring 23	Madrid	ESPAÑOL PARA LOS NEGOCIOS	Elective	English	3	
Spring 23	Madrid	ART AS A FORM OF INVESTMENT	Elective	English	3	
Spring 23	Madrid	ENERGY TRANSITION AND CLIMATE CHANGE	Elective	English	3	
Spring 23	Madrid	FRENCH FOR BUSINESS 2	Elective	English	3	
Spring 23	Madrid	FEMINISM, BUSINESS AND LITERATURE	Elective	English	3	
Spring 23	Madrid	HOTEL INDUSTRY OVERVIEW	Elective	English	3	
Spring 23	Madrid	OUT IN THE REAL WORLD	Elective	English	3	
Spring 23	Madrid	REVOLUTIONS: THE POWER OF AN IDEA	Elective	English	3	
Spring 23	Madrid	UNDERSTANDING LATIN AMERICA	Elective	English	3	
Spring 23	Segovia	HISTORY OF INTERNATIONAL RELATIONS SINCE 1945	1st year	English	6	
Spring 23	Segovia	MACROECONOMICS	1st year	English	6	
Spring 23	Segovia	UNPLUGGED II: How states cooperate?	1st year	English	3	
Spring 23	Segovia	INTERNATIONAL RELATIONS THEORY	1st year	English	6	
Spring 23	Segovia	POLITICAL THEORY	1st year	English	6	
Spring 23	Segovia	UNPLUGGED IV: The art of communication and public narrative	2nd year	English	3	
Spring 23	Segovia	INTERNATIONAL POLITICAL ECONOMY	2nd year	English	6	
Spring 23	Segovia	INTERNATIONAL LAW	2nd year	English	6	
Spring 23	Segovia	AID, DEVELOPMENT & SOCIAL ENTREPRENEURSHIP	2nd year	English	6	
Spring 23	Segovia	COMPARATIVE POLITICS	2nd year	English	6	



#### BIE (Bachelor in Economics) course offer for exchange students 2022/2023

#### \*We cannot guarantee the availability of any courses as a first come first serve system applies during enrollment!

Semester	Campus	Course name	Year	Language	ECTS	Prerequisites
Fall 22	Madrid	ECONOMETRICS	2nd year	English	6	Mathematics for economists, microeconomics,
Fall 22	Madrid	FINANCIAL ECONOMICS & ACCOUNTING	2nd year	English	6	macroeconomics, statistics Mathematics for economists, microeconomics,
Fall 22	Madrid	PUBLIC ECONOMICS & POLITICAL ECONOMY	2nd year	English	6	macroeconomics, statistics Mathematics for economists, microeconomics,
Fall 22	Madrid	INDUSTRIAL ORGANIZATION AND STRATEGY	2nd year	English	6	macroeconomics, statistics Mathematics for economists, microeconomics,
Fall 22	Madrid	NEW ECONOMY: DIGITAL, ECOSYSTEMS & PLATFORMS	2nd year	English	3	macroeconomics, statistics Mathematics for economists, microeconomics,
Fall 22	Madrid	BEHAVIORAL ECONOMICS, FINANCE & DECISION-MAKING	2nd year	-	6	macroeconomics, statistics Mathematics for economists, microeconomics,
		·		English	3	macroeconomics, statistics Mathematics for economists, microeconomics,
Fall 22	Madrid		2nd year	English		macroeconomics, statistics Mathematics for economists, microeconomics,
Fall 22	Madrid	CAPITAL MARKETS	2nd year	English	3	macroeconomics, statistics Mathematics for economists, microeconomics,
Fall 22	Madrid	EXPERIMENTAL ECONOMICS	2nd year	English	3	macroeconomics, statistics Mathematics for economists, microeconomics,
Fall 22	Madrid	ECONOMICS OF INNOVATION AND TECHNOLOGICAL CHANGE	2nd year	English	3	Mathematics for economics, statistics Mathematics for economists, microeconomics,
Fall 22	Madrid	BLOCKCHAIN AND CRYPTOCURRENCY	2nd year	English	3	macroeconomics, statistics
Fall 22	Madrid	LABOR ECONOMICS, DIGITALIZATION, AND AI	2nd year	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Fall 22	Madrid	SUSTAINABLE BANKING	Elective	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Fall 22	Madrid	TREASURY MANAGEMENT	Elective	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Fall 22	Madrid	FINANCE FOR CORPORATIONS	Elective	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Fall 22	Madrid	MARKETS & INVESTORS RELATIONS	Elective	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Fall 22	Madrid	GLOBAL BANKING	Elective	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Fall 22	Segovia	MATHEMATICS FOR ECONOMISTS	1st year	English	6	Mathematics for economists, microeconomics, macroeconomics, statistics
Fall 22	Segovia	FOUNDATIONS OF MICROECONOMICS	1st year	English	6	Mathematics for economists, microeconomics, macroeconomics, statistics
Fall 22	Segovia	FOUNDATIONS OF MACROECONOMICS	1st year	English	6	Mathematics for economists, microeconomics, macroeconomics, statistics
Fall 22	Segovia	ECONOMIC HISTORY	1st year	English	6	Mathematics for economists, microeconomics, macroeconomics, statistics
Fall 22	Segovia	RESEARCH METHODS	1st year	English	3	Mathematics for economists
Fall 22	Segovia	BEHAVIORAL ECONOMICS, FINANCE & DECISION-MAKING	2nd year	English	6	Mathematics for economists, microeconomics, macroeconomics, statistics
Fall 22	Segovia	PUBLIC ECONOMICS & POLITICAL ECONOMY	2nd year	English	6	Mathematics for economists, microeconomics, macroeconomics, statistics
Fall 22	Segovia	ECONOMETRICS	2nd year	English	6	Mathematics for economists, microeconomics,
Fall 22	Segovia	INDUSTRIAL ORGANIZATION AND STRATEGY	2nd year	English	6	macroeconomics, statistics Mathematics for economists, microeconomics,
Fall 22	Segovia	NEW ECONOMY: DIGITAL, ECOSYSTEMS & PLATFORMS	2nd year	English	3	macroeconomics, statistics Mathematics for economists, microeconomics,
Spring 23	Madrid	INSTITUTIONAL ECONOMICS	2nd year	English	6	macroeconomics, statistics Mathematics for economists, microeconomics,
Spring 23	Madrid	CORPORATE FINANCE	2nd year	English	6	macroeconomics, statistics Mathematics for economists, microeconomics,
Spring 23	Madrid	ECONOMIC MODELING & SIMULATION	2nd year	English	3	macroeconomics, statistics Mathematics for economists, microeconomics,
				-	3	macroeconomics, statistics Mathematics for economists, microeconomics,
Spring 23	Madrid	MARKET, AUCTION AND CONTRACT DESIGN	2nd year	English	3	macroeconomics, statistics Mathematics for economists, microeconomics,
Spring 23	Madrid	MATHEMATICS FOR ECONOMISTS II	2nd year	English	3	macroeconomics, statistics Mathematics for economists, microeconomics,
Spring 23	Madrid	ECONOMIC REPORTING LAB	2nd year	English	6	Mathematics for economics, statistics Mathematics for economists, microeconomics,
Spring 23	Madrid	ECONOMIC RESEARCH: REGIONS & INDUSTRIES	4th year	English	6	Mathematics for economics, microeconomics, Mathematics for economists, microeconomics,
Spring 23	Madrid	ECONOMETRICS II: FORECASTING & IDENTIFICATION	4th year	English	3	macroeconomics, statistics
Spring 23	Madrid	MACHINE LEARNING & ANALYTICS FOR ECONOMISTS	4th year	English		Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Madrid	ECONOMIC RESEARCH: CONSUMERS & MARKETS	4th year	English	6	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Madrid	TREASURY AND FINANCIAL MANAGEMENT	Elective	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics



Spring 23	Madrid	ANTITRUST ENFORCEMENT AND ECONOMICS	Elective	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Madrid	UNDERSTANDING ECONOMICS FROM SPORTS	Elective	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Madrid	FINANCE FOR MULTINATIONALS	Elective	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Madrid	POLITICAL ECONOMY OF EMERGING MARKETS	Elective	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Segovia	PROBABILITY & STATISTICS	1st year	English	6	Mathematics for economists
Spring 23	Segovia	DEVELOPMENT AND GROWTH ECONOMICS	1st year	English	6	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Segovia	GAME THEORY	1st year	English	6	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Segovia	INTERNATIONAL TRADE AND MONETARY SYSTEM	1st year	English	6	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Segovia	RESEARCH METHODS	1st year	English	3	Mathematics for economists
Spring 23	Segovia	PROGRAMMING FOR ECONOMISTS I	1st year	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Segovia	INSTITUTIONAL ECONOMICS	2nd year	English	6	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Segovia	CAPITAL MARKETS	2nd year	English	6	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Segovia	ECONOMETRICS II: Identification & Time-series	2nd year	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Segovia	PROGRAMING FOR ECONOMISTS II	2nd year	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Segovia	MARKET, AUCTION AND CONTRACT DESIGN	2nd year	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Segovia	MATHEMATICS FOR ECONOMISTS II	2nd year	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics
Spring 23	Segovia	ECONOMIC REPORTING LAB	2nd year	English	3	Mathematics for economists, microeconomics, macroeconomics, statistics



#### LLB (Bachelor of Laws) course offer for exchange students 2022/23

#### \*We cannot guarantee the availability of any courses as a first come first serve system applies during enrollment!

Semester	Campus	Course name	Year	Language	ECTS	Prerequisites
F-11.22		Adminstrative Law and Economic Regulation/Derecho				
Fall 22	MADRID	Administrativo y Sectores Regulados	2ND: LLB [2504110]	ENGLISH	6	
Fall 22	MADRID	Adminstrative Law and Economic Regulation/Derecho				
		Administrativo y Sectores Regulados	3RD: PPLELLB	ENGLISH	6	
Fall 22	MADRID	Adminstrative Law/Derecho Administrativo	2ND: BBALLB	ENGLISH	6	
Fall 22	MADRID	Adminstrative Law/Derecho Administrativo	2ND: LLBBIR	ENGLISH	6	
Fall 22	MADRID	Civil Law. Contracts/Derecho Civil (Obligaciones y Contratos)	2ND: BBALLB	ENGLISH	6	CIVIL LAW
Fall 22	MADRID	Civil Law. Contracts/Derecho Civil (Obligaciones y Contratos)	2ND: LLBBIR	ENGLISH	6	CIVIL LAW
Fall 22	MADRID	Civil Law. Property/Derecho Civil. Derechos Reales	2ND: LLB [2504110]	ENGLISH	6	CIVIL LAW
Fall 22	MADRID	Commercial Law and Corporations I/Derecho Mercantil I	3RD: BBALLB	ENGLISH	6	
Fall 22	MADRID	Commercial Law and Corporations I/Derecho Mercantil I	3RD: BBALLB	ENGLISH	6	
Fall 22	MADRID	Commercial Law and Corporations I/Derecho Mercantil I	3RD: LLB [2504110]	ENGLISH	6	
Fall 22	MADRID	Constitutional Law/Derecho Constitucional	1ST: LLBBIR	ENGLISH	6	
Fall 22	MADRID	Criminal Law II/Derecho Penal II	2ND: LLB [2504110]	ENGLISH	6	CRIMINAL LAW I
Fall 22	MADRID	DERECHO DE LOS MERCADOS FINANCIEROS/CAPITAL MARKETS LAW	4TH: LLB	ENGLISH	3	
Fall 22	MADRID	DERECHO Y FINANZAS ISLÁMICOS /ISLAMIC LAW & FINANCE	4TH: LLB	ENGLISH	3	
Fall 22	MADRID	DERECHO Y POLITICA DE LAS OPERACIONES EN LA RED/LAW AND POLITICS OF CYBER OPERATIONS	4TH: LLB	ENGLISH	3	
		EMPRESAS Y DERECHOS HUMANOS/BUSINESS AND HUMAN	410. LLB	ENGLISH	3	
Fall 22	MADRID	RIGHTS	4TH: LLB	ENGLISH	3	
Fall 22	MADRID	European Legal History/Historia del Derecho Europeo	1ST: LLBBIR	ENGLISH	6	
Fall 22	MADRID	European Union Law/Derecho de la Unión Europea	3RD: BBALLB.A	ENGLISH	6	
Fall 22	MADRID	European Union Law/Derecho de la Unión Europea	3RD: BBALLB.B	ENGLISH	6	
F-11.22		FUSIONES Y ADQUISICIONES: EL PROCESO DE COMPRA/CROSS				
Fall 22	MADRID	BORDER M&A: Negotiation & Drafting	4TH: LLB	ENGLISH	3	
Fall 22	MADRID	INTRODUCCIÓN A LA PROPIEDAD INTELECTUAL Y ASPECTOS				
		TECNOLÓGICOS/INTRO TO IP LAW AND TECHNOLOGY ISSUES Introduction to Private Law. Civil Law/Introducción al Derecho	4TH: LLB	ENGLISH	3	
Fall 22	MADRID	Privado. Derecho Civil	3RD: PPLELLB	ENGLISH	6	
Fall 22	MADRID	Labor Law II/Derecho Laboral II	3RD: LLB [2504110]	ENGLISH	6	LABOR LAW I
Fall 22	MADRID	Litigation II/Derecho Procesal II	3RD: LLB [2504110]	ENGLISH	6	LITIGATION I
Fall 22	MADRID	Public International Law/Derecho Internacional Público	2ND: LLB [2504110]	ENGLISH	6	
Fall 22	MADRID	Public International Law/Derecho Internacional Público	2ND: LLBBIR	ENGLISH	6	
Fall 22	MADRID	Taxation I/Derecho Financiero y Tributario I	3RD: BBALLB.A	ENGLISH	6	
Fall 22	MADRID	Taxation I/Derecho Financiero y Tributario I	3RD: BBALLB.B	ENGLISH	6	
Fall 22	MADRID	Taxation I/Derecho Financiero y Tributario I	3RD: LLB [2504110]	ENGLISH	6	
Fall 22	MADRID	Torts	3RD: BBALLB.A	ENGLISH	3	
Fall 22	MADRID	Torts	3RD: BBALLB.B	ENGLISH	3	
Fall 22	MADRID	Unplugged III/Habilidades III	2ND: LLB [2504110]	ENGLISH	3	
Spring 23	MADRID	ACCOUNTING AND FINANCE	1ST: LLB	ENGLISH	3	
Spring 23	MADRID	ADMINISTRATIVE LAW AND ECONOMIC REGULATION	2ND: LLBBIR	ENGLISH	6	
Spring 23	MADRID	CIVIL LAW. CONTRACTS	3RD: PPLELLB	ENGLISH	6	CIVIL LAW
Spring 23	MADRID	CIVIL LAW. FAMILY, ESTATE AND TRUST	5TH: PLELLB	ENGLISH	3	
Spring 23	MADRID	COMMERCIAL LAW AND CORPORATIONS II	3RD: LLB	ENGLISH	6	COMMERCIAL LAW AND CORPORATIONS I
Spring 23	MADRID	COMPARATIVE LAW IN ACTION CHALLENGE	ELECTIVE LLB	ENGLISH	3	
Spring 23	MADRID	COMPETITION LAW	ELECTIVE LLB	ENGLISH	3	
Spring 23	MADRID	CONFLICTS AND BUSINESS LAW	3RD: LLB	ENGLISH	3	
Spring 23	MADRID	CRIMINAL LAW I	4TH: PPLELLB	ENGLISH	6	
Spring 23	MADRID	CYBERSECURITY	ELECTIVE LLB	ENGLISH	3	
Spring 23	MADRID	EMERGING TECHNOLOGY AND THE QUESTION OF ETHICS	ELECTIVE LLB	ENGLISH	3	
Spring 23	MADRID	EUROPEAN UNION LAW	3RD: PPLELLB	ENGLISH	6	
Spring 23	MADRID	HUMAN RIGHTS	2ND: LLB	ENGLISH	3	
Spring 23	MADRID		ELECTIVE LLB	ENGLISH	3	
Spring 23	MADRID	INTERSTATE CONFLICT AND INTERNATIONAL LAW	ELECTIVE LLB	ENGLISH	3	
Spring 23	MADRID	INTRODUCTION TO PRIVATE LAW - CIVIL LAW	1ST: LLBBIR	ENGLISH	6	
Spring 23	MADRID	LABOR LAW II	3RD: LLB	ENGLISH	6	LABOR LAW I
Spring 23	MADRID		2ND: LLB	ENGLISH	3	
Spring 23	MADRID	LAW UNPLUGGED - ADVOCACY	3RD: LLB 1ST: LLBBIR	ENGLISH ENGLISH	3 6	
Spring 23	MADRID	LEGAL THOUGHT			6	
Spring 23	MADRID	LITIGATION I LITIGATION II	4TH: PPLELLB 3RD: LLB	ENGLISH ENGLISH	6	LITIGATION I
Spring 23 Spring 23	MADRID	MIGRANTS, REFUGEES AND INTERNATIONAL LAW	ELECTIVE LLB	ENGLISH	3	
Spring 23 Spring 23	MADRID	PEACEFUL SETTLEMENT OF INTERNATIONAL LAW	ELECTIVE LLB	ENGLISH	3	
	MADRID	RESTRUCTURING & INSOLVENCY LAW	ELECTIVE LLB	ENGLISH	3	
Spring 23			LLLLIVE LLD			



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Spring 23	MADRID	TAXATION II	3RD: LLB	ENGLISH	6	TAXATION I
Spring 23	MADRID	THE LAW OF INTERNATIONAL COMMERCE	ELECTIVE LLB	ENGLISH	3	
Spring 23	MADRID	TORTS	2ND: LLB	ENGLISH	3	
Spring 23	MADRID	UNPLUGGED II	1ST: LLBBIR	ENGLISH	3	
Spring 23	MADRID	UNPLUGGED III	2ND: LLB	ENGLISH	3	
Spring 23	MADRID	UNPLUGGED IV	3RD: BBALLB	ENGLISH	3	
Spring 23	MADRID	UNPLUGGED V	3RD: LLB	ENGLISH	3	
Spring 23	SEGOVIA	ADMINISTRATIVE LAW	1ST: LLB + 2ND: PPLE	ENGLISH	6	
Spring 23	SEGOVIA	ADMINISTRATIVE LAW AND ECONOMIC REGULATION	2ND: LLBBIR	ENGLISH	6	
Spring 23	SEGOVIA	CIVIL LAW. CONTRACTS	1ST: LLB	ENGLISH	6	CIVIL LAW
Spring 23	SEGOVIA	CIVIL LAW. PROPERTY	2ND: BBALLB	ENGLISH	6	CIVIL LAW
Spring 23	SEGOVIA	CRIMINAL LAW I	1ST: LLB	ENGLISH	6	
Spring 23	SEGOVIA	EUROPEAN UNION LAW	2ND: LLB	ENGLISH	6	
Spring 23	SEGOVIA	HUMAN RIGHTS	2ND: LLB	ENGLISH	3	
Spring 23	SEGOVIA	INTRODUCTION TO PRIVATE LAW - CIVIL LAW	1ST: BBALLB	ENGLISH	6	
Spring 23	SEGOVIA	LABOUR LAW I	2ND: LLB	ENGLISH	3	
Spring 23	SEGOVIA	LEGAL THOUGHT	1ST: LLB	ENGLISH	6	
Spring 23	SEGOVIA	LITIGATION I	2ND: LLB	ENGLISH	6	
Spring 23	SEGOVIA	PUBLIC INTERNATIONAL LAW	2ND: LLB	ENGLISH	6	
Spring 23	SEGOVIA	UNPLUGGED II	2ND: BBALLB	ENGLISH	3	
Spring 23	SEGOVIA	UNPLUGGED IV	2ND: LLB	ENGLISH	3	



#### PPLE (Bachelor in Phisolophy, Politics, Law and Economics) course offer for exchange students 2022/23

#### \*We cannot guarantee the availability of any courses as a first come first serve system applies during enrollment!

Semester	Campus	Course name	Year	Language	ECTS	Prerequisites
Fall22	MADRID	Adminstrative Law/Derecho Administrativo	3RD: PPLE	ENGLISH	6	
5-1122		Advanced Social analysis Unplugged I / Análisis Social		ENICLICI		
Fall22	MADRID	Avanzado: Unplugged I	3RD: PPLE	ENGLISH	3	
Fall22	MADRID	Econometrics / Econometría	3RD: PPLE	ENGLISH	6	
Fall22	MADRID	Elementary Logic / Lógica Elemental	1ST: PPLE	ENGLISH	6	
Fall22	MADRID	European Legal History/Historia del Derecho Europeo	1ST: PPLE	ENGLISH	6	
Fall22	MADRID	Introduction to Political Science / Introcducción a la Ciencia Política	1ST: PPLE	ENGLISH	6	
Fall22	MADRID	Mathematics / Matemáticas	1ST: PPLE	ENGLISH	6	
Fall22	MADRID	Public International Law/Derecho Internacional Público	3RD: PPLE	ENGLISH	6	
Fall22	MADRID	Research Methods and Data Analysis / Métodos de Investigación en Ciencias Sociales	1ST: PPLE	ENGLISH	3	
Fall22	MADRID	Social Fundamentals of Behaviour / Fundamentos Sociales ded la Conducta	3RD: PPLE	ENGLISH	3	
Fall22	MADRID	Theory of Choice (Decision Theory) / Teoría de la Decisión	3RD: PPLE	ENGLISH	3	
Fall22	MADRID	Writing Skills	1ST: PPLE	ENGLISH	3	
Fall22	MADRID	SHAPING SOCIETY THROUGH TECHNOLOGY	4TH: PLE	ENGLISH	1	
Fall22	SEGOVIA	Elementary Logic / Lógica Elemental	1ST: PPLE	ENGLISH	6	
Fall22	SEGOVIA	European Legal History/Historia del Derecho Europeo	1ST: PPLE	ENGLISH	6	
Fall22	SEGOVIA	Introduction to Political Science / Introcducción a la Ciencia Política	1ST: PPLE	ENGLISH	6	
Fall22	SEGOVIA	Macroeconomics / Macroeconomía	2ND: PPLE	ENGLISH	6	
Fall22	SEGOVIA	Mathematics / Matemáticas	1ST: PPLE	ENGLISH	6	
Fall22	SEGOVIA	Modern & Contemporary Political Philosophy / Filosofía Política Moderna y Contemporánea	2ND: PPLE	ENGLISH	6	
Fall22	SEGOVIA	Probability and Statistics / Probabilidad y Estadiística	2ND: PPLE	ENGLISH	3	
Fall22	SEGOVIA	Public Administration and Management / Política y Gestión Pública	2ND: PPLE	ENGLISH	3	
Fall22	SEGOVIA	Public International Law/Derecho Internacional Público	2ND: PPLE	ENGLISH	6	
Fall22	SEGOVIA	Research Methods and Data Analysis / Métodos de Investigación en Ciencias Sociales	1ST: PPLE	ENGLISH	3	
Fall22	SEGOVIA	Writing Skills	1ST: PPLE	ENGLISH	3	
Spring 23	MADRID	ADMINISTRATIVE LAW	2ND: PPLE	ENGLISH	6	
Spring 23	MADRID	ECONOMETRICS	2ND: PPLE	ENGLISH	6	MATHEMATICS I & II STATISTICS
Spring 23	MADRID	INTERNATIONAL TRADE LAW AND POLICY	3RD: PPLE	ENGLISH	3	
Spring 23	MADRID	LAW & ECONOMICS	ELECTIVE PLE	ENGLISH	3	
Spring 23	MADRID	LEGAL PHILOSOPHY	2ND: PPLE	ENGLISH	6	
Spring 23	MADRID	MORAL PHILOSOPHY	3RD: PPLE	ENGLISH	6	
Spring 23	MADRID	PUBLIC ECONOMICS	2ND: PPLE	ENGLISH	6	MATHEMATICS & MICROECONOMICS
Spring 23	MADRID	SOCIAL SEMINAR II	2ND: PPLE	ENGLISH	3	
Spring 23	MADRID	SOCIAL SEMINAR III	3RD: PPLE	ENGLISH	3	
Spring 23	SEGOVIA	ADMINISTRATIVE LAW	1ST: LLB + 2ND: PPLE	ENGLISH	6	
Spring 23	SEGOVIA	ECONOMETRICS	2ND: PPLE	ENGLISH	6	MATHEMATICS I & II STATISTICS
Spring 23	SEGOVIA	GOVERNMENT AND COMPARATIVE POLITICS	1ST: PPLE	ENGLISH	6	
Spring 23	SEGOVIA	LEGAL PHILOSOPHY	2ND: PPLE	ENGLISH	6	1
Spring 23	SEGOVIA	MATHEMATICS	1ST: PPLE	ENGLISH	6	
Spring 23	SEGOVIA	PUBLIC ADMINISTRATION AND MANAGEMENT	2ND: PPLE	ENGLISH	3	
Spring 23	SEGOVIA	PUBLIC ECONOMICS	2ND: PPLE	ENGLISH	6	MATHEMATICS & MICROECONOMICS
Spring 23	SEGOVIA	SOCIAL SEMINAR I	1ST: PPLE	ENGLISH	3	
Spring 23	SEGOVIA	SOCIAL SEMINAR II	2ND: PPLE	ENGLISH	3	1



#### BAS (Bachelor in Architectural Studies) course offer for exchange students 2022/2023

#### \*We cannot guarantee the availability of any courses as a first come first serve system applies during enrollment!

Semester	Campus	Course name	Year	Language	ECTS	Prerequisites
Fall 22	Madrid	PROYECTOS 7: AGREGACION/ DESIGN STUDIO 7: AGGREGATION	4th year	English	9	
Fall 22	Madrid	MODULO IE: ETICA/IE MODULE:ETHICS	4th year	English	3	
Fall 22	Madrid	TÉCNICAS Y APLICACIONES DE LA CONSTRUCCIÓN 4/CONSTRUCTION SYSTEMS AND APPLICATIONS 4	4th year	English	6	
Fall 22	Madrid	HISTORIA, TEORIA Y CRITICA 3/ARCHITECTURAL HISTORY AND THEORY 3	4th year	English	3	
Fall 22	Madrid	GESTION URBANA 1/URBAN MANAGEMENT 1	4th year	English	3	
Fall 22	Madrid	TALLER DE EXPERIMENTACIÓN 3/EXPERIMENTATION WORKSHOP 3	4th year	English	3	
Fall 22	Madrid	DEONTOLOGÍA PROFESIONAL /PROFESSIONAL PRACTICE	4th year	English	3	
Fall 22	Segovia	MATEMÁTICAS APLICADAS EN ARQUITECTURA 2/APPLIED MATHEMATICS IN ARCHITECTURE 2	2nd year	English	3	
Fall 22	Segovia	GEOMETRÍA ARQUITECTÓNICA 2/ARCHITECTURAL GEOMETRY 2	2nd year	English	6	
Fall 22	Segovia	TÉCNICAS Y APLICACIONES DE LA CONSTRUCCIÓN 1/CONSTRUCTION SYSTEMS AND APPLICATIONS 1	2nd year	English	6	
Fall 22	Segovia	PROYECTOS 3: EXPERIENCIA/DESIGN STUDIO 3: EXPERIENCE	2nd year	English	9	
Fall 22	Segovia	TALLER DE EXPERIMENTACIÓN 1/EXPERIMENTATION WORKSHOP 1	2nd year	English	3	
Fall 22	Segovia	TÉCNICAS Y APLICACIONES DE LA CONSTRUCCIÓN 2/CONSTRUCTION SYSTEMS AND APPLICATIONS 2	3rd year	English	6	
Fall 22	Segovia	PROYECTOS 5: TÉCNICAS/ DESIGN STUDIO 5:TECHNIQUE	3rd year	English	9	
Fall 22	Segovia	TIPOLOGÍAS Y CÁLCULO DE ESTRUCTURAS 2/ STRUCTURAL TYPES AND CALCULATIONS 2	, 3rd year	English	6	
Fall 22	Segovia	HISTORIA, TEORIA Y CRITICA 1/ARCHITECTURAL HISTORY AND THEORY 1	3rd year	English	3	
Fall 22	Segovia	TALLER DE EXPERIMENTACIÓN 2/EXPERIMENTATION WORKSHOP 2	, 3rd year	English	3	
Spring 23	Segovia	INSTALACIONES Y ESTRATEGIAS MEDIOAMBIENTALES 1/ ENVIROMENTAL AND BUILDING SYSTEMS 1	2nd year	English	6	
Spring 23	Segovia	TIPOLOGÍAS Y CÁLCULO DE ESTRUCTURAS 1/ STRUCTURAL TYPES AND CALCULATIONS 1	2nd year	English	6	
Spring 23	Segovia	PROYECTOS 4: PROGRAMA/DESIGN STUDIO 4: PROGRAM	2nd year	English	9	
Spring 23	Segovia	TALLER DE DISEÑO Y EMPRENDEDURISMO 1/DESIGN AND ENTREPRENEURSHIP WORKSHOP 1	2nd year	English	3	
Spring 23	Segovia	FISICA APLICADA EN ARQUITECTURA 2/APPLIED PHYSICS IN ARCHITECTURE 2	2nd year	English	3	
Spring 23	Segovia	PRINCIPIOS URBANOS Y DEL TERRITORIO/INTRODUCTION TO URBAN AND REGIONAL STUDIES	2nd year	English	6	
Spring 23	Segovia	TIPOLOGÍAS Y CÁLCULO DE ESTRUCTURAS 2/ STRUCTURAL TYPES AND CALCULATIONS 2	3rd year	English	6	
Spring 23	Segovia	INSTALACIONES Y ESTRATEGIAS MEDIOAMBIENTALES 2/ ENVIROMENTAL AND BUILDING SYSTEMS 2	3rd year	English	6	
Spring 23	Segovia	PROYECTOS 6: LO EXISTENTE/ DESIGN STUDIO 6: THE EXISTING	3rd year	English	9	
Spring 23	Segovia	TALLER DE DISEÑO Y EMPRENDEDURISMO 2/DESIGN AND ENTREPRENEURSHIP WORKSHOP 2	3rd year	English	3	
Spring 23	Segovia	HISTORIA, TEORIA Y CRITICA 2/ARCHITECTURAL HISTORY AND THEORY 2	3rd year	English	3	
Spring 23	Segovia	TÉCNICAS Y APLICACIONES DE LA CONSTRUCCIÓN 3/CONSTRUCTION SYSTEMS AND APPLICATIONS 3	3rd year	English	6	



#### BID (Bachelor in Design) course offer for exchange students 2022/2023

#### \*We cannot guarantee the availability of any courses as a first come first serve system applies during enrollment!

Semester	Campus	Course name	Year	Language	ECTS	Prerequisites
Fall 22	MADRID	DesignStudio III (Spatial)	3rd year	English	9	
Fall 22	MADRID	Processes and Design Theory	3rd year	English	6	
Fall 22	MADRID	Materials and Applications II	3rd year	English	6	
Fall 22	MADRID	Quantitative Methods	3rd year	English	3	
Fall 22	MADRID	Design Studio IV (Strategy)	4th year	English	9	
Fall 22	MADRID	Contemporary Design Trends	4th year	English	3	
Fall 22	MADRID	Typography, Layout and Presentation	4th year	English	6	Open to Design students only
Fall 22	MADRID	Programming for Designers	4th year	English	6	
Fall 22	MADRID	Design Management	4th year	English	6	
Fall 22	SEGOVIA	Intro to Design Studio I: Learning by Doing	1st year	English	6	
Fall 22	SEGOVIA	Design History I	1st year	English	6	
Fall 22	SEGOVIA	Design Skills I	1st year	English	6	Open to Design students only
Fall 22	SEGOVIA	Writing Skills	1st year	English	3	
Fall 22	SEGOVIA	Presentation Skills	1st year	English	3	Open to Design students only
Fall 22	SEGOVIA	Psychology and User Center Design	1st year	English	6	
Fall 22	SEGOVIA	Design Studio I (Visual)	2nd year	English	9	Open to Design students only
Fall 22	SEGOVIA	Design Methodologies	2nd year	English	3	
Fall 22	SEGOVIA	Interactive and DigitalTools	2nd year	English	6	Open to Design students only
Fall 22	SEGOVIA	Sustainability	2nd year	English	6	Open to Design students only
Fall 22	SEGOVIA	Research Techniques	2nd year	English	3	Open to Design students only
Spring 22	MADRID	Service Design: how to enhance your service based offerings for the user, the company and the planet. Elective	3rd year	English	3	
Spring 22	MADRID	Communicating through objects: Experiencing luxury. Elective	3rd year	English	3	DESIGN HISTORY I
Spring 22	MADRID	Food as a tool for change. Elective	3rd year	English	3	
Spring 22	MADRID	Designing ventures with positive impact. Elective	3rd year	English	3	
Spring 22	MADRID	Design Narratives	4th year	English	6	Open to Design students only
Spring 22	MADRID	Portfolio Design	4th year	English	3	Open to Design students only
Spring 22	MADRID	Fabrication Technologies	4th year	English	6	
Spring 22	SEGOVIA	Intro to Design Studio II: Collaborative Design Studio	1st year	English	6	
Spring 22	SEGOVIA	Design History II	1st year	English	6	
Spring 22	SEGOVIA	Visualization and Representation Techniques	1st year	English	6	
Spring 22	SEGOVIA	Business Management	1st year	English	6	
Spring 22	SEGOVIA	Design Studio II (Product)	2nd year	English	9	
Spring 22	SEGOVIA	Design and Criticism	2nd year	English	6	
Spring 22	SEGOVIA	Materials and Applications	2nd year	English	6	Open to Design students only
Spring 22	SEGOVIA	Ethnography	2nd year	English	3	Open to Design students only
Spring 22	SEGOVIA	Sustainability	2nd year	English	6	Open to Design students only



#### BDBA (Bachelor in Data and Business Analytics) course offer for exchange students 2022/2023

#### \*We cannot guarantee the availability of any courses as a first come first serve system applies during enrollment!

Semester	Campus	Course name	Year	Language	ECTS	Prereguisite
Fall22	Madrid	780008 Probability & Statistics for Data Managment and Analysis	2nd Year	English	6	
Fall22	Madrid	780009 Mathematics for Data Management and Analysis	2nd Year	English	6	
Fall22	Madrid	780010 Algorithms & Data Structures	2nd Year	English	6	
Fall22	Madrid	780010 Agontinis & Data Structures 780011 Programming for Data Management & Analysis	2nd Year	English	6	
Fall22	Madrid	780035 Time Series Analysis	2nd Year	English	3	
Fall22	Madrid	780022 Analyzing Social Media	3rd Year	English	3	
Fall22	Madrid	780022 Analyzing Social Media 780023 Recommendation Engines	3rd Year	English	6	
Fall22	Madrid	780024 Al - Machine Learning & Analytics	3rd Year	English	6	
Fall22					6	
Fall22	Madrid Madrid	780025 Big Data Technology	3rd Year 3rd Year	English	3	
FdIIZZ	IVIAULIU	780027 Project Management	Siu real	English	6	
Fall22	Madrid	780044 Fintech: Revolutionizing Financial Services via Design and Technology	4th Year	English		
Fall22	Madrid	780045 Quantum Cognition	4th Year	English	3	
Fall22	Madrid	780046 Graphical modeling of data dependance	4th Year	English	3	
Fall22	Madrid	780052 IoT and Data Literacy	4th Year	English	3	
Fall22	Madrid	780053 Enterprise data science	4th Year	English	3	
Fall22	Madrid	780054 Managing projects and teams in Data Science	4th Year	English	3	
Fall22	Madrid	780058 Azure Fundamentals	4th Year	English	6	
Fall22	Madrid	780049 Building recommendation engines: From A to Z	4th Year	English	6	
Fall22	Segovia/Madrid	780055 Fundamentals of Human Behavior	1st Year	English	6	
Fall22	Segovia/Madrid	780002 Fundamentals of Probability and Statistics	1st Year	English	6	
Fall22	Segovia/Madrid	780000 Learning to Observe, Experiment and Survey	1st Year	English	6	
Fall22	Segovia/Madrid	780006 The Big History of Ideas and Innovation	1st Year	English	6	
Fall22	Segovia/Madrid	780018 Communication skills	1st Year	English	3	
Fall22	Segovia/Madrid	780050 Introduction to Programming for Data Science	1st Year	English	3	
Spring23	Madrid	780003 Data Insights and Visualization	1st Year	English	3	
Spring23	Madrid	780005 Fundamentals of Data Analysis	1st Year	English	6	
Spring23	Madrid	780007 Simulating and Modeling to Understand Change	1st Year	English	6	
Spring23	Madrid	780034 Computational Thinking for Data Management and Analysis	1st Year	English	6	
Spring23	Madrid	780056 Professional Bootcamp: Leadership	1st Year	English	3	
Spring23	Madrid	780013 AI - Machine Learning Foundations	2nd Year	English	6	
Spring23	Madrid	780014 Advanced Data Structures and Storage	2nd Year	English	6	Algorithms and Data Structure
Spring23	Madrid	780016 Operating Systems & Parallel Computing	2nd Year	English	6	otractare
Spring23	Madrid	780036 Introduction to Business and Social Analytics	2nd Year	English	3	
Spring23	Madrid	780037 Forecasting Models for Time Series	2nd Year	English	3	
Spring23	Madrid	780028 NLP, Text Mining, and Semantic Analysis	3rd Year	English	6	
Spring23	Madrid	780029 Stream Analytics	3rd Year	English	6	
Spring23	Madrid	780057 Data Visualization, Dashboards & Storytelling	3rd Year	English	3	
Spring23	Madrid	780060 Professional Bootcamp -Teamwork	3rd Year	English	3	
- Spring25	widdriu	780038 Advanced Topic - Connected Industries, Smart Cities & E-	JIGTEAL	LIIBIIJII	3	1
Spring23	Madrid	Governments	4th Year	English	-	
Spring23	Madrid	780039 Advanced Topic - Customer Analytics	4th Year	English	3	
Spring23	Madrid	780040 Advanced Topic - Financial Analytics	4th Year	English	3	
Spring23	Madrid	780041 Data Governance	4th Year	English	3	
Spring23	Madrid	780042 Emerging Topics in Data Analysis & Management	4th Year	English	6	
Spring23	Segovia	780003 Data Insights and Visualization	1st Year	English	3	
Spring23	Segovia	780005 Fundamentals of Data Analysis	1st Year	English	6	
Spring23	Segovia	780007 Simulating and Modeling to Understand Change	1st Year	English	6	
Spring23	Segovia	780034 Computational Thinking for Data Management and Analysis	1st Year	English	6	
Spring23	Segovia	780056 Professional Bootcamp: Leadership	1st Year	English	3	



### BCSAI (Bachelor in Computer Science & Artificial Intellgence) course offer for exchange students 2022/23

#### \*We cannot guarantee the availability of any courses as a first come first serve system applies during enrollment!

Semester	Campus	Course name	Year	Language	ECTS	Prerequisites
Fall22	Madrid	820009 Calculus for Computer Science	2nd Year	English	6	
Fall22	Madrid	790018 IE MODULE: Technology	2nd Year	English	3	
Fall22	Madrid	820018 Cloud Computing	2nd Year	English	3	
Fall22	Madrid	820015 Algorithms & Data Structures	2nd Year	English	6	
Fall22	Madrid	820011 Computer Programming 1	2nd Year	English	6	
Fall22	Madrid	820012 Designing and Using Databases	2nd Year	English	6	
Fall22	Madrid	820024 Software development and Devops	3rd Year	English	6	
Fall22	Madrid	820025 AI: Reasoning & Problem Solving	3rd Year	English	6	
Fall22	Segovia	820000 The Big History of Ideas and Innovation	1st Year	English	6	
Fall22	Segovia	820021 Discrete Mathematics	1st Year	English	6	
Fall22	Segovia	820001 Learning to Observe, Experiment and Survey	1st Year	English	6	
Fall22	Segovia	820003 Introduction to Business Management	1st Year	English	6	
Fall22	Segovia	820002 Fundamentals of Probability and Statistics	1st Year	English	6	
Spring23	Madrid	820010 Matrices & Linear Transformations	2nd Year	English	6	
Spring23	Madrid	820013 Probability for Computer Science	2nd Year	English	3	
Spring23	Madrid	820026 AI: Statistical Learning & Prediction	3rd Year	English	6	
Spring23	Madrid	820027 AI: Natural Language Processing & Semantic Analysis	3rd Year	English	6	
Spring23	Madrid	820028 AI: Chatbots & Recomendation Engines	3rd Year	English	6	
Spring23	Madrid	820029 AI: Reinforcement Learning	3rd Year	English	6	
(pring))	Madrid	820020 Ale Computer Vicion	3rd Year	English	6	Computer
Spring23	Iviauriu	820030 AI: Computer Vision	Siù fear	English		Programming
6	<b>C</b>	020005 Evendencentele of Dote Analysis	4.1.1.1.	Frankish	6	Computer
Spring23	Segovia	820005 Fundamentals of Data Analysis	1st Year	English		Programming
6	Consula	820000 Cimulating and Madeling to Understand Change	1	English	6	Computer
Spring23	Segovia	820006 Simulating and Modeling to Understand Change	1st Year	English		Programming
(nring))	Seggivia	220007 Dringiples of Drogrammin-	amming 1st Year Englis		6	Computer
Spring23	Segovia	820007 Principles of Programming			English	
(nring))	Seggivia	220000 Dhuring for Computer Scien	1st Voor	English	6	Computer
Spring23	Segovia	820008 Physics for Computer Science	1st Year	English		Programming



#### BAM (Bachelor in Applied Mathematics) expected course offer

\*Kindly note, <u>this is the first year that BAM will be offered to exchange students</u> so, there is not a previous list of what was offered last year to exchange students. This is the expected course offer for the upcoming academic year (23/24), which is subject to change. The final course offer and syllabi for BAM will be made available to students upon admission, once they have been given access to BB Ultra.

#### \*We cannot guarantee the availability of any courses as a first come first serve system applies during enrollment!

Semester	Campus	Course name	Year	Language	ECTS	Prerequisites
Fall23	Segovia	850009 CALCULUS 1	1st Year	English	6	
Fall23	Segovia	850010 LINEAR ALGEBRA	1st Year	English	6	
Fall23	Segovia	850011 DISCRETE MATHEMATICS	1st Year	English	6	
Fall23	Segovia	850012GEOMETRY	1st Year	English	6	
Fall23	Segovia	850013COMPUTER PROGRAMMING 1	1st Year	English	6	