

Career Development Centre

Schulich School of Business

MBA/IMBA 2020 Employment Report



Kikeloye Oyerinde (IMBA '20)
Generalist, Wealth Management
RBC Global Asset Management

Congratulations on graduating from the
Schulich School of Business!

With the rigorous education and training
you have received, yours is a future of
endless possibility and potential.

TABLE OF CONTENTS

- 1 Recruiting at Schulich
- 2 Compensation by Industry
- 2 Class of 2020 at a Glance
- 3 Compensation by Function
- 4 Companies Recruiting at Schulich
- 8 Meet the Career Development Centre Team

Recruiting at Schulich

“We work to understand your needs and help you develop strategies to make sure you stand out in an increasingly competitive marketplace.”

The Career Development Centre is here to help you find the right fit with the right company or organization. In the past year we have gone through some restructuring to better align our core services with Schulich’s extensive range of MBA specializations and programs and to better service the career objectives of our students and newest graduates.

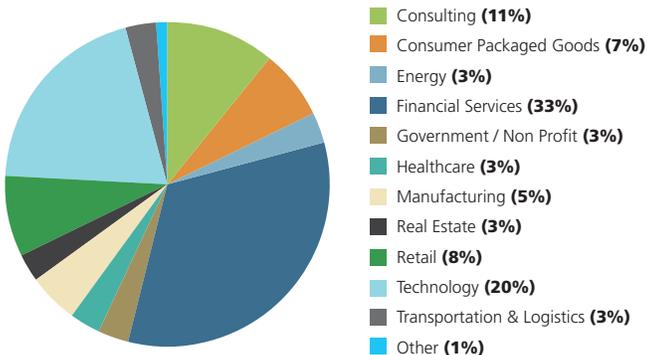
The good news is Schulich graduates continue to thrive in today’s increasingly competitive job market due to diverse perspectives, innovative programs and global reach of Canada’s preeminent business school.



Robert Hines, JD

Executive Director, Career Development Centre, Schulich School of Business

CLASS OF 2020 EMPLOYMENT BY INDUSTRY



CLASS OF 2020 GRADUATE EMPLOYMENT AT A GLANCE

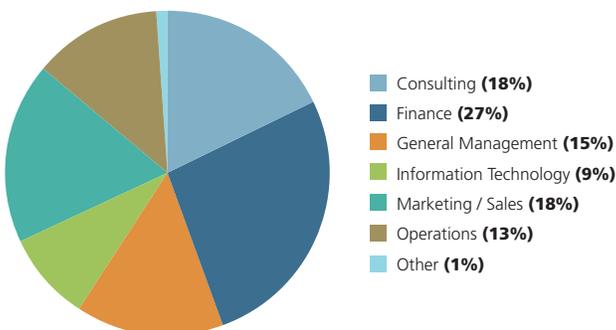
88% of students were hired within 3 months of graduation

91% of students participated in the survey

\$94,200*

Average salary (includes base salary and other guaranteed compensation)

CLASS OF 2020 EMPLOYMENT BY FUNCTION



\$15,888**
Average signing bonus

\$60,000 – \$230,000
Salary range

170
Number of companies that hired Schulich MBA/IMBA students

These results are for full-time graduate-level students only and do not include part-time MBAs, EMBA, other Master level programs and signing bonuses.

* For those who reported salary numbers.

** For those who reported signing bonus.

Compensation by Industry

INDUSTRY	SALARY (\$)			
	Average	Minimum	Maximum	Median
CONSULTING	92,214	72,000	120,000	89,000
CONSUMER PACKAGED GOODS	84,333	72,000	90,000	84,000
ENERGY	87,600	72,000	120,000	84,000
FINANCIAL SERVICES	91,630	60,000	230,000	85,000
GOVERNMENT / NON PROFIT	83,500	60,000	100,000	86,000
HEALTHCARE	88,500	75,000	110,000	95,000
MANUFACTURING	103,334	80,000	150,000	80,000
REAL ESTATE	81,500	65,000	120,000	75,000
RETAIL	89,500	72,000	152,000	82,000
TECHNOLOGY	94,966	50,000	200,000	86,000
TRANSPORTATION & LOGISTICS	94,600	72,000	140,000	85,000
OTHER	89,500	82,000	96,000	90,000

Dash (-) represents insufficient data points.

Class of 2020 at a Glance

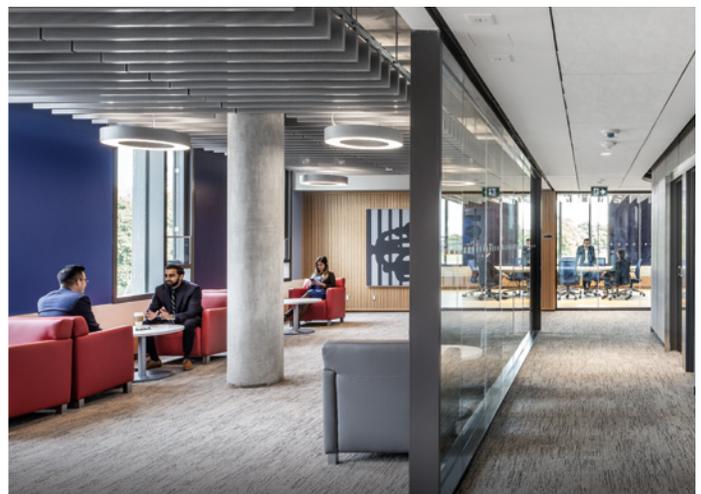
Average Age	32	Average GPA	6.44
Average Years of Work Experience	5	Graduating Class Size	402
Average GMAT	640	Male Students*	62%
GMAT Range	550-770	Female Students*	38%

*Undisclosed less than 1%.

Compensation by Function

FUNCTION	SALARY (\$)			
	Average	Minimum	Maximum	Median
CONSULTING				
Internal	90,000	70,000	120,000	86,000
Technology	92,375	72,000	115,000	88,000
Management/ Strategy	94,286	78,000	120,000	86,000
Total	93,670	70,000	120,000	86,500
FINANCE				
Capital Markets / Investment Banking	102,200	75,000	120,000	96,000
Corporate Finance	115,000	100,000	140,000	120,000
Leadership Programs	89,944	80,000	92,500	90,000
Risk Management/ Financial Analyst / Other	85,154	60,000	120,000	86,000
Retail & Commercial Banking	82,200	72,000	100,000	84,000
Portfolio Management	88,200	60,000	96,000	84,000
Total	90,030	60,000	140,000	85,000
MARKETING/SALES				
Brand/Product Management	88,583	72,000	100,000	84,000
Other Marketing	86,125	68,000	120,000	86,000
Sales/Business Development	84,500	50,000	94,000	84,000
Total	86,592	50,000	120,000	86,000
GENERAL MANAGEMENT	101,889	70,000	230,000	92,000
INFORMATION TECHNOLOGY	95,582	72,000	120,000	90,000
OPERATIONS	102,657	62,857	200,000	96,000
OTHER	88,000	-	-	-

Dash (-) represents insufficient data points.



Companies Recruiting at Schulich

A

Abbott Laboratories
 Accenture Plc
 Accor S.A
 Achu Health
 Adline Marketing
 Adrem Brands Inc.
 Alarm Guard Security Services Inc.
 Allstate Corporation
 AltaCorp Capital Inc.
 Amazon.com Inc.
 Amazon EU
 American Marketing Association (AMA), Toronto
 Amplitude Ventures
 Apotex Inc.
 Arch-Tech Design Group Inc.
 Ashna Solutions Inc.
 Asian Development Bank (ADB)
 Asset Digital Communications
 Aurora Cannabis Inc.

B

Bank of Nova Scotia
 BarBurrrito Restaurants Inc.
 Bayer Inc.
 Business Development Bank of Canada (BDC)
 BDO Global
 BDO Canada
 Bell Canada
 BentallGreenOak

Berkshire Hathaway HomeServices Toronto Realty
 BGIS Global Integrated Solutions Canada LP
 Biiibo Inc.
 Bimbo Canada
 Bitaccess Inc.
 BlackRock Inc.
 Borden Ladner Gervais LLP (BLG)
 Bliss Realty Inc.
 Bank of Montreal
 Bobcat of Toronto
 Boss Insights
 Boston Consulting Group Inc.
 Brainzaa Inc.
 British Columbia Investment Management Corporation
 BroadGrain Commodities Inc.
 Brookfield Institute for Innovation + Entrepreneurship
 Bunzl Canada Inc.

C

CAA Club Group Canada Development Investment Corporation
 Canadian Mortgage Capital Corporation
 Canadian National Railway Company
 Canadian Tire Corporation Limited

Capital One Financial Corporation
 Caledon Capital Management Inc.
 CENGN
 Centurion Asset Management Inc.
 Ceridian HCM, Inc.
 ChickAdvisor Inc.
 Christie Digital Systems
 Canadian Imperial Bank of Commerce (CIBC)
 City of Vaughan
 ClearSight Health Inc.
 ClearStream Energy Services Inc.
 Coast Capital Savings Federal Credit Union
 Phoenix Conexus Inc.
 Connor, Clark and Lunn Financial Group
 ContactMonkey
 Cormark Securities Inc.
 Cornershop Inc.
 Costco Wholesale Corporation
 Credit Suisse Group AG

D

DCS Global Enterprise Inc.
 DecisivEdge, LLC
 Deloitte Touche Tohmatsu Limited (Deloitte)
 Desjardins Group
 Devex
 Digital Main Street
 DMC Mining Services Ltd.
 Dream Unlimited Corp.

E

Ernst & Young Global Limited
 Echelon Insurance
 Ecocarrier Inc.
 Ecotrust Canada
 Environmental Defense Fund
 Epico Equities Inc.
 EVS Canada
 Exceedr Limited
 Export Development Canada

F

Farber Group
 Fast Approach Inc.
 Feminuity
 Fiix Software
 Flyshot Inc.
 Frost Building Systems

G

G.O.S.S. Industries International Inc.
 General Mills Inc.
 Geo-Jade Petroleum Corporation
 Globotech Inc.
 Good & Well Inc.
 Goodfood Market Corp.
 Government of British Columbia
 Grand Challenges Canada
 Grant Thornton LLP
 Grasshopper Energy

Great Place to Work
Canada
Greenhouse Juice Co.
Greenrock Real Estate
Advisors
GreenSky Capital Inc.
GreySuits Advisors Inc.
Groupe Media TFO
GlaxoSmithKline Plc.

H

Hazelwood Investments
Limited
HCL Technologies
Heart & Stroke Foundation
of Canada
HelloFresh
Hershey Canada Inc.

Honda Canada
Manufacturing
Huawei Technologies
Canada Co. Ltd.
Humber River Hospital
Hydro One Limited

I

IA Financial Group
IBM Canada Ltd
iGan Partners Inc.
IKOU Inc.
iLobby
Imagine Canada
Imperial Oil Limited
Infinite Growth
Ingram Micro

Innofit Inc.
Insurance Institute
of Canada
Intangent Inc.
iQVIA

J

The Janssen Inc.
Jefferies Group LLC
Johnson & Johnson
JTE Claims
Consultants Ltd.
Jumbleberry

K

Knowledgehook Inc.
KPMG International Limited
The Kraft Heinz Company

L

Labatt Brewing Company
Limited
Lactalis Canada Inc.
Leap Tools Inc.
Letko Brosseau &
Associates Inc.
Leverage Edu
LGT Venture Philanthropy
LifeLabs
Limelight Software
Lotusflare Inc.
Lowestrates.ca

“My Schulich MBA trained me in the hard skills I needed to advance in my field, providing a perfect stepping stone for my career.”

**Elizabeth Owens Skidmore (MBA '19)
Sponsorship Specialist, Bell Canada**



Companies Recruiting at Schulich *(continued)*

M

M2T Collective
 MakeLab Studio
 Manulife Financial Corporation
 Maple Leaf Foods Inc.
 MaRS Discovery District
 Mastercard Incorporated
 McCain Foods Limited
 McKinsey & Company
 McMillan LLP
 Mercedes-Benz Canada
 Meridian Credit Union Ltd.
 Merrithew
 Metcalf Foundation
 Metro Supply Chain Group Inc.
 Microsoft Corporation
 Ministry of Economic Development, Job Creation and Trade
 Mint Pharmaceuticals Inc.
 Mobile Klinik
 Morgan Stanley Canada Limited
 Mount Sinai Hospital
 Multiplex
 Music Publishers Canada
 Myant Inc.

N

National Bank of Canada
 Navacord Corp.
 Nordicity Group Ltd.
 Nous Group

O

Ontario Education Collaborative
 Marketplace (OECM)
 Once Upon A Child
 One Properties
 Ontario Bioscience Innovation Organization (OBIO)
 Government of Ontario
 Ontario Power Generation Inc.
 Ontario Public Service
 Ontario Securities Commission (OSC)
 Ontario Teacher's Pension Plan
 OpenText Corporation
 Operatio Marketing
 OPTIS Consulting
 Osler, Hoskin & Harcourt LLP
 Oxford Properties Group

P

Parkbridge Lifestyle Communities
 Parkland Corporation
 PepsiCo Foods Canada
 Percy Ellis Construction Inc.
 Philip Morris International Inc.
 Phoenix A.M.D. International Inc.
 PIMCO
 Pivotree
 Plug'n Drive

Portl Media Inc.
 PPI Financial Group Inc.
 Pratt & Whitney Canada
 Prime Quadrant Corp.
 Procter & Gamble Company
 Prosh Marketing
 PricewaterhouseCoopers
 Pycap Venture Partners

Q

QuadReal Property Group
 Quarterback Transportation Inc.
 Quinn & Partners Inc.

R

Rally Assets
 Reckitt Benckiser Group PLC
 Royal Bank of Canada
 RBC Capital Markets
 Regional Municipality of Peel
 RepRisk AG
 Restaurant Brands International Inc.
 Revenue Labs Management
 Reynolds and Reynolds Canada Ltd.
 RioCan Real Estate Investment Trust
 Rogers Communications Inc.
 RSM Canada LLP

S

S.I. Systems Ltd.
 Sarona Asset Management Inc.
 Schneider National, Inc.
 Schnidler Group
 Schulich School of Business
 Sephora Canada
 Seven Generations Energy Ltd.
 Sheridan College
 Shift Health
 Shoppers Drug Mart Corporation
 SinaLite
 SkipTheDishes Restaurant Services Inc.
 Skjodt-Barrett Foods Inc.
 Smile CDR Inc.
 Sobeys Inc.
 Sofina Foods Inc.
 Solar Provider Group Inc.
 SpaceRyde
 Spark&Spur Co.
 Sponsorship Canada
 Square Inc.
 Starlight Investments
 Stella's Place
 Sun Life Financial Inc.
 Sustainalytics

T

TandemLaunch Inc.
 TD Canada Trust
 TD Securities
 Telus Communications Inc.
 The Boston Consulting Group

The Centre for Aboriginal Media
 The Council of Canadian Innovators
 The Home Depot Inc.
 The Hospital for Sick Children
 The Knowledge Society (TKS)
 The Municipal Infrastructure Group Ltd.
 The Poirier Group
 The Princeton Review
 Theon Capital
 Third Party Risk Institute Ltd.
 Torkin Manes LLP

Town of Whitchurch-Stouffville
 Toyota Canada Inc.
 Trinity Communication Services Ltd.
 TVOntario
 Twenty One Toys
 TWG, a Deloitte Business

U
 Unity Health Toronto
 University Health Network
 Upper Canada Equity Fund

V
 Validere Technologies Inc.
 Venture for Canada
 Veolia North America, LLC
 Vibe105
 Vintex Inc.
 Volatus Aerospace

W
 Wafe Consulting Inc.
 Wealthsimple Inc.
 Welch LLP
 Wenco International Mining Systems Ltd.
 Why C Media Group
 Wipro Limited
 Women's College Hospital

Workplace Safety and Insurance Board (WSIB)
 WP Osborne Executive Search Inc.
 Wysdom.AI

X
 Xerox Holdings Corporation

Y
 York Angel Investors Inc.
 York University

Z
 Zanchin Automotive Group



“The Schulich MBA grew my confidence as a leader, team player, marketer and storyteller. I’m excited by the opportunity to bring innovation to customer experiences.”

Ali Rushdi (MBA '19)
Marketing Associate, Johnson & Johnson

Meet the Career Development Centre Team

**WE BRING EXPERTISE FROM MANY DIFFERENT INDUSTRIES
TO OUR WORK AT THE CAREER DEVELOPMENT CENTRE:**

Accounting	Consulting	Retail & Sales
Banking & Finance	Entrepreneurship	Technology
Consumer Packaged Goods	Health Care	

**OUR ADVISORS
AVERAGE MORE THAN:**

12 years
experience

TEAM LEADERSHIP



Robert Hines, JD
Executive Director



**Minoo Bhutani,
MBA, ACC**
Director



**Phanindra Deonandan,
MPA, ACC**
*Associate Director,
Industry Advising*

CORPORATE RELATIONS



**Diana Caradonna,
BHRM, ACC**
*Corporate Relations
Specialist*



Michael Haynes, BA
*Corporate Relations
Specialist*



Imraan Khan, BSc.
*Recruitment
Coordinator*



Swati Sharma, BCom
*Corporate Relations
Specialist*



**Michelle Steiner,
BA, B.Ed.**
*Business Relations
Coordinator*
*Digital Communications and
Corporate Events*

INDUSTRY ADVISING



Chris Carder
Industry Advisor
Entrepreneurship



Judy Chong, BA, CHRL
Career Coach
Diversified



Darren Farmar
Industry Advisor
Consumer Packaged Goods & Retail



Amir Khan, BA, ACC
Lead, Advising & Industry Advisor
Diversified



Darren Lafreniere
Industry Advisor
Consulting



Rose Lucibello, BA
Events & Communications Coordinator



Sybil Massey, BA
Operations Lead, Business Process



Michael Nadal, ACC
Industry Advisor
Banking & Asset Management



Ernest Ogunleye, MSc, CPHR
Career Coach
Diversified



Sasa Stosic, BBA
Industry Advisor
Consulting



Christopher Symonds, BA, CMF
Industry Advisor
Accounting & Financial Services



Michelle Trieu
Career Centre Assistant



Klaudia Watts, BBA, MBA
Industry Advisor
Sustainability



Bonnie Wong, BCom, CHRL, ACC
Industry Advisor
Technology & Telecom

CONTACT US

Career Development Centre
Schulich School of Business, York University
Richard E. Waugh Suite, N202
4700 Keele Street, Toronto, Ontario
Canada M3J 1P3
(416) 736-5080

Students: career@schulich.yorku.ca
Employers: recruit@schulich.yorku.ca

schulich.yorku.ca/careerportal

