

## Career Development Centre

Schulich School of Business

# BBA/iBBA 2020 Employment Report



Gianluca Fortini (BBA '20)  
Staff Accountant, KPMG Canada

Congratulations on graduating from the  
Schulich School of Business!

With the rigourous education and training  
you have received, yours is a future of  
endless possibility and potential.

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# Recruiting at Schulich

“We work to understand your needs and help you develop strategies to make sure you stand out in an increasingly competitive marketplace.”

The Career Development Centre is here to help you find the right fit with the right company or organization. In the past year we have gone through some restructuring to better align our core services to better service the career objectives of our students and newest graduates.

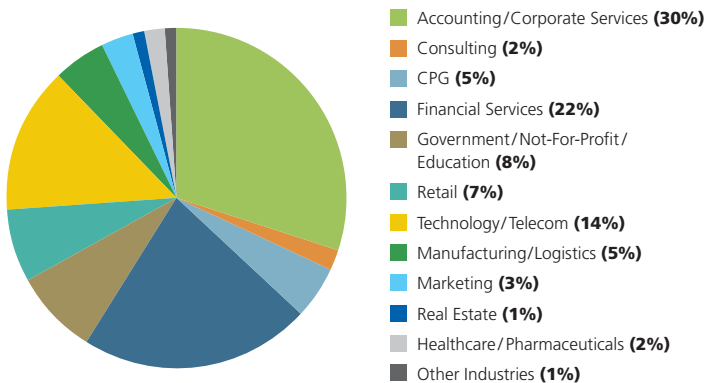
The good news is Schulich graduates continue to thrive in today’s increasingly competitive job market due to diverse perspectives, innovative programs and global reach of Canada’s preeminent business school.”



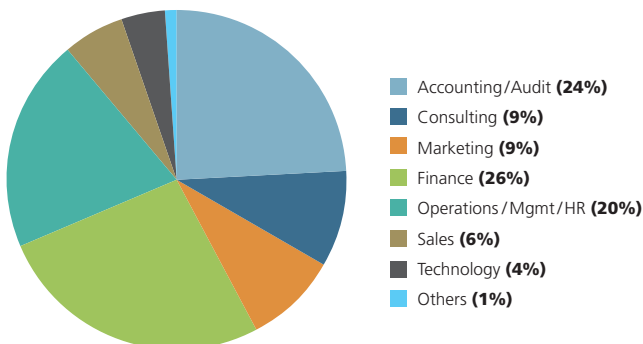
**Robert Hines, JD**

*Executive Director, Career Development Centre, Schulich School of Business*

## CLASS OF 2020 EMPLOYMENT BY INDUSTRY



## CLASS OF 2020 EMPLOYMENT BY FUNCTION



## CLASS OF 2020 GRADUATE EMPLOYMENT AT A GLANCE

**88%** of students were hired within 6 months of graduation

**\$57,079\***

Average salary (includes signing bonus, base salary and other guaranteed compensation)

**\$5,177\***

Average signing bonus

**\$35,000 – \$149,500**

Salary range

**\$48,000\***

Median salary

\*For those who reported.

# Compensation by Industry

INDUSTRY	SALARY (\$)		
	Average	Minimum	Maximum
ACCOUNTING	51,150	36,696	71,000
CONSULTING	64,036	63,071	65,000
CPG / MARKETING	65,000	50,000	75,000
FINANCIAL SERVICES	75,106	44,341	95,000
GOVERNMENT / NOT-FOR-PROFIT	51,120	36,696	65,000
RETAIL	66,875	62,500	75,000
TECHNOLOGY / TELECOMM	69,685	38,225	149,500
MANUFACTURING / LOGISTICS	59,000	53,000	65,000
HEALTHCARE / OTHER INDUSTRIES	48,383	34,560	66,590

## ANNUAL SALARY AVERAGE

2014	2015	2016	2017	2018	2019	2020
\$52,000	\$54,500	\$54,000	\$55,121	\$55,605	\$58,230	\$57,079

## PERCENTAGE OF STUDENTS SEEKING EMPLOYMENT WHO WERE HIRED

2014	2015	2016	2017	2018	2019	2020
87%	88%	88%	89%	89%	89%	88%



# Compensation by Function

FUNCTION	SALARY (\$)		
	Average	Minimum	Maximum
ACCOUNTING / AUDIT	48,054	36,696	65,000
CONSULTING	64,653	46,690	75,000
SALES / MARKETING	55,740	36,696	80,000
FINANCE	70,114	44,341	95,000
OPERATIONS / MANAGEMENT / HR	59,960	34,560	79,000
TECHNOLOGY / OTHER	87,370	54,609	149,500

## Class of 2020 at a Glance

Average GPA	<b>7.06</b>
Average Class Size	<b>25-55</b>
Graduating Class Size (for Oct., Feb. & June)	<b>339</b>

Male Students\*

**38%**

Female Students\*

**62%**

\*Undisclosed less than 1%.



# Companies Recruiting at Schulich

## A

Aastha Lawyers  
 Abercrombie & Fitch Co.  
 Accenture Plc  
 Acentury Inc.  
 AD Capital Management  
 ADLI Logistics  
 AltaCorp Capital Inc.  
 Amazon.com, Inc.  
 American Express  
 Company  
 Apple Inc.  
 Arla Foods Inc.

## B

Bank of Montreal  
 Bank of Nova Scotia  
 Bayer AG  
 Baylin Technologies Inc.  
 BDO Canada LLP  
 Bell Canada  
 Bench Accounting  
 BGIS  
 Biiiibo Inc.  
 Bimbo Canada  
 Blade Filters Inc  
 BNP Paribas S.A.  
 Boss Insights  
 Bounced Inc.  
 British Columbia  
 Investment Corp.  
 Bunzl Canada Inc.

## C

C.S. World Cargo Inc.  
 Camrost Felcorp Inc.  
 Canadian Armed Forces  
 Canadian Imperial Bank of  
 Commerce

Canadian Tire Corporation  
 Ltd.  
 Canadian Water Network  
 Cash Day  
 CIBC Mellon  
 City of Markham  
 City of Oshawa  
 City of Toronto  
 City of Vaughan  
 ClearStream Energy  
 Services Inc.  
 Cormark Securities Inc.  
 Corrosion Service  
 Company Ltd.  
 Credit Suisse Group AG  
 CSA Group

## D

Deloitte Canada LLP  
 Desjardins Group  
 Digital Main Street  
 Dollarama Inc.

## E

Equitable Bank  
 Ernst & Young Canada LLP  
 ExperiencePoint Inc.  
 Export Development  
 Canada

## F

FCA Fiat Chrysler  
 Automobiles  
 FirePower Capital  
 FoodMaestro  
 FOOi Inc.  
 FreshCo Ltd.

## G

GAOTek Inc.  
 Gap Inc.  
 General Mills Canada Corp  
 Genius Metal Fabrication  
 Inc.  
 Genworth Canada  
 Government of British  
 Columbia  
 Grant Thornton LLP  
 (Canada)  
 Greenbrook TMS Inc.  
 Greenergy International  
 Ltd.  
 Greenhouse Juice Co.  
 GreenSky Capital Inc.  
 Groupe Media TFO

## H

HMSHost  
 HSBC Bank Canada  
 Huawei Technologies  
 Canada Co. Ltd.

## I

iDriveCareer (iDC) HR  
 Consulting Canada Ltd.  
 IKOU Inc.  
 Impact North Inc.  
 Innofit Inc.  
 Insurance Institute of  
 Canada  
 Interact China  
 International Business  
 Machines Corp (IBM)  
 IQVIA  
 Ironspoke Capital Advisors

## J

Jefferies Group LLC

## K

Keepers of the Circle  
 Kohler Co.  
 Koodo Mobile  
 KPMG Canada LLP  
 Krave Beauty LLC  
 Kumon Institute Education  
 Co. Ltd.


## L

Labatt Brewing Company  
 Limited  
 Loblaw Companies Ltd.  
 L'Oreal S.A

## M

M2T Collective  
 Manulife Financial  
 Corporation  
 Maple Leaf Foods Inc.  
 McKinsey & Company  
 Mercedes-Benz Canada  
 Metro Supply Chain Group  
 Inc.  
 Microsoft Corporation  
 Mint Pharmaceuticals Inc.  
 MNP LLP  
 Moelis & Company  
 msg Global Solutions  
 Canada





“Schulich has provided me with the knowledge, networks and work ethic to distinguish myself in the marketplace and create a truly meaningful career path.”

Sara Iannitti (iBBA '14, MBAN '17)  
Manager, Operations Planning,  
System Operations Control  
Air Canada

## Companies Recruiting at Schulich *(continued)*

### N

National Bank of Canada  
Navacord Corp.  
Neighbourhood Creative  
Nestle S.A  
Neurolign Technologies Inc.  
News America Marketing  
Nous Group

### O

Once Upon A Child  
Ontario Bioscience  
Innovation Organization  
Ontario Library Association  
Ontario Public Service  
Ontario Securities  
Commission  
Ontario Teachers' Pension  
Plan  
Operatio Marketing  
Operis  
Optimize Inc.

### P

Parting Stories  
People Store Staffing  
Solutions Inc  
PepsiCo Foods Canada  
Percy Ellis Construction Inc.  
Philip Morris International  
Inc.  
Phoenix A.M.D. International  
Inc.  
Phreesia Inc.  
Playcoco  
Plug'n Drive  
Porsche Cars Canada Ltd.  
PricewaterhouseCoopers  
(PwC)

Procter & Gamble Company  
(P&G)  
Project M

### Q

Quarterback Transportation  
Inc.  
Quinn & Partners Inc.

### R

RE/MAX Professionals Inc.  
Reckitt Benckiser Group  
plc.  
Reinsurance Group of  
America  
Rentsync  
Restaurant Brands  
International Inc.  
Reynolds and Reynolds  
Canada Ltd.  
Robert Bosch Tool  
Corporation  
Roblox Corporation  
Rogers Communications  
Inc.  
Royal Bank of Canada  
Royal LePage  
RSM Canada LLP

### S

Salesforce.com Inc.  
Samdesk  
Samplits  
Schulich School of Business  
Sephora  
Shoppers Drug Mart  
Corporation  
Siemens AG  
Simple Partners Capital  
SinaLite

Skjodt-Barrett Foods Inc.  
Sleep Country Canada  
Holdings Inc.  
South Asian Women's  
Rights Organization  
SpaceRyde  
Starlight Investments  
Stella's Place  
Sterling Rivers Inc.  
Straticom Planning  
Associates Inc  
Sun Life Financial Inc.  
Sunview Patio Doors Ltd.  
Superhuman  
Surge Learning Inc.

### T

TD Canada Trust  
TD Securities  
Techwards  
Telna Inc.  
Telus Communications Inc.  
The Council of Canadian  
Innovators  
The Knowledge Society  
(TKS)  
The Kraft Heinz Company  
The Poirier Group  
True-E Marketing  
Truster Zweig LLP  
TWG, a Deloitte Business  
Twitter Inc.

### U

uForis VR Inc  
UJA Federation of Greater  
Toronto  
Unilever plc  
United Parcel Service  
University Health Network

### V

Varicent Software Inc.  
VendorPM  
Venture for Canada  
Virgin Mobile Canada Ltd.

### W

Walmart Inc.  
WealthSimple Inc.  
Welch LLP  
Wingocard  
Women's College Hospital  
Workplace Safety and  
Insurance Board (WSIB)  
WP Osborne Executive  
Search Inc.  
WSP Global Inc.

### X

Xerox Holdings Corporation

### Y

York Angel Investors  
York University



**“Participating in case competitions at Schulich boosted my confidence and love for presentations. In my fourth year, my team and I won the Hult Prize Regional Finals in Shanghai for a social enterprise we developed. The experience helped inspire me to become an entrepreneur.”**

**Akash Sidhu (BBA '17)**  
Co-founder and Chief Operating Officer  
Haven Labs



# Meet the Career Development Centre Team

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**WE BRING EXPERTISE FROM MANY DIFFERENT INDUSTRIES  
TO OUR WORK AT THE CAREER DEVELOPMENT CENTRE:**

Accounting                      Consulting                      Retail & Sales  
Banking & Finance              Entrepreneurship              Technology  
Consumer  
Packaged Goods                  Health Care

**OUR ADVISORS  
AVERAGE MORE THAN:**

**12 years  
experience**

## TEAM LEADERSHIP

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**Robert Hines, JD**  
*Executive Director*



**Minoo Bhutani,  
MBA, ACC**  
*Director*



**Phanindra Deonandan,  
MPA, ACC**  
*Associate Director,  
Industry Advising*

## CORPORATE RELATIONS

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**Diana Caradonna,  
BHRM, ACC**  
*Corporate Relations  
Specialist*



**Michael Haynes, BA**  
*Corporate Relations  
Specialist*



**Imraan Khan, BSc.**  
*Recruitment  
Coordinator*



**Swati Sharma, BCom**  
*Corporate Relations  
Specialist*



**Michelle Steiner,  
BA, B.Ed.**  
*Business Relations  
Coordinator*  
*Digital Communications and  
Corporate Events*



## INDUSTRY ADVISING

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**Chris Carder**  
**Industry Advisor**  
*Entrepreneurship*



**Judy Chong, BA, CHRL**  
**Career Coach**  
*Diversified*



**Darren Farmar**  
**Industry Advisor**  
*Consumer Packaged Goods & Retail*



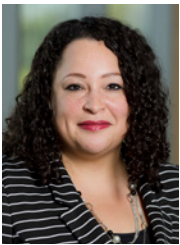
**Amir Khan, BA, ACC**  
**Lead, Advising & Industry Advisor**  
*Diversified*



**Darren Lafreniere**  
**Industry Advisor**  
*Consulting*



**Rose Lucibello, BA**  
**Events & Communications Coordinator**



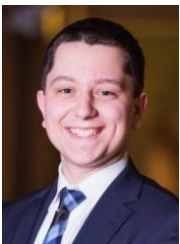
**Sybil Massey, BA**  
**Operations Lead, Business Process**



**Michael Nadal, ACC**  
**Industry Advisor**  
*Banking & Asset Management*



**Ernest Ogunleye, MSc, CPHR**  
**Career Coach**  
*Diversified*



**Sasa Stosic, BBA**  
**Industry Advisor**  
*Consulting*



**Christopher Symonds, BA, CMF**  
**Industry Advisor**  
*Accounting & Financial Services*



**Michelle Trieu**  
**Career Centre Assistant**



**Klaudia Watts, BBA, MBA**  
**Industry Advisor**  
*Sustainability*



**Bonnie Wong, BCom, CHRL, ACC**  
**Industry Advisor**  
*Technology & Telecom*

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