Career Development Centre
Schulich School of Business

MBA/IMBA 2019 Employment Report

Renuga Navaratnarajah (IMBA ’19)
Pricing Specialist, Acquisition Pricing Strategy
Bell Canada
Congratulations on graduating from the Schulich School of Business!

With the rigorous education and training you have received, yours is a future of endless possibility and potential.
Recruiting at Schulich

“We work to understand your needs and help you develop strategies to make sure you stand out in an increasingly competitive marketplace.”

The Career Development Centre is here to help you find the right fit with the right company or organization. In the past year we have gone through some restructuring to better align our core services with Schulich’s extensive range of MBA specializations and programs and to better service the career objectives of our students and newest graduates. The good news is Schulich graduates continue to thrive in today’s increasingly competitive job market due to diverse perspectives, innovative programs and global reach of Canada’s preeminent business school.

Robert Hines, JD
Executive Director, Career Development Centre, Schulich School of Business

CLASS OF 2019
EMPLOYMENT BY INDUSTRY

- Financial Services (22%)
- Technology / Telecom (17%)
- Consulting (15%)
- CPG / Marketing (8%)
- Manufacturing (7%)
- Real Estate / Infrastructure (7%)
- Retail (6%)
- Healthcare (5%)
- Government / Non Profit (4%)
- Energy / Mining (3%)
- Logistics (3%)
- Law (2%)
- Other (1%)

CLASS OF 2019
EMPLOYMENT BY FUNCTION

- Finance & Accounting (23%)
- Marketing/Sales (19%)
- Consulting (18%)
- General Management (11%)
- Other (11%)
- Operations (10%)
- Information Technology (8%)

CLASS OF 2019
GRADUATE EMPLOYMENT AT A GLANCE

- 89% of students were hired within 3 months of graduation
- 93% of students participated in the survey
- $93,100

Average salary (includes base salary and other guaranteed compensation)

- $13,800

Average signing bonus

- $48,000 – $240,000

Salary range

155

Number of companies that hired Schulich MBA/IMBA students

These results are for full-time graduate-level students only and do not include part-time MBAs, EMBA, other Master level programs and signing bonuses.

* For those who reported salary numbers.

** For those who reported signing bonus.
Compensation by Industry

<table>
<thead>
<tr>
<th>INDUSTRY</th>
<th>Average</th>
<th>Minimum</th>
<th>Maximum</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>FINANCIAL SERVICES</td>
<td>87,745</td>
<td>70,000</td>
<td>120,000</td>
<td>90,000</td>
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<tr>
<td>CONSULTING</td>
<td>97,004</td>
<td>48,000</td>
<td>140,000</td>
<td>100,000</td>
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<td>CPG / MARKETING</td>
<td>89,246</td>
<td>72,000</td>
<td>112,500</td>
<td>90,000</td>
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<td>HEALTHCARE</td>
<td>86,500</td>
<td>65,000</td>
<td>106,000</td>
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<td>MANUFACTURING</td>
<td>98,000</td>
<td>75,000</td>
<td>140,000</td>
<td>90,000</td>
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<tr>
<td>REAL ESTATE / INFRASTRUCTURE</td>
<td>81,075</td>
<td>65,000</td>
<td>105,000</td>
<td>80,000</td>
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<tr>
<td>TECHNOLOGY / TELECOMM</td>
<td>90,582</td>
<td>64,000</td>
<td>130,000</td>
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<tr>
<td>RETAIL</td>
<td>81,085</td>
<td>54,000</td>
<td>95,000</td>
<td>85,000</td>
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<tr>
<td>GOVERNMENT / NON PROFIT</td>
<td>82,570</td>
<td>65,000</td>
<td>103,000</td>
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<tr>
<td>ENERGY / MINING</td>
<td>95,600</td>
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<td>–</td>
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<tr>
<td>LOGISTICS / TRANSPORTATION</td>
<td>95,025</td>
<td>68,000</td>
<td>110,000</td>
<td>89,000</td>
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<tr>
<td>LAW</td>
<td>95,000</td>
<td>75,000</td>
<td>254,000</td>
<td>97,000</td>
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<tr>
<td>OTHER</td>
<td>108,000</td>
<td>85,000</td>
<td>140,000</td>
<td>101,000</td>
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</tbody>
</table>

Dash (-) represents insufficient data points.

Class of 2019 at a Glance

MBA STUDENT
UNDERGRADUATE DEGREE BACKGROUNDs

- Engineering/Math/Science (45%)
- Business/Economics (33%)
- Humanities/Social Sciences (15%)
- Other (7%)

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<table>
<thead>
<tr>
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<tbody>
<tr>
<td>MBA STUDENT</td>
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<tr>
<td>UNDERGRADUATE DEGREE BACKGROUNDs</td>
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<tr>
<td>Average Age</td>
<td>30</td>
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<tr>
<td>Average Years of Work Experience</td>
<td>5</td>
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<tr>
<td>Average GMAT</td>
<td>670</td>
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<td>GMAT Range</td>
<td>550-750</td>
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<td>Average GPA</td>
<td>6.4</td>
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<tr>
<td>Graduating Class Size</td>
<td>420</td>
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<tr>
<td>Male Students</td>
<td>60%</td>
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<tr>
<td>Female Students</td>
<td>40%</td>
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## Compensation by Function

<table>
<thead>
<tr>
<th>FUNCTION</th>
<th>SALARY ($)</th>
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<td>Average</td>
<td>Minimum</td>
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<td>Median</td>
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<td>Minimum</td>
<td>Maximum</td>
<td>Median</td>
<td>Average</td>
<td>Minimum</td>
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<tr>
<td><strong>FINANCE &amp; ACCOUNTING</strong></td>
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<td>Capital Markets/Investment Banking</td>
<td>130,125</td>
<td>71,500</td>
<td>254,000</td>
<td>97,500</td>
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<td>Corporate Finance</td>
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<td>Leadership Programs</td>
<td>89,698</td>
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<td>107,500</td>
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<td>Risk Management</td>
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<td>Retail/Commercial Banking</td>
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<td>Portfolio Management</td>
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<td>Financial Analyst</td>
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<td><strong>Total</strong></td>
<td><strong>94,218</strong></td>
<td><strong>70,000</strong></td>
<td><strong>254,000</strong></td>
<td><strong>90,000</strong></td>
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<td><strong>CONSULTING</strong></td>
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<td>Strategy/Management Consulting</td>
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<td>Technology Consulting</td>
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<td>Internal Consulting</td>
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<td><strong>140,000</strong></td>
<td><strong>95,000</strong></td>
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<td><strong>MARKETING/SALES</strong></td>
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<td>Brand / Product Management</td>
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<td>Sales/Business Development</td>
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<td><strong>Total</strong></td>
<td><strong>88,313</strong></td>
<td><strong>65,000</strong></td>
<td><strong>130,000</strong></td>
<td><strong>87,500</strong></td>
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<td><strong>GENERAL MANAGEMENT</strong></td>
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<td><strong>120,000</strong></td>
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<tr>
<td><strong>INFORMATION TECHNOLOGY</strong></td>
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<td><strong>75,000</strong></td>
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<td><strong>85,600</strong></td>
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<td><strong>OPERATIONS</strong></td>
<td><strong>96,545</strong></td>
<td><strong>65,000</strong></td>
<td><strong>130,000</strong></td>
<td><strong>100,000</strong></td>
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<td><strong>OTHER</strong></td>
<td><strong>92,143</strong></td>
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<td><strong>200,000</strong></td>
<td><strong>72,500</strong></td>
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</tbody>
</table>

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Companies Recruiting at Schulich

A
A.U.G. Signals Ltd.
Abbott
Accenture Canada
ACE POS Solutions Ltd.
ACS Group
ACS Infrastructure Canada
ADP Canada
Agentis Capital
Alberta Energy Regulator
Allianz Partners
Alta Corp Capital
Amazon
Ambac Assurance Corporation
American Express
Amfetlec Corp
Anson Funds
Aon Canada
Apotex Inc.
Artcite Inc.
Artistic Skylight Domes
Asian Development Bank
Atrium Mortgage Investment Corporation
Aurora Cannabis Inc.
Autotrader.ca

B
BaAM Productions
Bank of Canada – Banque du Canada
BAYER Healthcare
BCG
BD Canada
BDO Canada LLP
Beelogix
Bell Canada
Bennett Jones
Bereskin & Parr LLP
Bison Transport
Bista Solutions
BlackBerry
Blake, Cassels & Graydon LLP
Blanc Labs
Blu Ivy Group
Blue Link
BMO Capital Markets
BMO Financial Group
BMW
Borden Ladner Gervais
Borrowell
Brevis Consulting Inc.
British American Tobacco
British Columbia Investment Management Corporation
Brookfield Asset Management
C
CAA
Cadillac Fairview Corporation Ltd.
California Innovations
Call Engine
Cameron Stephens Mortgage Capital Ltd.
Canada Pension Plan Investment Board
Canada Post
Canada Post Pension Plan
Canadian Tire Corporation, Limited
Capital One Services
Castlepoint Numa
CEL Consulting
Central 1 CentreCourt
Channel 1 Media Solutions
CHEP Canada Ltd.
Christian Children’s Fund of Canada
CIBC
Clik.ai
CMHC
CMiC
Code for Canada
Coherent Path
Conexus Inc.
ContactMonkey
Cornerstone Capabilities Inc.
Corporate Consultants
CoStar
CTG Brands Inc.
CTO Boost
Culture Link
Currency Exchange International

D
Day & Ross Transportation Group
Day Communications
DCR Strategies
Deloitte
Deloitte Consulting
Densify
Dentalcorp Canada
Dentons
Dept.9 Studios
Desjardins Financial Security
Desjardins Securities Inc.
deutraMed
DI Squared Services
Dilawri Group of Companies
DRA Global
Dream Maker
Driven Brands Canada
Droplet Lab
DUKE Heights

E
Economical Insurance
Egon Zehnder International Inc.
Elevate
Eli Lilly Canada Inc.
Epic Investment Services
Equitable Bank
Ernst & Young LLP
ETC Group
ETG Commodities Inc.
Euclid Transactional
Export Development Canada (EDC)

F
FGF Brands
Ficanex
Fidelity Investments
Fieldgate Commercial
Fire Safety Solutions Canada Ltd.
Fog Software
Foodora
Foster Moore
Foundation Markets Inc.
Fujifilm
Fulcrum Technology Holdings
Fusion Analytics

G
G A Paper International
Gardiner Museum
Gemic
General Electric Company
General Mills Canada Corporation
General Starlight Company Inc.
George Weston Limited
Globotech Inc.
Good & Well
Goodmans LLP
Google
Government of Canada
Gowlings
Graham Capital Partners LP
Grand Challenges Canada
Grant Thornton LLP
Gravitas Financial Inc.
Great American Insurance Group
Green Court Capital Management
Greenrock
Greystone Managed Investments Inc.
Grupo Bimbo (Canada Bread Company Limited)
Gryphon Advisors Inc.
GSK

H
H H Angus & Associates
Heart and Stroke Foundation
HelioLytics
HelloFresh
Hershey Canada Inc.
High 12
Hines
HolliSWealth
Home Depot
Hubba
HYDRO ONE
Hyundai Capital Canada

I
IBM Canada Ltd.
iDriveCareer Human Resources Consulting Canada Limited
IMG Events
Imperial Oil
Indigenous Friends
Infrastructure Ontario
Interwork Technologies Inc.
Invesco
Investment Management Corporation of Ontario (IMCO)
IQRoot Technologies
IQVIA
ISM Canada
Ivanhoe Capital Corporation

J
Jan K Overweel Limited
Janssen Pharmaceuticals Canada (Johnson and Johnson)
Jarislowsky Fraser
Johnson & Johnson Inc.
Joydrop/Mikutech
JTE Claims Consultants

K
Kensington Capital Partners Limited
Kensington Health
Klick Consulting
KPMG
KPMG Advisory Services

“The Schulich MBA provided me with a platform to explore new career opportunities, inspire personal growth and reach my full potential.”

Henry Le (MBA ’19)
Associate, Leadership Development Program – Finance, RBC
Companies Recruiting at Schulich (continued)

L
L3Harris
leaDUP Consulting
League
Left Lane Associates
Letko Brosseau & Associates
LEVEL5 Strategy Group
Liberty International
Underwriters, a division of the liberty Mutual Insurance Company
LifeLabs
Lightspeed HQ
Lipton Chartered Accountants
Loblaw Companies Limited
L’Oréal Canada

N
National Bank of Canada
National Investment Banking Competition
Nestle Canada Inc.
Nielsen
Nissan Canada Inc.
NMG Consulting
Node App
NXM Labs

O
Odyssey3D Inc.
OneEleven Inc.
Ontario Bioscience Innovation Organization
Ontario Power Generation
Ontario Public Service
Ontario Teachers Insurance Plan (OTIP)
Ontario Teachers’ Pension Plan
Ontario Telemedicine Network
Optimus I SBR
Oracle Corporation
Osler, Hoskin & Harcourt LLP
Oxford Properties Group & OMERS Ventures

P
Pacific Services Canada Ltd.
Pala Investments Limited
Parkland Fuel Corporation
Paul, Weiss, Rifkind, Wharton & Garrison LLP
Peak Power Inc.
Peerage Capital
Penske
PepsiCo Foods Canada
Pfizer Inc.
Philip Morris International
Porsche Cars Canada
PortfolioAid
Postmedia
President Choice Financial
ProcurePro Consulting
PTPA Media Inc.
PW Portfolio Analytics (Fintech)
PwC Canada

R
Rally Assets
RBC Capital Markets
Region Municipality of York
Restaurant Brands International (Tim Hortons)
Revenue Management Labs
Reynolds & Reynolds
RioCan Management Inc.
Roadmunk
Rogers Communications Inc.
Rosenberg Smith & Partners LLP
Rothmans, Benson & Hedges Inc.
Royal Bank of Canada
Royer Thompson
RSM Canada LLP
Russell Reynolds Associates

S
SAS Institute (Canada) Inc.
Schedulock
Schulich School of Business
Scotiabank
Searchings
Setter Capital Inc.
SGGG Fund Services Inc.
Shearman & Sterling LLP
Shift
ShiftRight.ca
Shoppers Drug Mart Limited
Siemens Canada
Silicon Valley Bank
Simpli Home
Skadden, Arps S, & Flom
Skjodt-Barrett Foods Inc.
SLP LLP
Sobeys
Softchoice
SoulRooms
Specialisterne Canada
Sprott Capital Partners
Steelcraft
Stella’s Place
Strategic Insight
StrategyCorp
Strikeman Elliot
SuccessMap Consulting Group
SuMO IT Solutions Inc.
Sun Life Financial
Sustainalytics
Symbio Generics India
Synnex Canada
Syntegrity
“During my Schulich MBA I learned how to manage and lead change from industry leaders and colleagues with diverse backgrounds, setting me on my path to success.”

Gourismita Acharya (MBA ’19)
Project Manager
Shoppers Drug Mart Specialty Health Network
Meet the Career Development Centre Team

WE BRING EXPERTISE FROM MANY DIFFERENT INDUSTRIES TO OUR WORK AT THE CAREER DEVELOPMENT CENTRE:

Accounting  Consulting  Retail & Sales
Banking & Finance  Entrepreneurship  Technology
Consumer  Health Care  Packaged Goods

OUR ADVISORS AVERAGE MORE THAN:
12 years experience

TEAM LEADERSHIP

Robert Hines, JD  
Executive Director

Minoo Bhutani, MBA, ACC  
Director

Phanindra Deonandan, MPA, ACC  
Associate Director, Student Engagement

Mark Freedman, MBA  
Manager, Industry Advising

CORPORATE RELATIONS

Diana Caradonna, BHRM, ACC  
Corporate Relations Specialist

Emma Darmody, BA  
Recruitment Coordinator

Michael Haynes, BA  
Corporate Relations Specialist

Elana Markus, BBA  
Corporate Relations Specialist

Swati Sharma, BCom  
Recruitment Coordinator

Michelle Steiner, BA, B.Ed.  
Business Relations Coordinator

Digital Communications and Corporate Events
CONTACT US
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Richard E. Waugh Suite, N202
4700 Keele Street, Toronto, Ontario
Canada M3J 1P3
(416) 736-5080
Students: career@schulich.yorku.ca
Employers: recruit@schulich.yorku.ca

schulich.yorku.ca/careerportal