

Global Reach. Innovative Programs. Diverse Perspectives.

Schulich
School of Business
LEADING CHANGE

Career Development Centre

Schulich School of Business

BBA/iBBA 2018 Employment Report



Faghya Shafiq (BBA '16, MAcc '17)
Senior Accountant, EY

Congratulations on graduating from the Schulich School of Business!

With the rigourous education and training you have received, yours is a future of endless possibility and potential.

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Recruiting at Schulich

“We work to understand your needs and help you develop strategies to make sure you stand out in an increasingly competitive marketplace.

The Career Development Centre is here to help you find the right fit with the right company or organization. In the past year we have gone through some restructuring to better align our core services to better service the career objectives of our students and newest graduates.

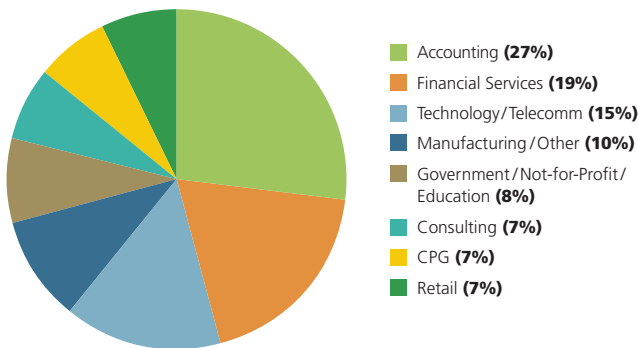
The good news is Schulich graduates continue to thrive in today’s increasingly competitive job market due to diverse perspectives, innovative programs and global reach of Canada’s preeminent business school.”



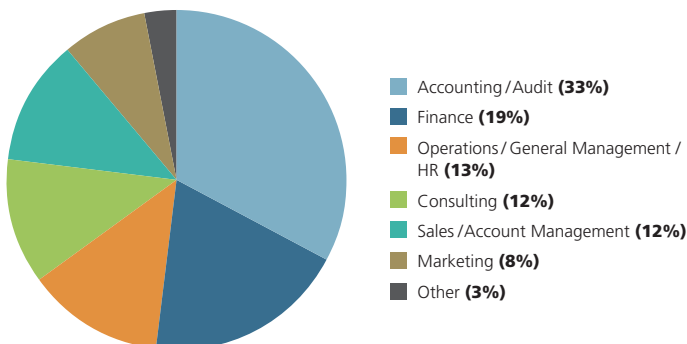
Robert Hines, JD

Executive Director, Career Development Centre, Schulich School of Business

CLASS OF 2018 EMPLOYMENT BY INDUSTRY



CLASS OF 2018 EMPLOYMENT BY FUNCTION



CLASS OF 2018 GRADUATE EMPLOYMENT AT A GLANCE

89% of students were hired within 3 months of graduation

\$55,605*

Average salary (includes: base salary and other guaranteed compensation)

\$5,678*

Average signing bonus

\$40,000 – \$95,000

Salary range

\$55,000*

Median salary

*For those who reported.

Compensation by Industry

INDUSTRY	SALARY (\$)		
	Average	Minimum	Maximum
ACCOUNTING	48,415	46,000	50,000
CONSULTING	66,545	53,000	85,000
CPG	60,455	50,000	75,000
FINANCIAL SERVICES	61,120	42,000	95,000
GOVERNMENT / NOT-FOR-PROFIT / EDUCATION	53,500	43,000	66,000
RETAIL	60,600	40,000	75,000
TECHNOLOGY / TELECOMM	60,941	40,000	74,500
OTHER INDUSTRIES	53,875	50,000	85,000

ANNUAL SALARY AVERAGE

2012	2013	2014	2015	2016	2017	2018
\$54,000	\$54,760	\$52,000	\$54,500	\$54,000	\$55,121	\$55,605

PERCENTAGE OF STUDENTS SEEKING EMPLOYMENT WHO WERE HIRED

2012	2013	2014	2015	2016	2017	2018
89%	89%	87%	88%	88%	89%	89%



Compensation by Function

FUNCTION	SALARY (\$)		
	Average	Minimum	Maximum
ACCOUNTING / AUDIT	48,980	46,000	65,000
CONSULTING	63,777	43,000	71,000
MARKETING	55,687	49,500	70,000
FINANCE	62,727	42,000	95,000
OPERATIONS / GENERAL MANAGEMENT / HUMAN RESOURCES	60,730	50,000	72,000
SALES / ACCOUNT MANAGEMENT	55,500	40,000	75,000
OTHER	—	—	—

Class of 2018 at a Glance

Average GPA	6.9	Male Students	Female Students
Average Class Size	25-55	46%	54%
Graduating Class Size (Oct. 2017 and Jun. 2018)	366		



Companies Recruiting at Schulich

360 Business Ventures

A

A Thinking Ape
A.T. Kearney
A.U.G. Signals Ltd
ABB Group
Abbott Laboratories
ABCann Medicinals
Accenture
Achievers Corp
ADGA Group Consultants, Inc
Adidas
Aditum Health
Agentis Capital
AIESEC
Air Canada
Alberta Investment Management
Alectra Energy Solutions Inc
Alexion Pharmaceuticals
Allergan
AllSight Inc
AltaCorp Capital
Amazon.com
Ambac Assurance Corp
American Eagle Outfitters
American Express
Amex Canada Inc
Anson Funds
Anytime Fitness
Apotex
appiciency inc
Argentus Supply Chain Recruiting
Arrow Electronics
Arthur D. Little
Arthur J. Gallagher Canada
Artscape
Asian Development Bank
Askuity
Atlantic Canadian Organic
Regional Network
Aurum
Australiance
Avaya Canada
Aviva Canada
Awake Chocolate

B

Bank of America Merrill Lynch
Bank of Canada
Bank of Montreal
Barometer Capital
Management Inc
Bay Street HR
Baylis Medical Company Inc
BC Public Service Agency
BDO Global
Belgrove Capital

Bell Canada
Bell Media
Bill Gosling Outsourcing
Black Creek Investment
Management
BlackBerry
Blair Franklin Capital Partners
BMO Capital Markets
Boston Consulting Group
BottomLine Group
Bridgeable
British Columbia Investment
Management Corporation
Buchanan Group Inc
Burgundy Asset Management Ltd
Business Talent Group, LLC

C

C.H. Robinson
C4P Inc
Cadillac Fairview
Caffe Demetre
Caledon Capital Management
Cambridge Global Payments
Cameron Stephens
Mortgage Capital Ltd
Canaccord Genuity
Canada Bread
Canada Lands Company
Canada Mortgage &
Housing Corporation
Canadian Cancer Society
Canadian Coalition for
Good Governance
Canadian National Railway
Canadian Nuclear
Safety Commission
Canadian Pacific Railway
Canadian Stewardship
Services Alliance
Canadian Tire
Canalyst
Capital One Services
Carpedia International Ltd
CaseMark Financial
Celestica
CENGN
Centennial Resource Dev
Central Local Health
Integration Network
Centre for Global Enterprise
CentreCourt
Centum Mortgage
Ceridian
Chapman Matten Welton
Winter LLP
Charleston Homes
Chartwell Retirement Residences

Checkout 51 Inc
ChefHero
CHEP Canada
Children's Aid Foundation
of Canada
Chronicle Wealth
Chrysalix Energy
Chubb Insurance Company
of Canada
CIBC
CIBC Mellon
Cidel Financial Group Inc
Citico
Citibank Canada
Citizen Relations
City of Edmonton
City of Toronto
ClearBlue Markets
Clearoute Inc
CMHC
Cogent Communications
Cohen Hamilton Steger & Co.
Coinsquare
Colgate-Palmolive Canada Inc
Colliers International
Collins Barrow Toronto LLP
Colortech
ConMed
Constellation Software
Convergence
Cormark Securities Inc
Corp Agency
Corporate Consultants
Corporation of the
City of Brampton
Corpus
Council of Ministers of Education
CPG Connect Recruitment
CPP Investment Board
Crestpoint Real Estate
Investments Ltd
CrowdChange
CrowdRiff
CSA Group
Currency Exchange International
Cutfield Freeman & Co. Ltd.

D

DanoneWave
David Crighton Art
Dell EMC
Delmar International Inc.
Deloitte
Densify
Desjardins Financial Security
Desjardins Global Asset
Management
Desjardins Group

Desjardins Securities Inc.
DHE Consulting
Dialog Telecommunications
Document Direction Limited
Dream Unlimited
Driven Brands Canada
DUCA Credit Union
DUKE Heights BIA

E

East Venture
eCAMION Inc
ecobee
Ecolab
Economic Insurance
Egon Zehnder
EM-ONE
Empire Communities
Endress+Hauser Canada Ltd
Engineers Without Borders Canada
EngineLabs
Enterprise Rent-A-Car
Environmental Defense Fund
Equifax Canada
Equitable Bank
EquitySim Limited
Ericsson Canada Inc
Ernst & Young
Events & Ceremonials, Division of
Advancement @ York University
Exceed Americas
Exhibition Place
Export Development Canada
ExxonMobil

F

Farm Credit Canada
Fidelity Investments
Fields Institute
Fintros Inc
First Derivatives
FlashStock
Flawless by Friday
Flex Surveys
Flipp
Fortay
Fortigo Freight Services Inc.
Foundation for Environmental
Stewardship
Foundation Markets
Four Corners Group
Four Seasons Hotels and Resorts
FourSixty
Frankel & Company
Freedom 55 Financial
Fusion Analytics
Future Balance CPAs

G

Garrison Health
 Gate Real Estate Inc., Brokerage
 Gedcor Group Ltd.
 General Electric
 General Mills Canada Corporations
 Genera
 George Weston Limited
 Georgette Packaging
 GlaxoSmithKline
 Glencore Canada Corporation
 Global Finance Fund Inc.
 Goldman Sachs
 Good & Well
 Google
 Government of Canada
 Government of Ontario
 Grant Thornton LLP
 Gravitas Financial Inc.
 Green Court Capital Management
 GreenCentre Canada
 Greenfield
 Greenhill & Co
 GreenLABS Chemical Solutions
 Group Dynamite
 Groupe SEB
 GrowForce
 GWL Realty Advisors, Inc.

H

Hay Group
 Health Quality Ontario
 Healthy Pets
 HearingLife Canada Ltd
 Heart And Stroke Foundation of Ontario
 Helix Performance
 HelloFresh
 Heroes of the Storm
 Global Championship
 Herzig Eye Institute
 Highbreed Corp
 Hines Interests Limited Partnership
 Hockeystick
 HollisWealth
 Home Depot of Canada Inc
 HomeEquity Bank
 Honda Canada Finance Inc.
 Hootsuite
 Houlihan Lokey
 HR Associates
 HR Performance & Results
 HSBC
 HSBC Bank Canada
 Huron Consulting Group
 Hybrid Financial Ltd.
 Hydro One

I

IBM Canada
 IBM Global Services
 ICICI Bank
 IFG-International Financial Group, Ltd
 IGM Financial
 Impact Capitalyst Inc
 Imperial
 Imperial Tobacco Canada
 Infinite Growth
 Influitive Corporation
 Ingenico Group
 Integrated Asset Management Corp.
 Intentional Capital
 Interact China
 Intermarket Real Estate Group
 Interwork Technologies Inc.
 Intuit
 Invesco
 IQ Root Technologies
 IQVIA
 ISN Software Corporation

J

Jardin de Ville
 JL Cornerstone
 JLL

Jobspring Partners
 Johnson & Johnson Inc
 JTE Claims Consultants LTD.
 Jungle Media

K

Kashruth Council of Canada
 Kassirer
 KCS Group
 Kensington Health Centre
 Keurig
 Kids Now
 Kingsdale Advisors
 Kingsway Dermatology & Cosmetic Centre
 Kira Systems
 Klein International Ltd
 Konrad Group
 KORHANI home
 Korn Ferry
 KPMG
 Kraft Heinz Company
 Kroeger Inc.

L

L3 WESCAM
 Labatt
 Labelium
 Lazard Canada Investment Banking



“I feel that Schulich offers so many different varieties of exchange opportunities that other schools don’t. That was one of the main reasons I chose Schulich.”

Olivia Sinopoli (BBA '17)
 Project Coordinator, Bayshore Healthcare

Companies Recruiting at Schulich *(continued)*

LEAP
 Lee & Souter LLP
 Left Lane Associates
 Legislative Assembly of Ontario
 Letko, Brosseau & Associates Inc.
 LEVEL5 Strategy Group
 LH Solar Inc
 Liberty International Underwriters
 LifeLabs
 Lightning Group
 Lionsgate
 Lipton LLP
 Lock Search Group
 Lombardi Publishing Corporation
 L'Oréal Canada
 Lowe's
 Lumenix
 Lux Equity

M

Mackenzie Investments
 Macquarie Group
 Magna International
 Magnet Search Group Inc
 Manulife
 Maple Leaf Foods
 Maple Leaf Sports &
 Entertainment
 Mark Anthony Wine & Spirits
 Markham Board of Trade
 MaRS Discovery District
 Marsan Foods
 Martin Brower Global
 Masala Consulting
 Mattamy Homes
 Mawer Investment
 Management Ltd.
 McCain Foods
 McDonalds Canada
 McGill University
 McKesson Canada
 McKinsey & Company
 McMaster University
 MedCan
 medialINTELLIGENCE.ca
 Meltwater
 Mercedes-Benz Financial
 Services Canada
 Mercer
 Merix Financial
 Metroland Media
 Metrolinx
 Microsoft
 Mikutech
 MINDmgt
 Ministry of Community Safety
 and Correctional Services
 Ministry of Finance

Ministry of Infrastructure
 Minoo Catering
 Minto Counselling Centre
 Minto Group
 MNP LLP
 Momentum Group
 Moneris Solutions
 Morgan Stanley Canada Ltd
 Mosaic
 Mott MacDonald
 Mount Sinai Hospital
 Mrkt360
 MSCI
 MTCG & Associates Inc.
 Munich Re
 Municipal Property
 Assessment Corporation
 Muttluks
 My University Advisor
 Myplanet

N

National Bank Financial
 National Bank of Canada
 National Hockey League
 National Investment
 Banking Competition
 Neal Brothers Foods
 Nestlé Canada
 Neuberger Berman
 Nielsen Holdings
 Noble
 NOC Development
 Normative Inc.
 North60 Technologies
 Northbridge Financial Corporation
 Northland Power
 Northstar Research Partners
 Nuco
 Nudestix Inc
 Nugget.ai

O

Oglen Solutions
 OMERS
 OnDeck Capital
 Ontario Bioscience
 Innovation Organization
 Ontario Lottery and
 Gaming Corporation
 Ontario Securities Commission
 Ontario Teachers' Pension Plan
 Ontario Treasury Board
 Optimus SBR
 OPTrust
 Oracle Corporation
 Orange Gate

Origin Merchant Partners
 Oxford Properties

P

Pacific Services Canada Limited
 Pala Investments Limited
 Paradigm Quest Inc
 Paytm
 Peerage Capital Inc.
 Pelmorex Corp
 PepsiCo Beverages Canada
 PepsiCo Canada
 PetSmart
 Philips
 Philips North America
 Phyxter
 Pink and Blue Magazine
 Plexxus
 Polytainers Inc
 Porsche Cars Canada, Ltd
 Portfolio Aid Inc.
 Practice Build
 Preston Human Capital Group Inc
 Proctor and Gamble
 Prosper Canada
 Province Brands
 Publish What You Pay Canada
 Purpose Capital
 PW Portfolio Analytics
 PwC Canada
 PwC Law LLP

Q

Quandl
 Quinn & Partners Inc

R

R&D Partners
 Rapid Access To Medical
 Specialists Clinic
 Raymond James Finance
 Company of Canada Ltd.
 RBC Capital Markets
 RBC Financial Group
 Redev Properties Ltd
 Reliance Comfort
 Limited Partnership
 Renin
 RepRisk
 Restaurant Brands International
 Retalon
 Revenue Management Labs
 Reynolds & Reynolds
 Richmond Traders Inc.
 RightBlue Labs
 Riocan Management Inc
 Rite-Hite

Riverdale Hub
 Rogers Communications
 Ronco
 Rosedale Academy
 Rosenberg Smith & Partners LLP
 Rosenzweig & Company
 Rothmans, Benson & Hedges
 Royal Bank of Canada
 Roy-L Capital Corporation
 Ryder

S

S&P Global Market Intelligence
 SaleSpider Media
 Salient Medical Solutions
 Sapiient Global Markets
 Sapling Financial Consultants Inc.
 Schneider Electric
 Schulich School of Business
 Score Promotions Canada
 Scotiabank
 ShipFusion
 Shiseido
 Shoppers Drug Mart
 Si Systems
 SickKids Foundation
 Simpli Home
 SJG
 Smucker Foods of Canada Corp.
 Softchoice Corporation
 Solutia Cloudworks
 Sone Rovet Chasson LLP
 Southmedic Inc
 SP Data
 Specialisterne Canada
 Spinal Cord Injury Ontario
 St. Joseph's Health Centre, Toronto
 St. Michael's Hospital
 Star Media Group
 Starbucks Coffee
 Starlight Investments
 Starr Insurance Holdings, Inc.
 Starseed Medicinal Inc.
 Statflo
 StepStone Group
 Stericycle
 Stillwater Capital
 Stinson Design
 Stoic Advisory
 Strategic Insight, Inc
 Studio71
 Substance Group
 Summit Search Group
 Sun Life Financial
 Sustainalytics
 Swiss Re
 Synqrinus

T
 TD Bank
 TD Bank Financial Group
 TD Greystone Asset Management
 TD Securities
 TechCanadian Systems Inc
 TEKsystems, Inc.
 Telcor Inc.
 Telus
 Teranet Inc.
 Teranga Gold
 Tetra Pak
 Textron Aviation
 Thales Canada, Transportation Solutions
 The Bigwin Group Inc
 The Citco Group Limited
 The Co-operators
 The Great-West Life Assurance Company
 The High Commission of Canada in Australia
 The Hospital for Sick Children
 The Laudi Group
 The Marquee Group
 The Medfall Group
 The NPD Group
 The PR Exchange Group of Companies Inc.
 The Rumie Initiative

The Walt Disney Company
 The Works Design Communications Ltd.
 Therapure Biopharma Inc.
 Thinking Capital Financial Corporation
 Third Bridge Group Limited
 Thusney Commerce Company
 TilesInspired
 Tim Hortons
 Timesaved
 TLN Media group
 Tokyo Smoke
 Toronto Blue jays
 Toronto Centre
 TorQuest Partners
 TORViC Technologies, Inc.
 Touche! Toronto
 Tourico Holidays
 Town of Aurora
 Town of Halton Hills
 Traffic Tech Inc
 Trajectory Inc.
 TransPod
 Travelzoo
 Trillium Health Partners Foundation
 Trident Consulting
 Tucows
 Tutor Doctor North Toronto

U
 Uber
 UBS Securities Canada Inc.
 Ulto Property Group Inc.
 Ulula LLC
 Union Gas
 University Health Network
 University of Toronto
 UPS Canada
 Ursa Lighting

V
 Valitas Capital Partners
 Venn Partners LLP
 Venture for Canada
 ventureLAB
 Veolia
 Vertex Pharmaceuticals
 Vertu Capital
 Vidyard
 Vinzan International Inc.
 Vision Critical
 Volaris Group
 Volkswagen Group Canada

W
 W. C. Bradley Co.
 Walmart Canada
 War Child

Wasserman Media Group
 Water Matrix Corporation
 WE Charity
 Wealthsimple
 Wells Fargo
 Weston Foods Canada
 Wheaton Income Corp
 Wild Apricot Inc
 Williams & Partners LLP
 Winnermax Capital Inc.
 Workefy Inc
 World Bank
 World Vision Canada
 WSIB
 WSP Global

Y
 Yardi Systems
 York Region
 York University
 Yorkville Partners
 Yum! Brands
 YWCA Peterborough Haliburton
 YWCA Toronto

Z
 Zahra Properties

“Participating in case competitions at Schulich boosted my confidence and love for presentations. In my fourth year, my team and I won the Hult Prize Regional Finals in Shanghai for a social enterprise we developed. The experience helped inspire me to become an entrepreneur.”

Akash Sidhu (BBA '17)
 Co-founder and Chief Operating Officer, Haven Labs



Meet the Career Development Centre Team

**WE BRING EXPERTISE FROM MANY DIFFERENT INDUSTRIES
TO OUR WORK AT THE CAREER DEVELOPMENT CENTRE:**

Accounting	Consulting	Retail & Sales
Banking & Finance	Entrepreneurship	Technology
Consumer	Health Care	
Packaged Goods		

**OUR ADVISORS
AVERAGE MORE THAN:**

**12 years
experience**

TEAM LEADERSHIP



Robert Hines, JD
Executive Director



**Minoo Bhutani,
MBA, ACC**
Director



**Phanindra Deonandan,
MPA, ACC**
*Associate Director,
Career Coaching*



Mark Freedman, MBA
*Manager,
Industry Advising*

CAREER COACHING



Amir Khan, BA, ACC
Career Coach



**Christopher Symonds,
BA, CMF**
Career Coach

CAREER ADVISING



Bonnie Wong, BCom, CHRL, ACC
Career Advisor
Technology & Operations



Chris Carder
Career Advisor
Entrepreneurship



Diana Caradonna, BHRM, ACC
Career Advisor
Accounting



Diana YK Chan, MBA
Career Advisor
Marketing & Sales



Michael Nadal, ACC
Career Advisor
Banking & Finance



Peggy Steele, BCom
Career Advisor
Consulting & Strategy



Edward Chan, MBA
Operations Lead, Business Process



Michelle Trieu
Career Centre Assistant



Rose Lucibello, BA
Events & Communications Coordinator



Sybil Massey, BA
Operations Lead, Business Process (Maternity Leave)

CORPORATE RELATIONS



Victoria Cabral, BSc.
Corporate Relations Specialist



Emma Darmody, BA
Recruitment Coordinator



Elana Markus, BBA
Corporate Relations Specialist (Maternity Leave)



Michelle Roberts, BCom
Recruitment Coordinator



Michelle Steiner, BA, B.Ed.
Business Relations Coordinator

CONTACT US

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