

Global Reach. Innovative Programs. Diverse Perspectives.

Schulich
School of Business
LEADING CHANGE

Career Development Centre

Schulich School of Business

MBA/IMBA 2018 Employment Report



Siddhant Uppal (MBA '18)
Cyber Risk Consultant, Risk Advisory, Deloitte

Congratulations on graduating from the
Schulich School of Business!

With the rigorous education and training
you have received, yours is a future of
endless possibility and potential.

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Recruiting at Schulich

“We work to understand your needs and help you develop strategies to make sure you stand out in an increasingly competitive marketplace.”

The Career Development Centre is here to help you find the right fit with the right company or organization. In the past year we have gone through some restructuring to better align our core services with Schulich’s extensive range of MBA specializations and programs and to better service the career objectives of our students and newest graduates.

The good news is Schulich graduates continue to thrive in today’s increasingly competitive job market due to diverse perspectives, innovative programs and global reach of Canada’s preeminent business school.

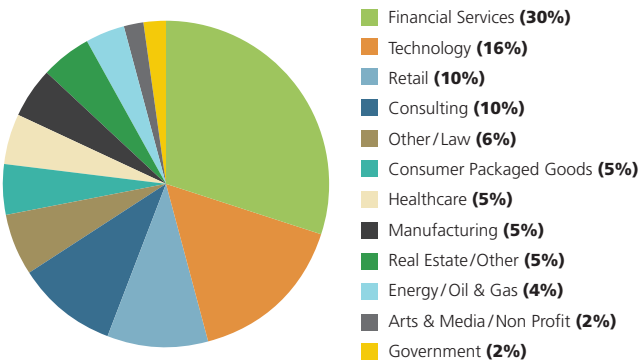


Robert Hines, JD

Executive Director, Career Development Centre, Schulich School of Business

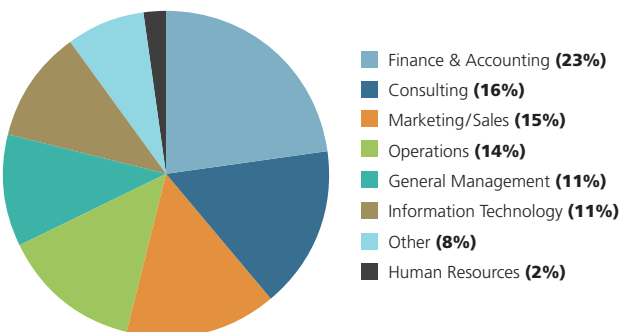
CLASS OF 2018

EMPLOYMENT BY INDUSTRY



CLASS OF 2018

EMPLOYMENT BY FUNCTION



CLASS OF 2018

GRADUATE EMPLOYMENT AT A GLANCE

90% of students were hired within 3 months of graduation

93% of students participated in the survey

\$91,940*

Average salary (includes base salary and other guaranteed compensation)

\$11,950**
Average signing bonus

\$48,000 – \$210,000
Salary range

152

Number of companies that hired Schulich MBA/IMBA students

These results are for full-time graduate-level students only and do not include part-time MBAs, EMBA, other Master level programs and signing bonuses.

* For those who reported salary numbers.

** For those who reported signing bonus.

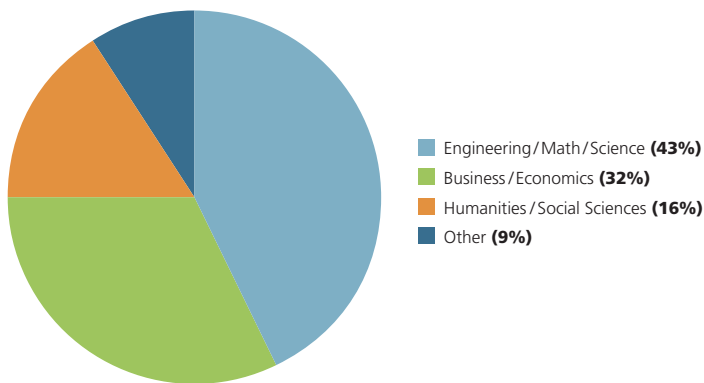
Compensation by Industry

INDUSTRY	SALARY (\$)			
	Average	Minimum	Maximum	Median
CONSULTING	92,533	65,000	130,000	90,000
CONSUMER PACKAGED GOODS	85,250	60,000	100,000	86,250
ENERGY / OIL & GAS	92,700	65,000	150,000	88,750
FINANCIAL SERVICES	89,926	60,000	150,000	85,000
GOVERNMENT	77,000	55,000	85,000	84,000
HEALTHCARE	82,222	60,000	110,000	80,000
MANUFACTURING	92,500	65,000	143,000	88,000
LAW & OTHER	101,588	60,000	210,000	90,000
NON PROFIT	63,667	50,000	86,000	65,000
REAL ESTATE	90,875	48,000	110,000	88,000
TECHNOLOGY	99,630	60,000	160,000	95,000
RETAIL	91,533	60,000	100,000	90,000

Dash (-) represents insufficient data points.

Class of 2018 at a Glance

MBA STUDENT UNDERGRADUATE DEGREE BACKGROUNDS



Average Age	29
Average Years of Work Experience	5
Average GMAT	667
GMAT Range	550-750
Average GPA	6.2/9.0 (B+)
Male Students	65%
Female Students	35%
International Students	47%
Graduating Class Size (2017-18)	360

Compensation by Function

FUNCTION	SALARY (\$)			
	Average	Minimum	Maximum	Median
FINANCE & ACCOUNTING				
Accounting	–	–	–	–
Capital Markets / Investment Banking	109,000	85,000	150,000	100,000
Corporate Finance / Other	81,600	60,000	120,000	76,000
Leadership Programs	96,167	83,500	110,000	95,000
Risk Management	88,333	85,000	92,000	87,500
Retail / Commercial Banking	82,171	60,000	92,000	79,600
Portfolio Management	88,200	72,000	110,000	85,000
Financial Analyst	82,857	75,000	100,000	80,000
Total	90,226	60,000	150,000	88,000
CONSULTING				
Strategy / Management Consulting	90,667	72,000	110,000	87,500
Technology Consulting	89,060	80,000	97,500	90,000
Internal Consulting	88,909	60,000	110,000	84,000
Total	89,983	60,000	97,500	90,000
MARKETING / SALES				
Brand / Product Management	86,250	70,000	118,000	84,000
Other Marketing	91,000	50,000	110,000	89,000
Sales / Business Development	91,500	60,000	140,000	93,000
Total	90,758	50,000	140,000	87,000
GENERAL MANAGEMENT	93,636	75,000	140,000	91,000
HUMAN RESOURCES	65,667	48,000	72,000	65,000
INFORMATION TECHNOLOGY	94,975	65,000	140,000	93,000
OPERATIONS	95,207	60,000	160,000	91,000
OTHER	105,385	50,000	210,000	98,000

Dash (-) represents insufficient data points.



Companies Recruiting at Schulich

360 Business Ventures

A

A Thinking Ape Entertainment Ltd.
ABB Group
Abbott Laboratories
ABcann Medicinals Inc.
Accenture Canada
ADGA
Adidas
Aditum Health Inc.
Agentis Capital
Aimia Inc.
Air Canada
Aislelabs Inc.
Alectra Energy Solutions
Anson Funds Management
Alexion
Allergan
AllSight
Amazon Canada
Amazon.com
Apotex Inc.
Ambac Assurance Corporation
American Express
Appficiency inc.
Asian Development Bank
Avaya Canada
Avicanna Inc.
Aviva Canada

B

Baffinland Iron Ore Mines
Baldassarra Architects
Barometer Capital Management
Baylis Medical Company
BC Public Service Agency
BCIMC
BDO LLP
Bell Canada
Bennett Jones LLP
BGIS Global Integrated Solutions
Bill Gosling Outsourcing
Black Creek Investment Management Inc.
BlackBerry
Business Talent Group
Blake Cassels & Graydon LLP

BMO Bank of Montreal
BMO Capital Markets
BMO Financial Group
BottomLine Group
Brookfield Asset Management
Bridgeable
British Columbia Investment Management Corporation

C

CAA
Caffe Demetre
Cambridge Global Payments
Cameron Stephens Mortgage Capital Ltd.
Canaccord Genuity Inc.
Canada Bread Company Limited
Canada Lands Company
Canada Mortgage & Housing Corporation
Canada Pension Plan Investment Board
Canadian Cancer Society
Canadian Coalition for Good Governance
Canadian Nuclear Safety Commission
Canadian Pacific Railway
CENGN
Canadian Tire Corporation, Limited
Canalyst
Capital One Services
Carpedia International Ltd
CBRE Caledon Capital Management
Central Local Health Integration Network
CDEV
Celestica
CentreCourt
Ceridian
CGI Canada
Charleston Homes
Chronicle Wealth
Chrysalix VC
Church & Dwight Co., Inc
CI Investments

CIBC
CIBC World Markets
Cidel Financial Group
Cirrus Consulting
Citizen Relations
City of Edmonton
City of Mississauga
Clear Blue Markets
CN
Coinsquare
Colliers International
ConMed
Convergence
Corp Agency
Council of Ministers of Education, Canada
CPG Connect
Cravath, Swaine & Moore LLP
CrowdRiff
CSA Group
CTG Brands

D

Damiva Inc.
DanoneWave Canada
Davis Polk Inc
Delmar International Inc.
Deloitte
Deloitte Consulting
Deloitte LLP
Densify
Dentons
Desjardins Securities Inc
DHE Consulting
Dialog Telecommunications
Dickinson Wright
Digitale Group
Driven Brands Canada
DUKE Heights
Dunkley Capital

E

East Room Venture
ecobee
Ecolab
Economical Insurance
Egon Zehnder International Inc.
Ellis Don

EM-One Energy Solutions
Empire Communities
Endress+Hauser Canada Ltd.
Engineers without Borders
Environmental Defense Fund
Equifax Inc.
EquitySim
ExxonMobil
Ericsson
Ericsson Canada Inc
Ernst & Young Advisory
Ernst & Young LLP
Exceed Americas
Exchange Bank of Canada
Exhibition Place
Export Development Canada

F

Farm Credit Canada
Fidelity Investments
Fields Institute for Research in Mathematical Sciences
Fintros
First Derivatives
Flawless by Friday
Fortay
Fortigo Freight Services
Foundation for Environmental Stewardship
Foundation Markets Inc.
Four Seasons Hotel and Resorts
Foursixty
Free The Children
Freedom 55 Financial
Fusion Analytics

G

Gedcor Group Ltd.
General Dynamics Land Systems
General Mills Canada
General Motors
Genera
Global Finance Fund Inc.
Good & Well Inc.
Google
Government of Canada
Government of Ontario
Gowlings WLG

Gravitas Mining
 Great West Life
 Assurance Company
 Green Court Capital Management
 GreenLABS Chemical Solutions
 Greystone Managed
 Investments Inc.
 Griffiths
 Groupe SEB
 GrowForce
 GSK

H

Health Quality Ontario
 HearingLife Canada Ltd
 Heart & Stroke Foundation
 Helix Performance
 HelloFresh
 HGC
 Hines
 HollisWealth
 Home Depot
 HomeEquity Bank
 Honda Canada
 Honda Canada Finance Inc.
 Hootsuite

Hydro One
 Hospital for Sick Kids
 HR Associates
 HR Performance and Results Inc.
 HSBC Canada
 HTBASE
 Hyundai Auto Canada Corp.
 Hubday Minerals
 Huron Consulting Group

I

IBM Canada LTD.
 IBM Global Business Services
 ICICI Bank
 IFG – International Financial Group
 Imperial
 Imperial Tobacco Canada
 Infinite Growth
 InfoTech Research Group
 Infrastructure Ontario
 Innpower Corporation
 Integrated Asset
 Management Corp.
 Intentional Capital
 Interact China
 Intermarket Real Estate Group

Invesco
 Investors Group Financial Services
 Iovate Health Sciences
 International
 IQRoot Technologies
 IQVIA
 ISN

J

Jardin de Ville
 JL Cornerstone
 Jobspring Partners
 Johnson & Johnson Inc
 Joydrop/Mikutech
 JSW Cements India
 JTE Claims Consultants
 Just Energy

K

KCS Group
 KDiM Research
 Kensington Health
 Kingsdale Advisors
 Kingsway Dermatology &
 Cosmetic Centre

Kira Systems
 Konrad Group
 Korhani Home
 Korn Ferry Futurestep
 Korn Ferry Hay Group
 KPMG
 KRUVE

L

L-3 Communications Wescam
 Labelium
 Legislative Assembly of Ontario
 Lennox International
 Letko, Brosseau & Associates Inc
 LEVEL5 Strategy Group
 LH Solar Inc
 LifeLabs
 Lightning Group
 Limolin
 Lionsgate
 Lock Search Group
 Lowe's
 LoyaltyOne
 Lumenix

“ With its international work term and networking opportunities, the Schulich IMBA exceeded my expectations and allowed me to reach the next level of my career.”

Sophie Bertrand (IMBA '16)
Manager, Health, Safety & Sustainable Development
Yamana Gold



Companies Recruiting at Schulich *(continued)*

M

Macquarie Group
 Magnet Search Group
 Manulife
 Maple Leaf Foods
 Maple Leaf Sports & Entertainment Ltd.
 Markham Board of Trade
 MaRS Discovery District
 MaRS Investment Accelerator Fund
 Marsan Foods
 Martin Brower
 Mattamy Homes Ltd.
 Mawer Investment Management Ltd.
 McDonald's Restaurants of Canada
 Meridian Credit Union
 McGill University
 McKesson Canada
 McMaster University
 MedAvante Prophase – WCG group
 MedCan
 Metroland Media
 Meltwater
 Mercer
 Metrolinx
 Microsoft Canada
 Ministry of Finance
 Minto Counselling Centre
 Minto Group
 Momentum Group
 Momentum London
 Mondelez
 Moneris Solutions
 Morgan Stanley Canada Ltd.
 Mott MacDonald
 Mount Sinai Hospital
 MSCl
 MTCG and Associates Inc.
 Munich Re
 Municipal Property Assessment Corporation
 My University Advisor
 MyPlanet

N

National Bank Financial
 NIBC
 National Tire Distributors
 NBS Payment Solution
 Neal's Sweet n Nice Foods Inc
 Neuberger Berman
 NexTec Consulting Canada Inc.
 NHL
 NOC Development
 Normative Inc.
 North60 Technologies
 Norton Rose
 Nuco
 Nudestix Inc.
 Northbridge Insurance

O

Ontario Bioscience Innovation Organization
 Ontario Lottery and Gaming Corporation
 Ontario Ministry of Community Safety and Correctional Services
 Ontario Teachers Pension Plan
 Optimus SBR
 OPTrust
 Oracle Corporation
 Orange Gate Consulting
 Order Dynamics
 Owens Wright
 Oxford Properties

P

PagerDuty
 Pala Investments Limited
 PayPal Canada
 Paytm
 Pelmorex Media Inc
 PepsiCo Canada
 PetSmart Inc.
 Phillips
 Phyxter
 Pond Technologies
 Porsche Cars Canada Ltd
 PR Exchange Group of Companies Inc.

President's Choice

Preston Human Capital Group
 Procter & Gamble
 Progistix Solutions
 Prosper Canada
 Publish What You Pay Canada
 Purpose Capital
 PW Portfolio Analytics
 PwC Canada

Q

Quandl
 QuintilesIMS

R

R&D Partners
 Rapid Access to Medical Specialists Clinic
 Raymond James Ltd
 RBC Capital Markets
 RBC Financial Group
 RBC Insurance
 Redev Properties
 Ren Capital Group
 Renin Canada Corporation
 RepRisk Inc.
 Restaurant Brands International
 Retalon Inc.
 Rodmell & Co
 Revenue Management Labs
 Reynolds & Reynolds
 Richmond Hill Philharmonic Orchestra
 Richmond Traders Inc.
 RightBlue Labs
 Rogers Communications
 RioCan Management Inc.
 Rite-Hite
 Ronco
 Rosedale Academy
 Rosenzweig & Company Inc.
 Rothmans, Benson & Hedges Inc.
 RPA Inc.
 RSM Canada

S

S&P Data LLC
 SAI Global
 SaleSpider Media
 Salient Medical Solutions
 Samsung Electronics America
 SAP Canada
 Sapient Global Markets
 Sapling Financial Consultants
 Scadding Court Community Centre
 Schneider Electric Energy & Sustainability Services
 Schulich School of Business
 Scotiabank
 Sone Rovet Chasson LLP
 Shoppers Drug Mart
 SickKids Foundation
 Simplii Home
 SJG
 Smucker Foods of Canada Corp.
 Southmedic Inc.
 Softchoice
 Solutia Cloudworks
 Specialisterne Canada
 Spinal Cord Injury Ontario
 Starlight Investments
 Starseed Medicinal Inc.
 StarTech.com
 Statflo
 StepStone Group
 SteriMax Inc.
 Stikeman Elliott
 Stillwater Capital Corporation
 Strategic Insight
 Studio71
 Sunlife Financial
 Suslop Inc.
 Sustainability
 Synopsys
 Synqrinus

T

TD Bank Financial Group
TD Securities
Tdm Technologies
Telus Communications Inc.
Teranet Inc.
Teranga Gold Corporation
Tetra Pak
The Boston Consulting Group
The Change Leadership
The Coca – Cola Company
The Co-operators Group Limited
The Corporation of the
City of Brampton
The Hospital For Sick Children
The Laudi Group
The Lightning Group
The Medfall Group
The Rumie Initiative
The Walt Disney Company
The Works Design
Communications Ltd.

Therapure Biopharma Inc.
Thinking Capital
Third Bridge
ThoughtWire
Timesaved
TLN Media group
Tokyo Smoke
Toronto Hydro
Torquest Partners
TORViC Technologies, Inc.
Total Credit Recovery
Tourico Holidays
Town of Halton Hills
Toyota Canada Inc.
Trajectory Inc.
Travelzoo
Tribologik Corporation
Trillium Health Partners
Foundation
Trindent Consulting
Tucows Inc.
Tuio

U

Ulto Property Group Inc
Ulula
Union Gas Limited
University Health Network
URSA Lighting

V

Vale Inc.
Valitas Capital Partners
Venture for Canada
Vertex Pharmaceuticals, Inc.
vGIS
Vinzan International Inc.
Vision Critical
VitalAire Canada Inc
Volaris Group
Volkswagen Group Canada Inc.

W

Walmart Canada
Wasserman
Wealthsimple
Weil Gotshal & Manges LLP
Wells Fargo NA
Weston Foods
Winnermax Capital Inc.
World Bank Group
World Vision Canada
WSIB
WSP

Y

York Region
York University
Yum! Brands, Inc.
YWCA Peterborough Haliburton
YWCA Toronto

Z

Zahra Properties

“ My Schulich MBA prepared me to learn fast and adapt quickly to constant changes. I am now prepared to make a positive impact as a business leader with an essential toolkit to succeed.”

**Boris Remes (Part-time Accelerated MBA '18)
Manager, Higher Education, Deloitte**



Meet the Career Development Centre Team

WE BRING EXPERTISE FROM MANY DIFFERENT INDUSTRIES TO OUR WORK AT THE CAREER DEVELOPMENT CENTRE:

Accounting	Consulting	Retail & Sales
Banking & Finance	Entrepreneurship	Technology
Consumer	Health Care	
Packaged Goods		

OUR ADVISORS AVERAGE MORE THAN:

**12 years
experience**

TEAM LEADERSHIP



Robert Hines, JD
Executive Director



Minoo Bhutani, MBA, ACC
Director



Phanindra Deonandan, MPA, ACC
Associate Director, Career Coaching



Mark Freedman, MBA
Manager, Industry Advising

CAREER COACHING



Amir Khan, BA, ACC
Career Coach



Christopher Symonds, BA, CMF
Career Coach

CAREER ADVISING



Bonnie Wong, BCom, CHRL, ACC
Career Advisor
Technology & Operations



Chris Carder
Career Advisor
Entrepreneurship



Diana Caradonna, BHRM, ACC
Career Advisor
Accounting



Diana YK Chan, MBA
Career Advisor
Marketing & Sales



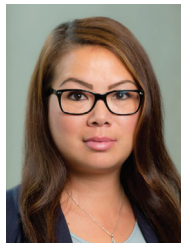
Michael Nadal, ACC
Career Advisor
Banking & Finance



Peggy Steele, BCom
Career Advisor
Consulting & Strategy



Edward Chan, MBA
Operations Lead, Business Process



Michelle Trieu
Career Centre Assistant



Rose Lucibello, BA
Events & Communications Coordinator



Sybil Massey, BA
Operations Lead, Business Process (Maternity Leave)

CORPORATE RELATIONS



Victoria Cabral, BSc.
Corporate Relations Specialist



Emma Darmody, BA
Recruitment Coordinator



Elana Markus, BBA
Corporate Relations Specialist (Maternity Leave)



Michelle Roberts, BCom
Recruitment Coordinator



Michelle Steiner, BA, B.Ed.
Business Relations Coordinator

CONTACT US

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