UNIVERSIDAD ESAN FACTSHEET

MASTER IN BUSINESS ADMINISTRATION (MBA)
in Spanish
MASTERS OF SCIENCE (MSc)
in Spanish
INTERNATIONAL MBA
in English

Contact people

<table>
<thead>
<tr>
<th>Graduate Student Exchange Office</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Armando Borda</strong></td>
</tr>
<tr>
<td>Head, Graduate Student Exchange Office</td>
</tr>
<tr>
<td>Phone: +51(1) 317-7200 ext. 4338</td>
</tr>
<tr>
<td>Fax: 51+(1) 345-1328</td>
</tr>
<tr>
<td>E-mail: <a href="mailto:aborda@esan.edu.pe">aborda@esan.edu.pe</a></td>
</tr>
<tr>
<td><strong>Benoît Charmetant</strong></td>
</tr>
<tr>
<td>MBA/MSc Exchange Program Coordinator</td>
</tr>
<tr>
<td>Phone: +51(1) 317-7200 ext. 4694</td>
</tr>
<tr>
<td>Fax: 51+(1) 345-1328</td>
</tr>
<tr>
<td>E-mail: <a href="mailto:bcharmetant@esan.edu.pe">bcharmetant@esan.edu.pe</a></td>
</tr>
<tr>
<td><strong>Claire Avril</strong></td>
</tr>
<tr>
<td>International MBA Program Coordinator</td>
</tr>
<tr>
<td>Phone: +51(1) 317-7200 ext. 4716</td>
</tr>
<tr>
<td>Fax: 51+(1) 345-1328</td>
</tr>
<tr>
<td>E-mail: <a href="mailto:cavril@esan.edu.pe">cavril@esan.edu.pe</a></td>
</tr>
</tbody>
</table>

School address

<table>
<thead>
<tr>
<th>Campus</th>
</tr>
</thead>
<tbody>
<tr>
<td>Av. Alonso de Molina 1652</td>
</tr>
<tr>
<td>Montellano Chico, Surco</td>
</tr>
<tr>
<td>Lima 33 - Peru</td>
</tr>
</tbody>
</table>

Mail:
P.O. Box 1846 Lima 100 – PERU
## Nomination deadlines

**Students Exchange**
- **In Spanish**
  - **Program Nomination 1**
    - For the period: September 1st to December 15th, 2018
    - Nomination Deadline: April 1st, 2018
  - **Nomination 2**
    - For the period: January 8th to April 30th, 2019
    - Nomination Deadline: October 3rd, 2018
  - **Nomination 3**
    - For the period: April 1st to July 31st, 2019
    - Nomination Deadline: October 3rd, 2018

- **In English (International MBA)**
  - **Program Nomination**
    - For the period: July 30th to December 7th, 2018
    - Nomination Deadline: April 1st, 2018

### DOUBLEDEGREE PROGRAMS

**MBA** (in Spanish)
- Period: October 2018 to July 2019 *
- Nomination Deadline: June 1st, 2018

**International MBA** (in English)
- Period: July 30th 2018 to February 2019 *
- Nomination Deadline: April 1st, 2018

* Double degree students have to plan at least one additional month in order to prepare and defend their thesis.

## Required documents

- **One and two non-degree semester exchanges**
  - Letter of nomination signed by the representative of the home institution.
  - **Exchange application form** ([http://internationalstudents.esan.edu.pe/](http://internationalstudents.esan.edu.pe/)).
  - Up-to-date resume in English or Spanish (CV).
  - Copy of passport (first page with personal information).
  - Two passport sized photographs, white ground, no glasses.
  - Proof of health insurance (prior to departure from home country).

**MBA and MSc programs, in Spanish**
- Work experience: Candidates must have at least two years of corporate work experience. Internships are not a valid substitute for this requirement.
- Language: Non-Spanish speaking students must show an advanced knowledge of Spanish, through either the DELE certificate – Level B2, or by assurance provided by the home institution.
- Academic record: The home institution will nominate candidates with a high academic record.

**International MBA, in English**
- Work experience: Candidates must have at least two years of corporate work experience. Internships are not a valid substitute for this requirement.
- Language: Non-English speaking students must show an advanced knowledge of English, through either a minimum TOEFL score of 80 points or equivalent certification, or by assurance provided by the home institution.
- Academic record: The home institution will nominate candidates with a high academic record.

<table>
<thead>
<tr>
<th><strong>Double degree requirements</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>In addition to the above, the following documents are required:</td>
</tr>
<tr>
<td>- Transcripts from all undergraduate degree studies plus year 1 of the Master studies.</td>
</tr>
<tr>
<td>- IELTS 6.5, TOEFL 80 or TOEIC 865 points at least,</td>
</tr>
<tr>
<td>- Home institution certification of bachelor degree diploma.</td>
</tr>
<tr>
<td>- Please take in consideration that to be able to graduate from ESAN’s MBA, students need to speak a 2nd language (English must be one of the 2 languages).</td>
</tr>
</tbody>
</table>

| **Orientation** | ESAN has an introductory day one week prior to the start of classes which is mandatory. |
| **Master programs** | See the [Guide for Student Exchanges](http://en.esan.edu.pe/student-exchange/application-downloads/) for complete information on Master programs curriculum. Exchange students can register in any courses offered in the Master programs subject to their availability and to their home institution approval. |
| **Courses** | Because courses are permanently updated and term schedules may vary somewhat, ESAN will provide the exchange student with updated information about courses and program schedules by e-mail, to allow them to select the courses of their interest. Students will complete their registration in the courses of their choosing after the Student Exchange Orientation that takes place upon arrival. |
| **Main contact for information on course selection:** | MBA and MSc: bchargetant@esan.edu.pe  
| International MBA: cavoril@esan.edu.pe |
| **Languages of instruction** | MBA and MSc: The primary language of instruction is Spanish although some electives are taught in English.  
| International MBA: All courses are taught in English. |
| **Languages requirement** | MBA and MSc: Non-Spanish speaking students must show an advanced knowledge of Spanish, through either the DELE certificate - Level B2, or by assurance provided by the home institution.  
| International MBA: Non-English speaking students must show an advanced knowledge of English, through either a minimum TOEFL score of 80 points or equivalent certification, or by assurance provided by the home institution. |
| **Language course** | ESAN offers to its incoming exchange students a 10 session Spanish course free of charge, to help them advance their proficiency in the language. Courses are scheduled upon students’ arrival. |
| **Academic/experience requirements** | MBA and MSc / International MBA  
| Academic: The home institution will nominate candidates with a high academic record who will be in the 2nd half of their Master at the moment of the exchange semester.  
| Work Experience: Candidates must have at least two years of corporate work experience. |
| **Full-time workload** | MBA students complete 61.50 credits in 601.50 tuition hours. These tuition hours are divided into 105 hours for a Managerial Skills Courses, 406.50 hours for core courses and 90 hours of specialization courses. |
Grading

Students are permanently evaluated through their active involvement in class and conferences, quizzes, reports, written exams and other special assignments. Evaluation procedures and tools and their relative value are established by each professor at the beginning of each term and detailed in the corresponding syllabus. In addition to academic performance, evaluation also takes into account the ethics and sense of responsibility students demonstrate in class.

At the end of the period of study, ESAN provides the home institution with a report of the courses taken and grades achieved by each exchange student. Transfer of academic credits is determined by the home institution. If students are required to report their grades at their home university in GPA terms, ESAN would provide the home university with enough information to convert grade scales.

Universidad ESAN credits:

1. Bologna system
A 15 in-class hours of instruction is equivalent to 4 ECTS. The workload suggested for exchange students is 20 to 24 ECTS. The maximum workload would be 30 ECTS per academic semester.

2. Peruvian / North-American system
A 30 in-class hours of instruction is equivalent to 3 credits. The maximum workload would be 12 credits per academic semester.

For incoming students Universidad ESAN recommends a 5 to 6 courses workload per academic semester.

Grading scale:
The Peruvian evaluation scheme considers a scale from 01 to 20, where 12 is the minimum passing grade.

<table>
<thead>
<tr>
<th>Grade</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>20</td>
<td>Excellent</td>
</tr>
<tr>
<td>17-19</td>
<td>Very Good</td>
</tr>
<tr>
<td>15-16</td>
<td>Good</td>
</tr>
<tr>
<td>14</td>
<td>Amply sufficient</td>
</tr>
<tr>
<td>13</td>
<td>Sufficient</td>
</tr>
<tr>
<td>12</td>
<td>Minimum passing</td>
</tr>
<tr>
<td>01-11</td>
<td>Fail</td>
</tr>
</tbody>
</table>

Term dates for the academic years 2017 – 2018

Calendar

Expected arrival date:

MBA and MSc students:
One week before the term begins if registered in the Spanish language course.
- Before beginning of the term for those students that do not need the Spanish language course.

International MBA students
- Before beginning of the term.

Calendar:
A few weeks before the beginning of the exchange semester, students will be able to choose their courses online through our application platform.
Language programs

ESAN offers the following language courses for a fee:
• TOEIC preparation workshop.
• In-company English for Business program.
• English for Business Communication.

Living expenses

The students coming to the program must approximately consider the following budget for their stay in Lima:

Accommodations: Regarding housing, ESAN does not offer housing. However, ESAN will provide exchange students with a list of pre-selected homes nearby. Students should contact the names listed directly.

Living expenses:
Depending on the type of facility chosen, it may vary from:
- $170 to $240 per month if living with a local family
- $270 to $450 if renting an apartment.

Meals: Daily costs are approximately as follows
- Breakfast $4.00
- Lunch $5.00
- Dinner $5.00

TOTAL: $14.00/day or $420/per month¹

Other expenses:
Among these, laundry, fares to other parts of the city, newspapers, photocopying and other minor personal expenses should also be considered, amounting to approximately $150 per month.

Currency exchange rate:

1€ = S/. 3.77
$1 = S/. 3.24

¹. Meals at ESAN’s cafeteria or in food courts and small restaurants.

Academic expenses

In the case of one term or one semester exchange agreements, academic costs are exchanged by the institutions. Tuition, course material and registration costs are therefore waived. Exchange students are expected to pay for additional photocopies ($0.10 each), travel expenses, room and board, health insurance and other personal expenses.

Other expenses

Local Transport:
Lima has a wide variety of public transport and its cost is rather inexpensive. Traveling by bus or colectivo may amount to $30 per month depending on the distances to be traveled.
In addition taxi services are widely offered also at very convenient prices.

Health insurance

We require students to take a comprehensive health insurance. All U.S. health insurance policies are valid in the Peruvian health systems, prior to starting classes must provide proof at the host institution that their insurance will cover the costs of health care during the period of exchange. Students can also take local medical insurance plans. We can provide information on local plans.

Visa

Double degree students covered by an agreement may request an official visa, if required. Once the application has been accepted, ESAN will inform students about the documents they need to submit to our International Office.
Exchange students not subject to an official visa will come to Peru with a tourist visa with duration of up to 180 days.
Once in Peru, they will be able to do the procedure to obtain a student visa.
Facilities

Information Services:
The Library and Information Center, ESAN/Cendoc, is one of the most complete in Latin America in the area of its specialization. It holds approximately fifty thousand volumes among books, documents, reference collections and other types of materials. In addition, it has more than 14,000 titles belonging to technical journals (online and printed versions) and records of journal articles in Spanish.
ESAN/Cendoc offers its services to students in all programs and to the faculty and researchers. It also offers access to EBSCOhost and Infotrac databases, with a considerable volume of full text articles and reports. It also offers access to Internet and other national and international databases. ESAN/Cendoc fosters and maintains cooperative agreements with diverse institutions for the exchange of publications, donations, interlibrary loan and other specific content requests. In addition, it participates in international and national projects. At present it has exchange agreements with over forty libraries and information centers.

Computing Center
ESAN offers the media and facilities to connect with internal and external networks, including Internet, which facilitates communication with professors, students and worldwide information sources. In addition, there are two fully-equipped computing classrooms with multimedia system as well as wireless connection throughout the campus.

Exchange students are urged to bring a laptop although computer labs are opened 24 hours a day. Students who bring their computer will receive technical support from the IT Service Office. Minimum characteristics are: LAN Ethernet 100/1000 Gigabit card, UTP RJ45 (optional); wireless card WIFI 802.11b/g/n; Pentium Core 2 Duo; 1 GB RAM; Hard Disk 100 GB minimum; Windows 7 operating system; updated antivirus; MS Office 2007.

Student services:
All exchange students will receive counseling from the MBA and Admission offices by giving them orientation on accommodation, public services, transport, meals and recreational activities among others.

Entertainment:
Peru presents interesting social characteristics such as its racial and cultural heterogeneity, its economic and social reality and a population growth that has surpassed the Latin American average.

Our school is based in the suburbs of Lima, the country’s capital, located on the coast. It takes a 15-minute drive to get to the beach and a 1-hour ride to reach the Andes skirts. The jungle is accessible by land or plane.

The city of Lima, also known as “The City of the Kings” is one of the most attractive Latin American capital cities to live in. It is a pleasant and safe modern city adequate for professional development, especially because it is a strategic city for multinational firms operating in the region.

Coordinator Services
Please contact the following officers at Universidad ESAN’s Graduate Student Exchange Office

Benoit Charmetant
MBA/MSc Exchange Program Coordinator
Phone: +51(1) 317-7200 ext. 4694
Fax: 51+(1) 345-1328
E-mail: bcharmetant@esan.edu.pe

Claire Avril
International MBA Program Coordinator
Phone: +51(1) 317-7200 ext. 4716
Fax: 51+(1) 345-1328
E-mail: cavril@esan.edu.pe