

**Career Development Centre**

Schulich School of Business

# MBA/IMBA 2019 Employment Report



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Pricing Specialist, Acquisition Pricing Strategy  
Bell Canada

Congratulations on graduating from the  
Schulich School of Business!

With the rigourous education and training  
you have received, yours is a future of  
endless possibility and potential.

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# Recruiting at Schulich

“We work to understand your needs and help you develop strategies to make sure you stand out in an increasingly competitive marketplace.”

The Career Development Centre is here to help you find the right fit with the right company or organization. In the past year we have gone through some restructuring to better align our core services with Schulich’s extensive range of MBA specializations and programs and to better service the career objectives of our students and newest graduates.

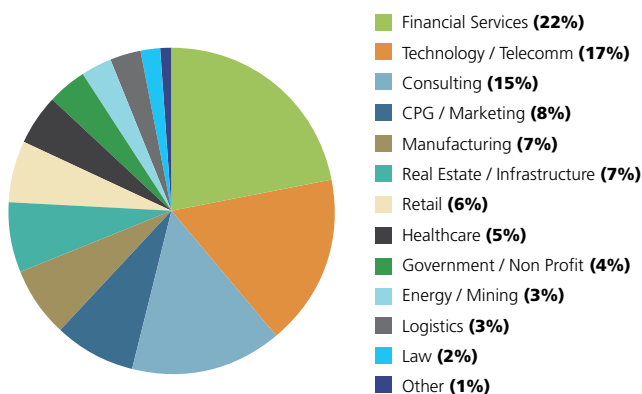
The good news is Schulich graduates continue to thrive in today’s increasingly competitive job market due to diverse perspectives, innovative programs and global reach of Canada’s preeminent business school.

**Robert Hines, JD**

**Executive Director**, Career Development Centre, Schulich School of Business

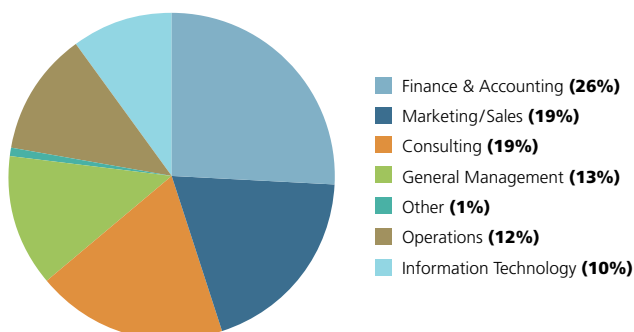
## CLASS OF 2019

### EMPLOYMENT BY INDUSTRY



## CLASS OF 2019

### EMPLOYMENT BY FUNCTION



## CLASS OF 2019

### GRADUATE EMPLOYMENT AT A GLANCE

**89%** of students were hired within 3 months of graduation

**93%** of students participated in the survey

**\$93,100\***

Average salary (includes base salary and other guaranteed compensation)

**\$13,800\*\***

Average signing bonus

**\$48,000 – \$240,000**

Salary range

**155**

Number of companies that hired Schulich MBA/IMBA students

These results are for full-time graduate-level students only and do not include part-time MBAs, EMBA, other Master level programs and signing bonuses.

\* For those who reported salary numbers.

\*\* For those who reported signing bonus.

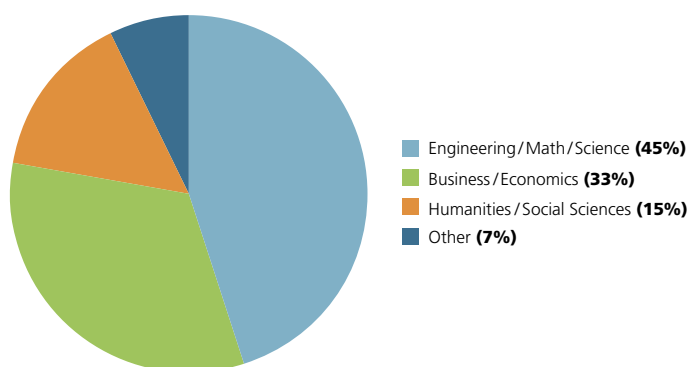
# Compensation by Industry

INDUSTRY	SALARY (\$)			
	Average	Minimum	Maximum	Median
FINANCIAL SERVICES	87,745	70,000	120,000	90,000
CONSULTING	97,004	48,000	140,000	100,000
CPG / MARKETING	89,246	72,000	112,500	90,000
HEALTHCARE	86,500	65,000	106,000	85,000
MANUFACTURING	98,000	75,000	140,000	90,000
REAL ESTATE / INFRASTRUCTURE	81,075	65,000	105,000	80,000
TECHNOLOGY / TELECOMM	90,582	64,000	130,000	90,000
RETAIL	81,085	54,000	95,000	85,000
GOVERNMENT / NON PROFIT	82,570	65,000	103,000	85,000
ENERGY / MINING	95,600	–	–	–
LOGISTICS / TRANSPORTATION	95,025	68,000	110,000	89,000
LAW	95,000	75,000	254,000	97,000
OTHER	108,000	85,000	140,000	101,000

Dash (-) represents insufficient data points.

## Class of 2019 at a Glance

### MBA STUDENT UNDERGRADUATE DEGREE BACKGROUNDS



Average Age **30**

Average Years of Work Experience **5**

Average GMAT **670**

GMAT Range **550-750**

Average GPA **6.4**

Graduating Class Size **420**

Male Students **60%**

Female Students **40%**

# Compensation by Function

FUNCTION	SALARY (\$)			
	Average	Minimum	Maximum	Median
<b>FINANCE &amp; ACCOUNTING</b>				
Capital Markets / Investment Banking	130,125	71,500	254,000	97,500
Corporate Finance	103,833	80,000	140,000	100,000
Leadership Programs	89,698	78,000	107,500	89,800
Risk Management	–	–	–	–
Retail / Commercial Banking	83,656	70,000	99,250	84,000
Portfolio Management	91,625	80,500	100,000	93,000
Financial Analyst	82,583	70,000	98,500	81,000
<b>Total</b>	<b>94,218</b>	<b>70,000</b>	<b>254,000</b>	<b>90,000</b>
<b>CONSULTING</b>				
Strategy / Management Consulting	95,906	70,000	140,000	96,500
Technology Consulting	95,300	48,000	115,000	100,000
Internal Consulting	89,545	70,000	120,000	86,000
<b>Total</b>	<b>93,851</b>	<b>48,000</b>	<b>140,000</b>	<b>95,000</b>
<b>MARKETING / SALES</b>				
Brand / Product Management	88,750	75,000	110,000	85,000
Other Marketing	88,929	65,000	112,500	90,000
Sales / Business Development	87,800	70,000	130,000	90,000
<b>Total</b>	<b>88,313</b>	<b>65,000</b>	<b>130,000</b>	<b>87,500</b>
<b>GENERAL MANAGEMENT</b>	<b>87,164</b>	<b>54,000</b>	<b>120,000</b>	<b>90,000</b>
<b>INFORMATION TECHNOLOGY</b>	<b>85,800</b>	<b>75,000</b>	<b>100,000</b>	<b>85,600</b>
<b>OPERATIONS</b>	<b>96,545</b>	<b>65,000</b>	<b>130,000</b>	<b>100,000</b>
<b>OTHER</b>	<b>92,143</b>	<b>64,000</b>	<b>200,000</b>	<b>72,500</b>

Dash (–) represents insufficient data points.



# Companies Recruiting at Schulich

## A

A.U.G. Signals Ltd.  
Abbott  
Accenture Canada  
ACE POS Solutions Ltd.  
ACS Group  
ACS Infrastructure Canada  
ADP Canada  
Agentis Capital  
Alberta Energy Regulator  
Allianz Partners  
Alta Corp Capital  
Amazon  
Ambac Assurance Corporation  
American Express  
Amfetelec Corp  
Anson Funds  
Aon Canada  
Apotex Inc.  
Artcite Inc.  
Artistic Skylight Domes  
Asian Development Bank  
Atrium Mortgage Investment Corporation  
Aurora Cannabis Inc.  
Autotrader.ca

## B

BaAM Productions  
Bank of Canada – Banque du Canada  
BAYER Healthcare  
BCG  
BD Canada  
BDO Canada LLP  
Beelogix  
Bell Canada  
Bennett Jones  
Bereskin & Parr LLP  
Bison Transport

Bista Solutions  
BlackBerry  
Blake, Cassels & Graydon LLP  
Blanc Labs  
Blu Ivy Group  
Blue Link  
BMO Capital Markets  
BMO Financial Group  
BMW  
Borden Ladner Gervais  
Borrowell  
Brevitas Consulting Inc.  
British American Tobacco  
British Columbia Investment Management Corporation  
Brookfield Asset Management

## C

CAA  
Cadillac Fairview Corporation Ltd.  
California Innovations  
Call Engine  
Cameron Stephens Mortgage Capital Ltd.  
Canada Pension Plan Investment Board  
Canada Post  
Canada Post Pension Plan  
Canadian Tire Corporation, Limited  
Capital One Services  
Castlepoint Numa  
CEL Consulting  
Central 1  
CentreCourt  
Channel 1 Media Solutions  
CHEP Canada Ltd.  
Christian Children's Fund of Canada

CIBC  
Clik.ai  
CMHC  
CMiC  
Code for Canada  
Coherent Path  
Conexus Inc.  
ContactMonkey  
Cornerstone Capabilities Inc.  
Corporate Consultants  
CoStar  
CTG Brands Inc.  
CTO Boost  
Culture Link  
Currency Exchange International

## D

Day & Ross Transportation Group  
Day Communications  
DCR Strategies  
Deloitte  
Deloitte Consulting  
Densify  
Dentalcorp Canada  
Dentons  
Dept.9 Studios  
Desjardins Financial Security  
Desjardins Securities Inc.  
deutraMed  
DI Squared Services  
Dilawri Group of Companies  
DRA Global  
Dream Maker  
Driven Brands Canada  
Droplet Lab  
DUKE Heights

## E

Economical Insurance  
Egon Zehnder International Inc.  
Elevate  
Eli Lilly Canada Inc.  
Epic Investment Services  
Equitable Bank  
Ernst & Young LLP  
ETC Group  
ETG Commodities Inc.  
Euclid Transactional  
Export Development Canada (EDC)

## F

FGF Brands  
Ficanex  
Fidelity Investments  
Fieldgate Commercial  
Fire Safety Solutions Canada Ltd.  
Fog Software  
Foodora  
Foster Moore  
Foundation Markets Inc.  
Fujifilm  
Fulcrum Technology Holdings  
Fusion Analytics

## G

G A Paper International  
Gardiner Museum  
Gemic  
General Electric Company  
General Mills Canada Corporation  
General Starlight Company Inc.  
George Weston Limited  
Globotech Inc.  
Good & Well  
Goodmans LLP



Google  
 Government of Canada  
 Gowlings  
 Graham Capital Partners LP  
 Grand Challenges Canada  
 Grant Thornton LLP  
 Gravititas Financial Inc.  
 Great American Insurance Group  
 Green Court Capital  
 Management  
 Greenrock  
 Greystone Managed  
 Investments Inc.  
 Grupo Bimbo (Canada Bread  
 Company Limited)  
 Gryphon Advisors Inc.  
 GSK

**H**  
 H H Angus & Associates  
 Heart and Stroke Foundation  
 Heliolytics  
 HelloFresh  
 Hershey Canada Inc.  
 High 12  
 Hines  
 HollisWealth  
 Home Depot  
 Hubba  
 HYDRO ONE  
 Hyundai Capital Canada

**I**  
 IBM Canada Ltd.  
 iDriveCareer Human Resources  
 Consulting Canada Limited  
 IMG Events  
 Imperial Oil  
 Indigenous Friends  
 Infrastructure Ontario  
 Interwork Technologies Inc.  
 Invesco  
 Investment Management  
 Corporation of Ontario  
 (IMCO)  
 IQRoot Technologies  
 IQVIA  
 ISM Canada  
 Ivanhoe Capital Corporation

**J**  
 Jan K Overweel Limited  
 Janssen Pharmaceuticals Canada  
 (Johnson and Johnson)  
 Jarislowsky Fraser  
 Johnson & Johnson Inc.  
 Joydrop/Mikutech  
 JTE Claims Consultants

**K**  
 Kensington Capital Partners  
 Limited  
 Kensington Health  
 Klick Consulting  
 KPMG  
 KPMG Advisory Services

**“The Schulich MBA provided me  
 with a platform to explore new  
 career opportunities, inspire personal  
 growth and reach my full potential.”**

**Henry Le (MBA '19)**  
**Associate, Leadership Development Program – Finance, RBC**



## Companies Recruiting at Schulich *(continued)*

### L

L3Harris  
leaDUP Consulting  
League  
Left Lane Associates  
Letko Brosseau & Associates  
LEVEL5 Strategy Group  
Liberty International  
Underwriters, a division of  
the liberty Mutual Insurance  
Company  
LifeLabs  
Lightspeed HQ  
Lipton Chartered Accountants  
Loblaw Companies Limited  
L'Oréal Canada

### M

Macritchie  
Mandala Group  
Manulife Financial  
Maple Leaf Sports &  
Entertainment Ltd.  
MaRS Discovery District  
Martin Brower  
Marts & Lundy  
MCIS Language Solutions  
McMillan LLP  
Medcan  
Mediacom Canada  
MediSeen  
MegaResistors  
Merchant Broker  
Metrie  
Microsoft  
Ministry of Economic  
Development, Job Creation,  
and Trade  
Ministry of the Attorney  
General, Government of  
Ontario

Minto Group  
Mondelez Canada  
Morgan Stanley Canada  
Limited  
Morguard Investments  
Limited  
Morningstar  
Mount Sinai Hospital  
Munich Re  
myBlueprint  
Myplanet

### N

National Bank of Canada  
National Investment Banking  
Competition  
Nestle Canada Inc.  
Nielsen  
Nissan Canada Inc.  
NMG Consulting  
Node App  
NXM Labs

### O

Odyssey3D Inc.  
OneEleven Inc.  
Ontario Bioscience Innovation  
Organization  
Ontario Power Generation  
Ontario Public Service  
Ontario Teachers Insurance Plan  
(OTIP)  
Ontario Teachers' Pension Plan  
Ontario Telemedicine Network  
Optimus | SBR  
Oracle Corporation  
Osler, Hoskin & Harcourt LLP  
Oxford Properties Group &  
OMERS Ventures

### P

Pacific Services Canada Ltd.  
Pala Investments Limited  
Parkland Fuel Corporation  
Paul, Weiss, Rifkind, Wharton  
& Garrison LLP  
Peak Power Inc.  
Peerage Capital  
Penske  
PepsiCo Foods Canada  
Pfizer Inc.  
Philip Morris International  
Porsche Cars Canada  
PortfolioAid  
Postmedia  
President Choice Financial  
Procter & Gamble Inc.  
ProcurePro Consulting  
PTPA Media Inc.  
PW Portfolio Analytics (Fintech)  
PwC Canada

### Q

Qoherent  
Quad-Fi  
QuadReal Property Group  
Quarterback Transportation  
Quarterhill

### R

Rally Assets  
RBC Capital Markets  
Region Municipality of York  
Restaurant Brands International  
(Tim Hortons)  
Revenue Management Labs  
Reynolds & Reynolds  
RioCan Management Inc.  
Roadmunk  
Rogers Communications Inc.  
Rosenberg Smith & Partners LLP

Rothmans, Benson & Hedges  
Inc.  
Royal Bank of Canada  
Royer Thompson  
RSM Canada LLP  
Russell Reynolds Associates

### S

SAS Institute (Canada) Inc.  
Schedulock  
Schulich School of Business  
Scotiabank  
Searchkings  
Setter Capital Inc.  
SGGG Fund Services Inc.  
Shearman & Sterling LLP  
Shift  
ShiftRight.ca  
Shoppers Drug Mart Limited  
Siemens Canada  
Silicon Valley Bank  
Simpli Home  
Skadden, Arps S, M & Flom  
Skjodt-Barrett Foods Inc.  
SLP LLP  
Sobeys  
Softchoice  
SoulRooms  
Specialisterne Canada  
Sprott Capital Partners  
Steelcraft  
Stella's Place  
Strategic Insight  
StrategyCorp  
Strikeman Elliot  
SuccessMap Consulting Group  
SuMO IT Solutions Inc.  
Sun Life Financial  
Sustainalytics  
Symbio Generics India  
Synnex Canada  
Syntegrity



## T

Talize  
Tanks A Lot  
Tata Consultancy Services  
Limited (TCS)  
TD Bank Group  
TD Canada Trust  
TD Securities  
TechBlocks Inc.  
Telna  
TELUS Communications Inc.  
Tendril  
The Boston Consulting Group  
The Brookfield Institute for  
Innovation + Entrepreneurship  
The Cedar Portfolio  
The Corporation of the City of  
Brampton  
The Daniels Corporation  
The Hospital for Sick Children

The Kraft Heinz Company  
The Martin Brower Company  
The Mirillion Group  
The Siroky Group Inc.  
Theatre Gargantua  
TimeSaved  
TJX Companies Inc.  
TMIO  
Top Hat  
Toronto Transit Commission  
Torys  
TouchBistro  
Town of Aurora  
Trajectory Inc.  
Trans-Plan  
Treasury Board of Canada  
Secretariat (TBS)  
Tucows  
Twitter

## U

Ulto Property Group Inc.  
UPS Canada Ltd.

## V

Vale  
Value for Women  
Venture for Canada  
Vertex Pharmaceuticals, Inc.  
Viewpoint Leadership Inc.  
Vintex  
Vinzan International Inc.  
Vision Critical  
Volaris Group

## W

Wajax  
Walmart Canada  
Wasserman  
Weston Foods Canada  
WestSpark Inc.  
Winnermax Capital Inc.  
World Bank Group  
WSIB  
WSP

## Y

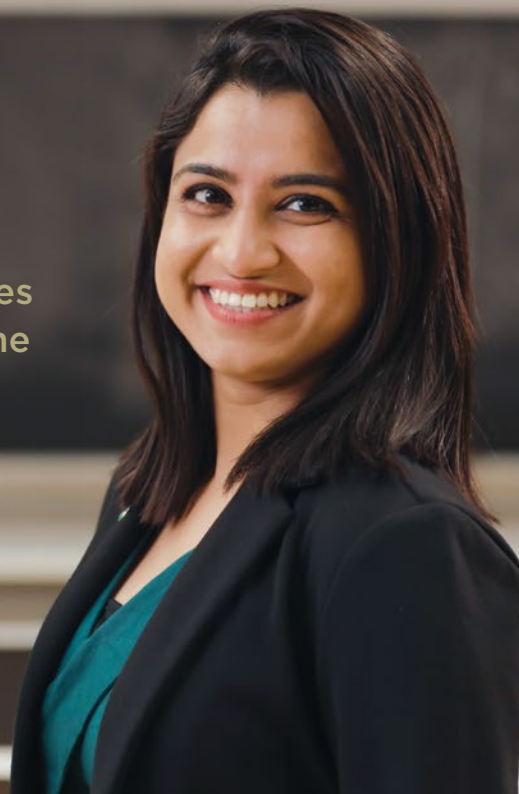
Yardi  
York Region  
York University

## Z

Zahra Properties

**“During my Schulich MBA I learned  
how to manage and lead change  
from industry leaders and colleagues  
with diverse backgrounds, setting me  
on my path to success.”**

**Gourismita Acharya (MBA '19)**  
**Project Manager**  
**Shoppers Drug Mart Specialty Health Network**



# Meet the Career Development Centre Team

WE BRING EXPERTISE FROM MANY DIFFERENT INDUSTRIES  
TO OUR WORK AT THE CAREER DEVELOPMENT CENTRE:

Accounting	Consulting	Retail & Sales
Banking & Finance	Entrepreneurship	Technology
Consumer	Health Care	
Packaged Goods		

OUR ADVISORS  
AVERAGE MORE THAN:

12 years  
experience

## TEAM LEADERSHIP



**Robert Hines, JD**  
*Executive Director*



**Minoo Bhutani, MBA, ACC**  
*Director*



**Phanindra Deonandan, MPA, ACC**  
*Associate Director,  
Student Engagement*



**Mark Freedman, MBA**  
*Manager,  
Industry Advising*

## CORPORATE RELATIONS



**Diana Caradonna, BHRM, ACC**  
*Corporate Relations  
Specialist*



**Emma Darmody, BA**  
*Recruitment  
Coordinator*



**Michael Haynes, BA**  
*Corporate Relations  
Specialist*



**Elana Markus, BBA**  
*Corporate Relations  
Specialist*



**Swati Sharma, BCom**  
*Recruitment  
Coordinator*



**Michelle Steiner, BA, B.Ed.**  
*Business Relations  
Coordinator*  
*Digital Communications and  
Corporate Events*

## CAREER ADVISING

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**Chris Carder**  
**Career Advisor**  
*Entrepreneurship*



**Judy Chong, BA, CHRL**  
**Career Coach**



**Darren Farmar**  
**Career Advisor**  
*Consumer Packaged  
Goods & Retail*



**Amir Khan, BA, ACC**  
**Career Advisor**  
*Healthcare & Manufacturing*



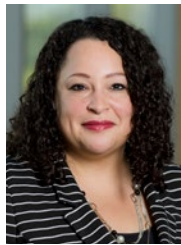
**Darren Lafreniere**  
**Career Advisor**  
*Consulting*



**Rose Lucibello, BA**  
**Events &  
Communications  
Coordinator**  
*(Maternity Leave)*



**Michael Nadal, ACC**  
**Career Advisor**  
*Banking*



**Sybil Massey, BA**  
**Operations Lead,  
Business Process**



**Christopher Symonds,  
BA, CMF**  
**Career Coach**



**Michelle Trieu**  
**Career Centre Assistant**



**Bonnie Wong,  
BCom, CHRL, ACC**  
**Career Advisor**  
*Technology & Telecom*



## CONTACT US

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**[schulich.yorku.ca/careerportal](https://schulich.yorku.ca/careerportal)**

