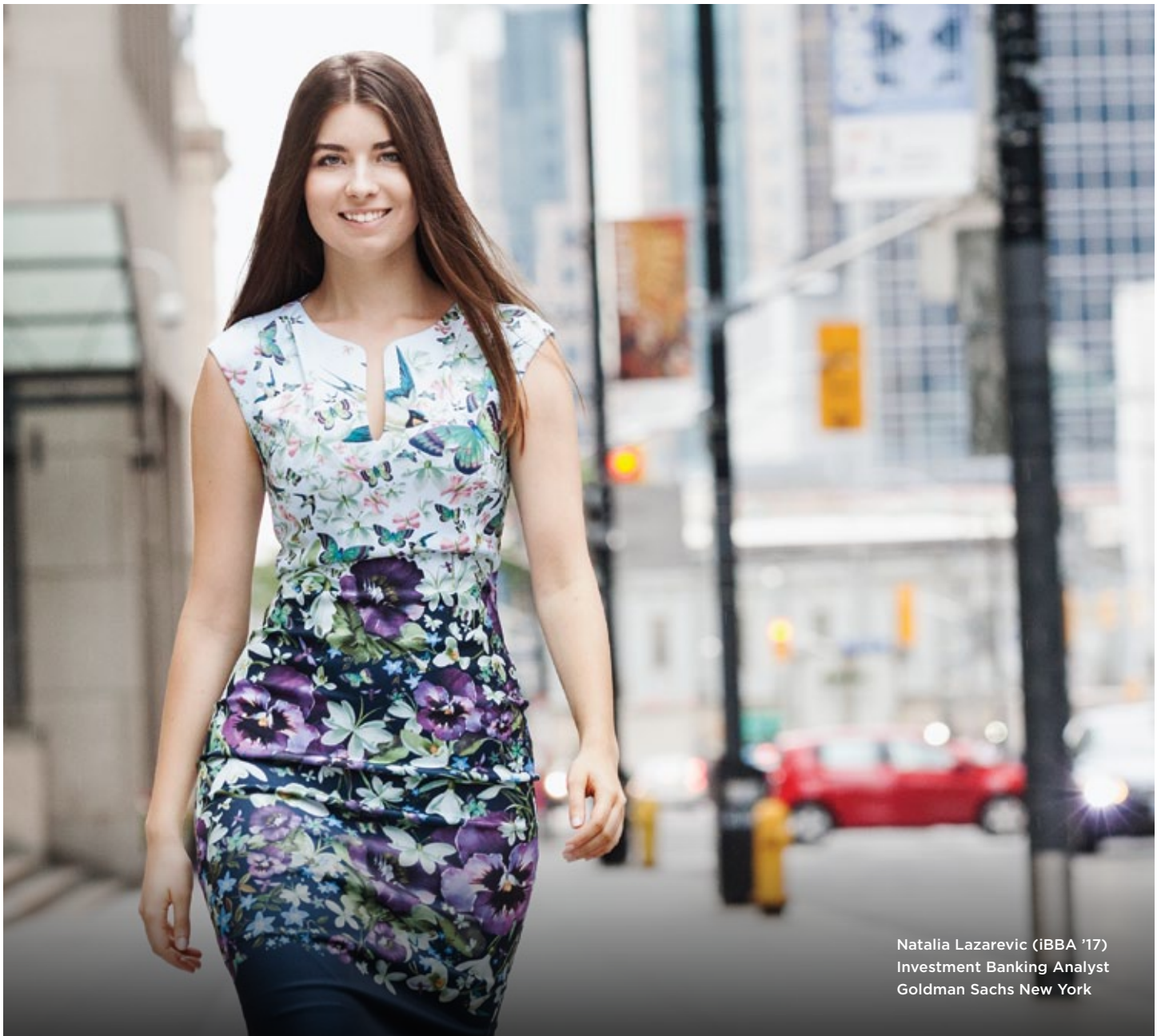


**Career Development Centre**

Schulich School of Business

# BBA/iBBA 2017 Employment Report



Natalia Lazarevic (iBBA '17)  
Investment Banking Analyst  
Goldman Sachs New York

Congratulations on graduating from the  
Schulich School of Business!

With the rigorous education and training  
you have received, yours is a future of  
endless possibility and potential.

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# Recruiting at Schulich

“We work to understand your needs and help you develop strategies to make sure you stand out in an increasingly competitive marketplace.

The Career Development Centre is here to help you find the right fit with the right company or organization. In the past year we have gone through some restructuring to better align our core services to better service the career objectives of our students and newest graduates.

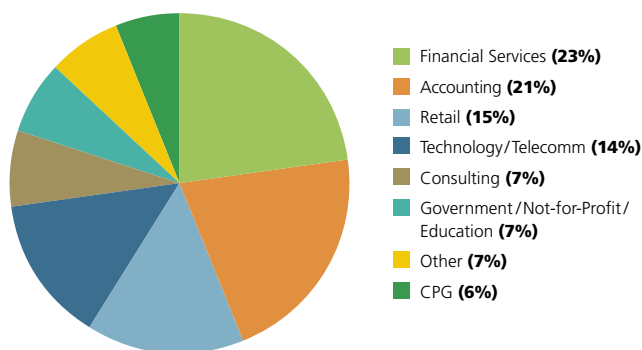
The good news is Schulich graduates continue to thrive in today's increasingly competitive job market due to diverse perspectives, innovative programs and global reach of Canada's preeminent business school.”

**Robert Hines, JD**

**Executive Director**, Career Development Centre, Schulich School of Business

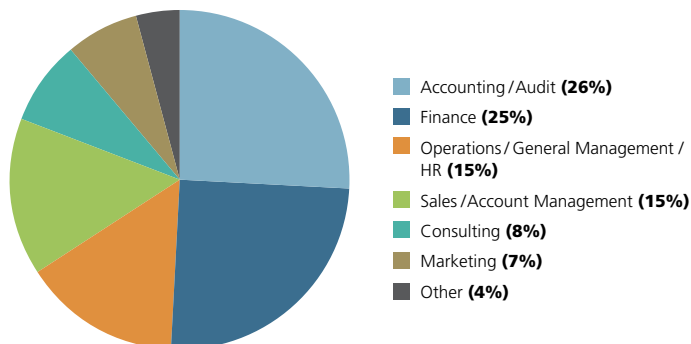
## CLASS OF 2017

### EMPLOYMENT BY INDUSTRY



## CLASS OF 2017

### EMPLOYMENT BY FUNCTION



## CLASS OF 2017

### GRADUATE EMPLOYMENT AT A GLANCE

**89%** of students were hired within 3 months of graduation

**\$55,121\***

Average salary (includes: base salary and other guaranteed compensation)

**\$6,454\***

Average signing bonus

**\$37,000 – \$95,000**

Salary range

**\$52,000\***

Median salary

\*For those who reported.

# Compensation by Industry

INDUSTRY	SALARY (\$)		
	Average	Minimum	Maximum
ACCOUNTING	45,658	45,000	55,000
CONSULTING	69,742	48,000	95,000
CPG	58,929	40,000	73,000
FINANCIAL SERVICES	59,000	45,000	95,000
GOVERNMENT / NOT-FOR-PROFIT / EDUCATION	52,056	40,000	60,000
RETAIL	56,094	42,000	70,000
TECHNOLOGY / TELECOMM	56,045	37,000	89,000
OTHER INDUSTRIES	54,308	41,000	94,000

## ANNUAL SALARY AVERAGE

2011	2012	2013	2014	2015	2016	2017
\$54,000	\$54,000	\$54,760	\$52,000	\$54,500	\$54,000	\$55,121

## PERCENTAGE OF STUDENTS SEEKING EMPLOYMENT WHO WERE HIRED

2011	2012	2013	2014	2015	2016	2017
87%	89%	89%	87%	88%	88%	89%



# Compensation by Function

FUNCTION	SALARY (\$)		
	Average	Minimum	Maximum
ACCOUNTING / AUDIT	46,614	40,000	60,000
CONSULTING	68,668	40,000	95,000
MARKETING	54,786	48,000	73,000
FINANCE	58,205	37,000	95,000
OPERATIONS / GENERAL MANAGEMENT / HUMAN RESOURCES	58,445	40,000	94,000
SALES / ACCOUNT MANAGEMENT	55,514	41,000	80,000
OTHER	51,667	42,000	60,000

## Class of 2017 at a Glance

Average GPA **7.01**

Average Class Size **25-55**

Graduating Class Size (Oct. 2016 and Jun. 2017) **420**

Male Students

**48%**

Female Students

**52%**





# Companies Recruiting at Schulich

416 Automation Inc.

## A

AB InBev  
Accenture Canada  
Achievers  
ADLI Logistics  
Aerotek  
AirGate Technologies Inc.  
Algoma Central Corporation  
AlSCO Inc.  
Alta Corp Capital  
Alternate Photography Limited  
Amazon  
Amex Bank of Canada  
Annette Baseball Association  
Armstrong Partnership Ltd.  
Askuity Inc.  
Assante Wealth Management  
Assuris  
Aviva Canada Inc.  
Avon Canada  
Axiom Group Inc.

## B

B2B Bank  
Bank of America Merrill Lynch  
Bank of Montreal  
BC Public Service Agency  
BDC  
BDO Canada LLP  
Bell Canada  
Blake, Cassels & Graydon LLP  
Blue-Zone  
BMO Capital Markets  
BMO Financial Group  
BNP Paribas  
Bradel Logistics Inc.  
BroadGrain Commodities Inc.  
Brofort Inc.  
Brookfield Financial  
Brookfield Global Integrated Solutions  
Brookfield Renewable  
Buchanan Group  
Business Sherpa Group

## C

CallEngine Inc.  
Cambridge Global Payments  
Canada Border Services Agency  
Canada Bread Company Limited  
Canada Pension Plan  
Investment Board  
Canadian Cancer Society  
Canadian Tire Corporation, Limited  
CanFirst Capital Management  
Capgemini Canada  
Carpedia International Ltd.  
Central Local Health Integration Network  
CFIB-Canadian Federation of Independent Business  
Chartered Professional Accountants of Ontario  
Chubb Insurance Company of Canada  
CIBC  
Cisco Systems Inc.  
Citibank Canada

City of Toronto  
Clifton Blake Asset Management Ltd.  
Coinsquare  
ConnectCPA LLP  
Constellation Software Inc.  
Consulate General of the Republic of Korea in Toronto  
Cornerstone Capabilities Inc.  
Coty  
CPG Connect  
Crane Co.  
Crane Payment Innovations  
CreditEase  
Crestview Strategy  
CrowdRiff

## D

Daimler South East Asia Pte LTD  
Deloitte Canada  
Deloitte Consulting  
DOXIM  
DUCA Financial Services Credit Union



“Schulich’s entrepreneurial environment inspired me to build my own venture while providing me with the necessary practical skills to break into today’s corporate world.”

Ben Futoriansky (BBA '16)  
Consulting Analyst, Accenture  
Co-Founder, DestaPlan

## E

ecobee  
Ecolab  
eCycle Solutions  
Eight Capital  
Eli Lilly Canada Inc.  
Elite Digital Inc.  
Empower MediaMarketing  
Enterprise Holdings Inc.  
Equitable Bank  
EQWIP HUBs  
Ergobaby  
Ernst & Young LLP  
Ethnicity Multicultural Marketing  
+ Advertising  
European Bank for Reconstruction  
and Development  
evoQ International  
Export Development Canada  
(EDC)

## F

Financeit  
Fintros  
Firm Capital

Forge & Foster Investment  
Management  
Foundation for Environmental  
Stewardship  
Fusion Retail Analytics

## G

G A Paper International Inc.  
General Mills Canada Corporation  
George Weston Limited  
Glencore Canada Corporation  
Global Finance Fund Inc.  
Goldman Sachs  
Goodyear Canada Inc.  
Government of Canada  
Grant Thornton LLP  
Great Place to Work Canada  
Greenhill & Co.  
Greystone Managed Investments Inc.  
GroupRaise.com  
Guilfoyle Financial

## H

Hain-Celestial Canada, ULC  
Harvard Business Law Review  
Home Depot Canada

HR Performance and Results Inc.  
HSBC  
HSBC Global Banking and  
Markets  
Huawei Technologies Canada  
Hubdoc  
Hult Foundation  
Hybrid Financial  
Hyundai Canada

## I

IAMGOLD Corp  
IBM Canada Ltd.  
Image Optical  
Index Exchange  
Infrastructure Ontario  
Ingenico Group  
Innovation York  
Insurance Institute of Canada  
Intact Financial Corporation  
Intech Mechanical Contracting  
Interwork Technologies Inc.  
Investors Group  
iPrice Group  
Iristel Inc.

## J

Jewish National Fund Canada  
JK Economics Inc.  
JLL Canada  
Johnson & Johnson Inc.  
Jungle Media

## K

Keilhauer  
Kensho Technologies  
KEV Group  
KPMG Advisory Services  
KPMG Canada  
Kruger Products L.P.

## L

Labatt Breweries of Canada  
Labelium  
LEVEL5 Strategy Group  
LH Solar Inc.  
Liberty International Underwriters  
(LIU)  
Linedata Services  
LiveCA LLP  
L'Oréal



## Companies Recruiting at Schulich *(continued)*

### M

Main and Main  
Manulife Financial Corporation  
Maple Leaf Foods  
Marina Del Rey Professional  
Centre  
Mark Anthony Group  
Marsh & McLennan Companies  
Mattamy Homes Ltd.  
Mattel Inc.  
Mavencare  
Mawer Investment  
Management Ltd.  
McKinsey & Company  
McMaster University  
medialINTELLIGENCE.ca  
Medical Eye Consultants  
MedSleep  
Meltwater  
Mercedes-Benz Canada Inc.  
Metrolinx  
MFS Investment Management  
Canada Limited

MHI Canada Aerospace Inc.  
MicroAgility  
Microsoft Corporation  
Ministry of Finance  
Ministry of the Attorney General  
MNP LLP  
Moen Inc.  
Monitor Deloitte  
Monteith Building Group  
Mott MacDonald  
MPAC Municipal Property  
Assessment Corporation  
Multi Packaging Solutions Limited  
Munich RE  
Muttluks Inc.

### N

National Bank Financial  
Nestlé Canada Inc.  
Newcomp Analytics  
Nissan Canada Financial Services Inc.  
Noble  
North Film Co.  
Novo Nordisk A/S  
Nudestix Inc.

### O

Odette School of Business,  
The University of Windsor  
Office of the Auditor General  
of Ontario  
Oglen Solutions  
OMERS Ventures  
ON TARGET Real Estate  
Research Ltd.  
Ontario Bioscience Innovation  
Organization  
Ontario Power Generation  
Ontario Public Service  
Open Capital Advisors  
Optimus I SBR  
Orange Gate Consulting  
Origin Merchant Partners  
Osler, Hoskin & Harcourt LLP  
Otera Capital Limited Partnership  
Oxford Properties Group

### P

Palm Holdings  
Paradigm Quest Inc.  
Pecaut Centre (LEAP)  
PenEquity

PepsiCo Canada  
Pfaff Audi  
Pfizer Inc.  
PLASP Child Care Services  
Polar Asset Management Partners  
PortfolioAid  
PR Exchange Group of  
Companies Inc.  
Precise ParkLink  
Price Group Corp.  
Primus Group  
Procter & Gamble Inc.  
Prosper Canada  
PwC Canada

### Q

Quandl  
Quantum Test Prep  
Questrade

### R

Raymond James  
RBC Capital Markets  
RBC Financial Group  
Reckitt Benckiser  
Regional Municipality of York  
Reliance Home Comfort



**“The reason I chose Schulich was the breadth of specializations it offered. It gave me the opportunity to look at all my options before I chose the fields of study that were right for me.”**

**Alexandria Zamora (BBA '17)**  
Global Management Trainee  
Labatt Breweries of Canada



RepRisk Philippines Inc.  
 Restaurant Brands International  
 Reynolds & Reynolds  
 Richter LLP  
 RightBlue Labs  
 RM Sothebys  
 Rogers Communication Inc.  
 Rosenzweig & Company Inc.  
 Roy-L Capital Corporation  
 Ryder

## S

Scotia Wealth Management  
 Scotiabank  
 ScribbleLive  
 Setter Capital Inc.  
 ShawCor Ltd.  
 ShawKwei & Partners  
 Shift Health  
 Siemens Canada Limited  
 Sienna Senior Living  
 Skale Developments  
 Solar Provider Group  
 Star Media Group  
 Starvox Entertainment  
 State Street

Statflo  
 Strategic Insight  
 Studio71  
 Sun Life Financial  
 Syntax

## T

TD Bank Group  
 TD Securities  
 Telecor  
 TELUS Communications Inc.  
 TGO Consulting  
 The Bagg Group  
 The Boston Consulting Group  
 The Centre for Study of Insurance  
 Operations (CSIO)  
 The Citco Group Limited  
 The Corporation of the City of  
 Brampton  
 The Kraft Heinz Company  
 The Lavin Agency  
 The Minto Group  
 The ONE Information  
 The Princeton Review Canada  
 The Substance Group  
 The Sullivan Source Inc.  
 The Luxury Properties Showcase Ltd.

Thunder Bay Symphony Orchestra  
 Tim Hortons  
 Timbercreek Asset Management Inc.  
 TJX  
 Top Hat  
 Toronto Market Exchange  
 Toronto Operetta Theatre  
 Toronto Transit Commission  
 Tourico Holidays  
 Town of Halton Hills  
 Trajectory Inc.  
 Transparency International Canada  
 Transport Canada  
 Trapeze Group  
 Trident Consulting  
 Trinity Development Group Inc.  
 Trivision Broadband and Telecom  
 Twitter

## U

UBS Securities Canada Inc.  
 Ulula  
 UNHCR  
 UNIQ Hospitality  
 University Canada West  
 Upbeet Foods

## V

Varsity Tent & Event Rentals  
 Virgin Mobile  
 Vision Critical  
 Volaris Software Group  
 Volkswagen Group Canada Inc.  
 VW Credit Canada

## W

Walmart Canada  
 Wasserman  
 Water Matrix  
 Wealthsimple  
 Williams & Partners Chartered  
 Professional Accountants LLP  
 Workland  
 World Bank Group  
 World Wide Logistics  
 WSIB

## Y

York University  
 Yum! Brands, Inc.



**“The School’s students, faculty and plentiful resources are helping to foster my personal, professional and academic development, and are providing me with amazing networking opportunities.”**

**Gianluca Fortini**  
 BBA Candidate '20

# Meet the Career Development Centre Team

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**WE BRING EXPERTISE FROM MANY DIFFERENT INDUSTRIES  
TO OUR WORK AT THE CAREER DEVELOPMENT CENTRE:**

Accounting	Consulting	Retail & Sales
Banking & Finance	Entrepreneurship	Technology
Consumer	Health Care	
Packaged Goods		

**OUR ADVISORS  
AVERAGE MORE THAN:**

12 years  
experience

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## TEAM LEADERSHIP



**Robert Hines, JD**  
**Executive Director**



**Minoo Bhutani, MBA, ACC**  
**Director**



**Lyla Korhani, MBA, ACC**  
**Associate Director,  
Corporate Relations**



**Phanindra Deonandan,  
MPA, ACC**  
**Associate Director**



**Mark Freedman, MBA**  
**Manager,  
Industry Advising**

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## CLIENT SERVICES



**Sybil Massey, BA**  
**Team Lead, Client Services**



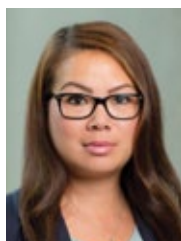
**Mindi Chiu, MBA**  
**Recruitment  
Coordinator**



**Khushbu Chokshi, BAS**  
**Recruitment  
Coordinator**



**Rose Lucibello, BA**  
**Recruitment &  
Events Coordinator**



**Michelle Trieu**  
**Career Centre Assistant**

## INDUSTRY ADVISING

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**Kathrin Bohr, MBA**

**Industry Advisor**

*Public Sector, Sustainability,  
Government, Arts & Media*



**Victoria Cabral, BSc.**

**Industry Advisor**

*Financial Services, Insurance,  
Real Property and Master of  
Real Estate and Infrastructure  
Students*



**Diana Caradonna, BHRM, ACC**

**Industry Advisor**

*Accounting and Master of  
Accounting Students*



**Amir Khan, BA, ACC**

**Industry Advisor**

*Consumer Packaged Goods,  
Marketing, Retail and Master of  
Management Students*



**Elana Markus, BBA**

**Industry Advisor**

*Consumer Packaged Goods,  
Marketing and Retail*



**Michael Nadal, ACC**

**Industry Advisor**

*Banking and Master of Finance  
Students*



**Bonnie Wong, BCom, CHRL, ACC**

**Industry Advisor**

*Telecommunications, Technology  
and Entrepreneurship*

## CORPORATE RELATIONS

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**Francis Paul, MBA**

**Corporate Relations  
Specialist**



**Michelle Steiner, BA, B.Ed.**

**Business Relations  
Coordinator**

## ADMINISTRATION

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## CONTACT US

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Canada M3J 1P3  
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Employers: [recruit@schulich.yorku.ca](mailto:recruit@schulich.yorku.ca)

**[schulich.yorku.ca/careerportal](https://schulich.yorku.ca/careerportal)**

