

Career Development Centre

Schulich School of Business

MBA/IMBA 2017 Employment Report



Jacqueline Simatovic (MBA '17)
Territory Manager at Janssen Inc.
Pharmaceutical Companies of Johnson & Johnson

Congratulations on graduating from the
Schulich School of Business!

With the rigorous education and training
you have received, yours is a future of
endless possibility and potential.

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Recruiting at Schulich

“We work to understand your needs and help you develop strategies to make sure you stand out in an increasingly competitive marketplace.”

The Career Development Centre is here to help you find the right fit with the right company or organization. In the past year we have gone through some restructuring to better align our core services with Schulich’s extensive range of MBA specializations and programs and to better service the career objectives of our students and newest graduates.

The good news is Schulich graduates continue to thrive in today’s increasingly competitive job market due to diverse perspectives, innovative programs and global reach of Canada’s preeminent business school.

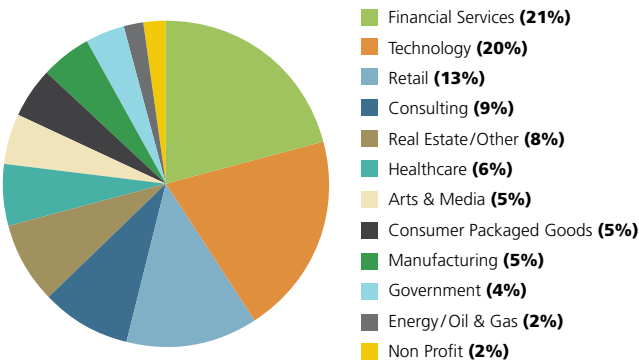


Robert Hines, JD

Executive Director, Career Development Centre, Schulich School of Business

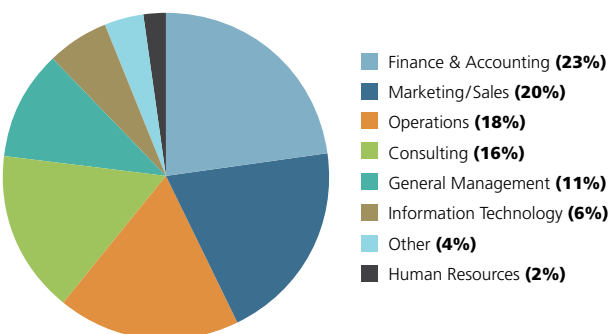
CLASS OF 2017

EMPLOYMENT BY INDUSTRY



CLASS OF 2017

EMPLOYMENT BY FUNCTION



CLASS OF 2017

GRADUATE EMPLOYMENT AT A GLANCE

89% of students were hired within 3 months of graduation

94% of students participated in the survey

\$91,500*

Average salary (includes base salary and other guaranteed compensation)

\$16,250**
Average signing bonus

\$48,000 – \$190,000
Salary range

140
Number of companies that hired Schulich MBA/IMBA students

These results are for full-time graduate-level students only and do not include part-time MBAs, EMBA, other Master level programs and signing bonuses.

* For those who reported salary numbers.

** For those who reported signing bonus.

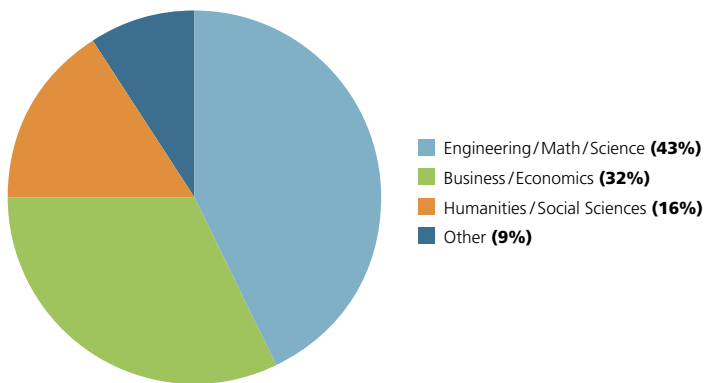
Compensation by Industry

INDUSTRY	SALARY (\$)			
	Average	Minimum	Maximum	Median
CONSULTING	86,000	58,000	120,000	82,000
CONSUMER PACKAGED GOODS	92,889	65,000	190,000	77,000
ENERGY / OIL & GAS	78,500	64,000	96,000	82,000
FINANCIAL SERVICES	91,500	45,000	150,000	84,500
GOVERNMENT	74,500	65,000	90,000	68,000
HEALTHCARE	72,965	58,000	90,000	73,500
MANUFACTURING	82,335	65,000	120,000	76,000
ARTS & MEDIA	86,010	68,000	100,000	90,000
NON PROFIT	65,334	60,000	72,000	64,000
REAL ESTATE / OTHER	88,200	60,000	100,000	90,000
RETAIL	85,583	60,000	124,000	79,750
TECHNOLOGY	98,775	48,000	189,274	84,000

Dash (-) represents insufficient data points.

Class of 2017 at a Glance

MBA STUDENT UNDERGRADUATE DEGREE BACKGROUNDS



Average Age	29
Average Years of Work Experience	5
Average GMAT	660
GMAT Range	550-750
Average GPA	6.1/9.0 (B+)
Male Students	68%
Female Students	32%
International Students	50%
Graduating Class Size (2016-17)	328

Compensation by Function

FUNCTION	SALARY (\$)			
	Average	Minimum	Maximum	Median
FINANCE & ACCOUNTING				
Accounting	78,043	58,719	96,000	84,000
Capital Markets / Investment Banking	108,785	72,500	150,000	110,000
Corporate Finance / Other	78,200	68,000	85,000	75,000
Leadership Programs	90,875	82,500	100,000	90,500
Risk Management	84,600	75,000	90,000	83,000
Retail / Commercial Banking	78,500	62,500	85,000	75,000
Portfolio Management	95,200	65,000	110,000	98,000
Financial Analyst	89,600	68,000	140,000	76,000
Total	92,708	58,719	150,000	86,000
CONSULTING				
Strategy / Management Consulting	90,900	72,000	120,000	90,000
Technology Consulting	75,250	55,800	80,000	75,000
Internal Consulting	87,083	60,000	100,000	85,000
Total	86,884	55,800	120,000	88,000
MARKETING / SALES				
Brand / Product Management	83,000	60,000	124,000	79,000
Other Marketing	90,500	72,000	120,000	87,000
Sales / Business Development	82,333	48,000	110,000	84,000
Total	86,851	48,000	124,000	82,500
GENERAL MANAGEMENT	88,213	58,000	190,000	84,000
HUMAN RESOURCES	67,500	65,000	72,000	66,500
INFORMATION TECHNOLOGY	96,077	68,000	189,275	87,000
OPERATIONS	92,379	55,000	175,000	88,000
OTHER	88,500	56,000	125,000	86,000

Dash (-) represents insufficient data points.



Companies Recruiting at Schulich

416 Automation Inc.

A

Aboriginal Business Network
 Accenture Canada
 Achievers
 ADLI Logistics
 Advanced Orthomolecular Research
 Algoma Central Corporation
 Alta Corp Capital
 Altus Group
 Amazon
 American Express Canada
 Armstrong Partnership Ltd.
 Armtec
 Aviva Canada Inc.

B

Bank of America Merrill Lynch
 Barton Transportation
 BC Public Service Agency
 BDO Canada LLP

Bell Canada
 Blake, Cassels & Graydon LLP
 Blanc Labs
 BlockChainHub
 Blue-Zone Technologies Ltd.
 BMO Capital Markets
 BMO Financial Group
 BNP Paribas
 BNR Media Group
 BottomLine Group
 BroadGrain Commodities Inc.
 Brookfield Financial
 Brookfield Global Integrated Solutions
 Brookfield Renewable
 Business Sherpa Group

C

Caffe Demetre
 Cambridge Global Payments
 Canaccord Genuity
 Canada Bread Company Limited

Canada Pension Plan Investment Board
 Canadian Armed Services
 Canadian Cancer Society
 Canadian Pacific Railways
 Canadian Tire Corporation, Limited
 CanFirst Capital Management
 Caggemini Canada
 Carpedia International Ltd.
 Central Local Health Integration Network
 CFIB-Canadian Federation of Independent Business
 CGI
 Chubb Insurance Company of Canada
 CIBC
 Citi Canada
 Citi Orient Securities
 Citibank Canada
 Clifton Blake Realty Advisors
 Coinsquare

Collins Barrow
 Connect6 Group Inc.
 ConnectCPA LLP
 Constellation Software Inc.
 Cornerstone Capabilities Inc.
 CPG Connect
 Crane Payment Solutions
 CreditEase
 CrowdRiff
 CSI The CableShoppe Inc.

D

DB Group
 Deloitte
 Deloitte Consulting
 DOXIM

E

ecobee
 ECOLAB
 eCycle Solutions
 Eight Capital
 Eli Lilly Canada Inc.

“With global networking and career counselling at Schulich, I landed my dream internship in Singapore that helped lay the groundwork for a rewarding career.”

Jia Hui Yan (IMBA '16)
 Senior Consultant, evoQ



Empire Communities
Equifax
Equitable Bank
Ernst & Young LLP
European Bank for Reconstruction
and Development
evoQ
Export Development Canada
(EDC)

F
Feminuity
Fengate Real Estate Investments
Financeit
Fintros
Firm Capital
First National Financial
Forge & Foster Investment
Management
Foundation for Environmental
Stewardship
Fusion Development
Fusion Retail Analytics

G
G A Paper International
GALE Partners
Gay Lea Foods
General Mills Canada Corporation
George Weston Limited
Glencore Canada Corporation
Global Finance Fund Inc.
Goodyear Canada Inc.
Government of Canada
Great Place to Work Canada
Greenhill & Co.
Greystone Managed
Investments Inc.
Guilfoyle Financial

H
Hain-Celestial Canada, ULC.
Home Depot Canada
HOOPP
HR Connect Consulting
HR Performance and Results Inc.
HSBC
Hybrid Financial

I
IAMGOLD Corp
IBM Canada Ltd.
ICICI Bank
Impakter
Index Exchange
Infrastructure Ontario
Ingenico Group
Innovation York
Insurance Institute of Canada
Intact Financial Corporation
Intech Mechanical Contracting
Investors Group Financial Services
Invixium
iPrice Group
Iristel Inc.

J
Janssen Inc.
Jk Economics Inc.
JLL Canada
Johnson & Johnson Inc.
Jungle Media
Just Energy

K
Kantar Millward Brown
Kensho Technologies
KEV Group
KPI Ninja
KPMG
KPMG Advisory Services
Kris An Charles Investment
Kruger Products L.P.

L
Labatt /AB InBev
Labelium
LEAP Pecaut Centre for Social
Impact
LEVEL5 Strategy Group
LH Solar Inc.
Liberty International Underwriters
(LIU)
Linedata
Loblaw

**“The Schulich MBA experience
provided the indispensable
foundation I needed to start
my new career in Marketing.”**

Ari Sefton (MBA '16)
Brand Manager, Kraft Heinz Canada ULC



Companies Recruiting at Schulich *(continued)*

M

Manulife Financial
 Maple Leaf Foods
 Maritime Iron Inc.
 Mattamy Homes Ltd.
 Mavencare
 Mawer Investment
 Management Ltd.
 Maxmobo
 McKinsey & Company
 McMaster University
 Medical Eye Consultants
 MedSleep
 Meltwater
 Metrolinx
 MFS Investment Management
 Canada
 MHI Canada Aerospace Inc.
 Microdea Inc.
 Microsoft
 Ministry of Finance
 MNP LLP
 Moen Inc.
 Molson Coors
 Monteith Building Group

Mott MacDonald
 Mount Sinai Hospital
 MSCI
 Multi Packaging Solutions
 Munich Re
 MPAC Municipal Property
 Assessment Corporation
 Muttluks Inc.

N

National Bank Financial
 National Bank of Canada
 Nestle Canada Inc.
 Noble
 North Film Co.
 Northern Lights Direct
 Novo Nordisk Inc.
 Nudestix Inc.

O

Odette School of Business,
 The University of Windsor
 Oglen Solutions
 OMERS Ventures

On Target Housing Market
 Analysis & Consumer Research
 Oneworld Smart Solutions
 Ontario Bioscience Innovation
 Organization
 Ontario Medical Association
 Open Capital Advisors
 Optimus I SBR
 Orange Gate Consulting
 Origin Merchant Partners
 Orlando Corporation
 Osler, Hoskin & Harcourt LLP
 Oxford Properties Group

P

Penequity
 PepsiCo Canada
 Pfizer Inc.
 Polar Asset Management Partners
 PortfolioAid
 Povernoodle
 PR Exchange Group of
 Companies Inc.
 Precise ParkLink

Price Group Corp.
 Primus Group
 Procter & Gamble Inc.
 Prosper Canada
 Publish What You Pay Canada
 PwC Canada

R

Rapid Access to Medical
 Specialists Clinic
 Raymond James
 RBC Capital Markets
 RBC Financial Group
 Reckitt Benckiser
 Region Municipality of York
 Region of Peel
 Reinhardt Construction
 Reliance Comfort Limited
 Partnership
 Restaurant Brands International
 Reynolds & Reynolds
 Rice Group
 Richter LLP

“The Schulich MBA provides business insights from some of the world’s best professors and the opportunity to network with industry leaders.”

Abhishek Nand (MBA '15)
Marketing Manager, Digital, BMO Financial Group



RightBlue Labs
RioCan Real Estate
RM Sothebys
Rogers Communications Inc.
Ryder

S

Scotia Wealth Management
Scotiabank
ScribbleLive
Seaspan ULC
Seneca College
Serene Sensors
Setter Capital Inc.
ShawCor Ltd.
ShawKwei & Partners
Shift Health
Siemens Canada Ltd.
Sienna Senior Living
Simply Laundry
Skale Developments
Smith & Nephew Columbia
Solar Provider Group
Splash Effect
Star Media Group

Starvox Entertainment
Statflo
Strategic Insight
Strategy Institute
Studio71
Sun Life Financial
Syntax

T

TD Bank Group
TD Securities
Telecor
TELUS Communications Inc.
TGO Consulting
The Boston Consulting Group
The Centre for Study of Insurance
Operations (CSIO)
The Corporation of the City
of Brampton
The Goodyear Tire & Rubber
Company
The Kraft Heinz Company
The Lavin Agency
The ONE Information

The Princeton Review Canada
The Regional Municipality of York
The Substance Group
The Sullivan Source Inc.
ThinkRepublic Consulting
Thunder Bay Symphony Orchestra
Tim Hortons
Timbercreek Asset
Management Inc.
Toronto Operetta Theatre
Tourico Holidays
Town of Halton Hills
Trajectory Inc.
Transparency International Canada
Trapeze group
Trident Consulting

U

UBS Securities Canada Inc.
Ulula
Unilver
University Canada West
UPS
USHEALTH Advisors

V

Valtech
Venterra Realty
Vision Critical
Volaris Group
Volkswagen Group Canada Inc.

W

Walmart Canada
Wasserman
Water Matrix
Wealth One bank of Canada
Wealthsimple
Williams & Partners LLP
Womens College Hospital
World Bank Group
World Wide Logistics
WSIB

X

Xesto

Y

York University
Yum! Brands, Inc.

“ While my engineering degree equipped me with excellent technical skills, the Schulich MBA provided me with the credentials to build a career in management consulting.”

Shanu Utharan (MBA '17)
Senior Consultant, Deloitte Canada



Meet the Career Development Centre Team

WE BRING EXPERTISE FROM MANY DIFFERENT INDUSTRIES TO OUR WORK AT THE CAREER DEVELOPMENT CENTRE:

Accounting Consulting Retail & Sales
Banking & Finance Entrepreneurship Technology
Consumer
Packaged Goods Health Care

OUR ADVISORS AVERAGE MORE THAN:

**12 years
experience**

TEAM LEADERSHIP



Robert Hines, JD
Executive Director



Minoo Bhutani, MBA, ACC
Director



Lyla Korhani, MBA, ACC
*Associate Director,
Corporate Relations*



**Phanindra Deonandan,
MPA, ACC**
Associate Director



Mark Freedman, MBA
*Manager,
Industry Advising*

CLIENT SERVICES



Sybil Massey, BA
Team Lead, Client Services



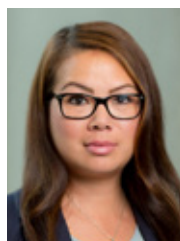
Mindi Chiu, MBA
*Recruitment
Coordinator*



Khushbu Chokshi, BAS
*Recruitment
Coordinator*



Rose Lucibello, BA
*Recruitment &
Events Coordinator*



Michelle Trieu
Career Centre Assistant

INDUSTRY ADVISING



Kathrin Bohr, MBA

Industry Advisor

*Public Sector, Sustainability,
Government, Arts & Media*



Victoria Cabral, BSc.

Industry Advisor

*Financial Services, Insurance,
Real Property and Master of
Real Estate and Infrastructure
Students*



Diana Caradonna, BHRM, ACC

Industry Advisor

*Accounting and Master of
Accounting Students*



Amir Khan, BA, ACC

Industry Advisor

*Consumer Packaged Goods,
Marketing, Retail and Master of
Management Students*



Elana Markus, BBA

Industry Advisor

*Consumer Packaged Goods,
Marketing and Retail*



Michael Nadal, ACC

Industry Advisor

*Banking and Master of Finance
Students*



Bonnie Wong, BCom, CHRL, ACC

Industry Advisor

*Telecommunications, Technology
and Entrepreneurship*

CORPORATE RELATIONS



Francis Paul, MBA

**Corporate Relations
Specialist**

ADMINISTRATION



Michelle Steiner, BA, B.Ed.

**Business Relations
Coordinator**

CONTACT US

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