

Career Development Centre

Schulich School of Business

MBA/IMBA 2017 Employment Report



Jacqueline Simatovic (MBA '17)
Territory Manager at Janssen Inc.
Pharmaceutical Companies of Johnson & Johnson

Congratulations on graduating from the
Schulich School of Business!

With the rigourous education and training
you have received, yours is a future of
endless possibility and potential.

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Recruiting at Schulich

“We work to understand your needs and help you develop strategies to make sure you stand out in an increasingly competitive marketplace.”

The Career Development Centre is here to help you find the right fit with the right company or organization. In the past year we have gone through some restructuring to better align our core services with Schulich’s extensive range of MBA specializations and programs and to better service the career objectives of our students and newest graduates.

The good news is Schulich graduates continue to thrive in today’s increasingly competitive job market due to diverse perspectives, innovative programs and global reach of Canada’s preeminent business school.

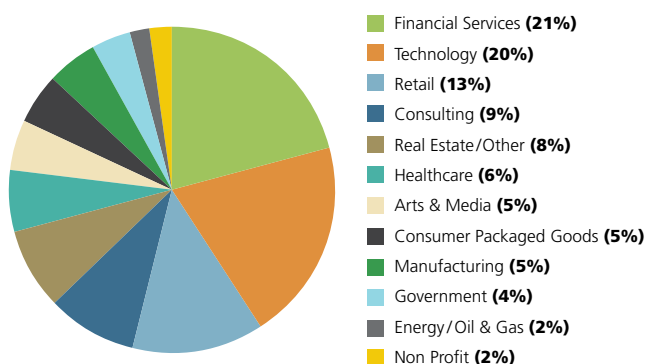


Robert Hines, JD

Executive Director, Career Development Centre, Schulich School of Business

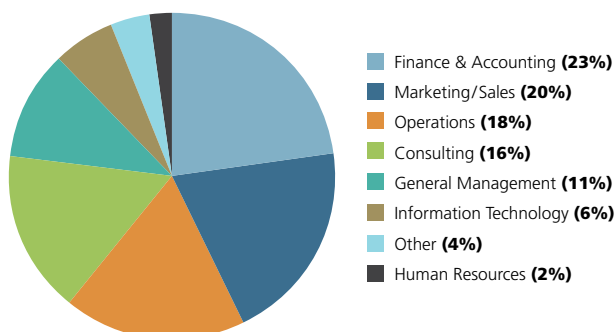
CLASS OF 2017

EMPLOYMENT BY INDUSTRY



CLASS OF 2017

EMPLOYMENT BY FUNCTION



CLASS OF 2017

GRADUATE EMPLOYMENT AT A GLANCE

89% of students were hired within 3 months of graduation

94% of students participated in the survey

\$91,500*

Average salary (includes base salary and other guaranteed compensation)

\$16,250**
Average signing bonus

\$48,000 – \$190,000
Salary range

140
Number of companies that hired Schulich MBA /IMBA students

These results are for full-time graduate-level students only and do not include part-time MBAs, EMBA, other Master level programs and signing bonuses.

* For those who reported salary numbers.

** For those who reported signing bonus.

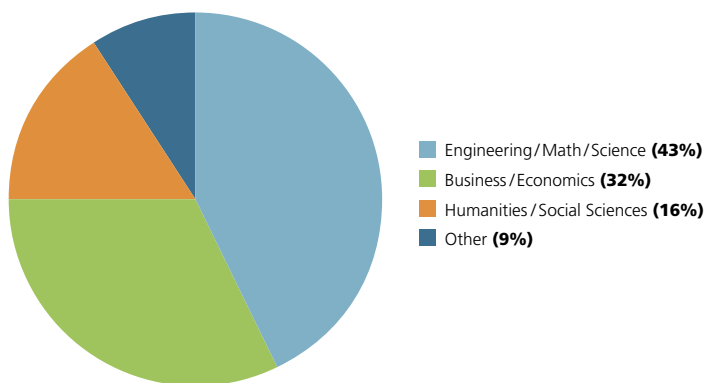
Compensation by Industry

INDUSTRY	SALARY (\$)			
	Average	Minimum	Maximum	Median
CONSULTING	86,000	58,000	120,000	82,000
CONSUMER PACKAGED GOODS	92,889	65,000	190,000	77,000
ENERGY / OIL & GAS	78,500	64,000	96,000	82,000
FINANCIAL SERVICES	91,500	45,000	150,000	84,500
GOVERNMENT	74,500	65,000	90,000	68,000
HEALTHCARE	72,965	58,000	90,000	73,500
MANUFACTURING	82,335	65,000	120,000	76,000
ARTS & MEDIA	86,010	68,000	100,000	90,000
NON PROFIT	65,334	60,000	72,000	64,000
REAL ESTATE / OTHER	88,200	60,000	100,000	90,000
RETAIL	85,583	60,000	124,000	79,750
TECHNOLOGY	98,775	48,000	189,274	84,000

Dash (-) represents insufficient data points.

Class of 2017 at a Glance

MBA STUDENT UNDERGRADUATE DEGREE BACKGROUNDS



Average Age **29**

Average Years of Work Experience **5**

Average GMAT **660**

GMAT Range **550-750**

Average GPA **6.1/9.0 (B+)**

Male Students **68%**

Female Students **32%**

International Students **50%**

Graduating Class Size (2016-17) **328**

Compensation by Function

FUNCTION	SALARY (\$)			
	Average	Minimum	Maximum	Median
FINANCE & ACCOUNTING				
Accounting	78,043	58,719	96,000	84,000
Capital Markets / Investment Banking	108,785	72,500	150,000	110,000
Corporate Finance / Other	78,200	68,000	85,000	75,000
Leadership Programs	90,875	82,500	100,000	90,500
Risk Management	84,600	75,000	90,000	83,000
Retail / Commercial Banking	78,500	62,500	85,000	75,000
Portfolio Management	95,200	65,000	110,000	98,000
Financial Analyst	89,600	68,000	140,000	76,000
Total	92,708	58,719	150,000	86,000
CONSULTING				
Strategy / Management Consulting	90,900	72,000	120,000	90,000
Technology Consulting	75,250	55,800	80,000	75,000
Internal Consulting	87,083	60,000	100,000	85,000
Total	86,884	55,800	120,000	88,000
MARKETING / SALES				
Brand / Product Management	83,000	60,000	124,000	79,000
Other Marketing	90,500	72,000	120,000	87,000
Sales / Business Development	82,333	48,000	110,000	84,000
Total	86,851	48,000	124,000	82,500
GENERAL MANAGEMENT	88,213	58,000	190,000	84,000
HUMAN RESOURCES	67,500	65,000	72,000	66,500
INFORMATION TECHNOLOGY	96,077	68,000	189,275	87,000
OPERATIONS	92,379	55,000	175,000	88,000
OTHER	88,500	56,000	125,000	86,000

Dash (-) represents insufficient data points.



Companies Recruiting at Schulich

416 Automation Inc.

A

Aboriginal Business Network
Accenture Canada
Achievers
ADLI Logistics
Advanced Orthomolecular
Research
Algoma Central Corporation
Alta Corp Capital
Altus Group
Amazon
American Express Canada
Armstrong Partnership Ltd.
Armtec
Aviva Canada Inc.

B

Bank of America Merrill Lynch
Barton Transportation
BC Public Service Agency
BDO Canada LLP

Bell Canada
Blake, Cassels & Graydon LLP
Blanc Labs
BlockChainHub
Blue-Zone Technologies Ltd.
BMO Capital Markets
BMO Financial Group
BNP Paribas
BNR Media Group
BottomLine Group
BroadGrain Commodities Inc.
Brookfield Financial
Brookfield Global Integrated
Solutions
Brookfield Renewable
Business Sherpa Group

C

Caffe Demetre
Cambridge Global Payments
Canaccord Genuity
Canada Bread Company Limited

Canada Pension Plan Investment
Board
Canadian Armed Services
Canadian Cancer Society
Canadian Pacific Railways
Canadian Tire Corporation,
Limited
CanFirst Capital Management
Capgemini Canada
Carpedia International Ltd.
Central Local Health
Integration Network
CFIB-Canadian Federation of
Independent Business
CGI
Chubb Insurance Company
of Canada
CIBC
Citi Canada
Citi Orient Securities
Citibank Canada
Clifton Blake Realty Advisors
Coinsquare

Collins Barrow
Connect6 Group Inc.
ConnectCPA LLP
Constellation Software Inc.
Cornerstone Capabilities Inc.
CPG Connect
Crane Payment Solutions
CreditEase
CrowdRiff
CSI The CableShopper Inc.

D

DB Group
Deloitte
Deloitte Consulting
DOXIM

E

ecobee
ECOLAB
eCycle Solutions
Eight Capital
Eli Lilly Canada Inc.

“With global networking and career counselling at Schulich, I landed my dream internship in Singapore that helped lay the groundwork for a rewarding career.”

Jia Hui Yan (IMBA '16)
Senior Consultant, evoQ



Empire Communities

Equifax

Equitable Bank

Ernst & Young LLP

European Bank for Reconstruction
and Development

evoQ

Export Development Canada
(EDC)

F

Feminuity

Fengate Real Estate Investments

Financit

Fintros

Firm Capital

First National Financial

Forge & Foster Investment
Management

Foundation for Environmental
Stewardship

Fusion Development

Fusion Retail Analytics

G

G A Paper International

GALE Partners

Gay Lea Foods

General Mills Canada Corporation

George Weston Limited

Glencore Canada Corporation

Global Finance Fund Inc.

Goodyear Canada Inc.

Government of Canada

Great Place to Work Canada

Greenhill & Co.

Greystone Managed

Investments Inc.

Guilfoyle Financial

H

Hain-Celestial Canada, ULC.

Home Depot Canada

HOOPP

HR Connect Consulting

HR Performance and Results Inc.

HSBC

Hybrid Financial

I

IAMGOLD Corp

IBM Canada Ltd.

ICICI Bank

Impakter

Index Exchange

Infrastructure Ontario

Ingenico Group

Innovation York

Insurance Institute of Canada

Intact Financial Corporation

Intech Mechanical Contracting

Investors Group Financial Services

Invoxium

iPrice Group

Iristel Inc.

J

Janssen Inc.

Jk Economics Inc.

JLL Canada

Johnson & Johnson Inc.

Jungle Media

Just Energy

K

Kantar Millward Brown

Kensho Technologies

KEV Group

KPI Ninja

KPMG

KPMG Advisory Services

Kris An Charles Investment

Kruger Products L.P.

L

Labatt /AB InBev

Labelium

LEAP Pecaut Centre for Social
Impact

LEVEL5 Strategy Group

LH Solar Inc.

Liberty International Underwriters
(LIU)

Linedata

Loblaws

**“The Schulich MBA experience
provided the indispensable
foundation I needed to start
my new career in Marketing.”**

Ari Sefton (MBA '16)
Brand Manager, Kraft Heinz Canada ULC



Companies Recruiting at Schulich *(continued)*

M

Manulife Financial
Maple Leaf Foods
Maritime Iron Inc.
Mattamy Homes Ltd.
Mavencare
Mawer Investment
Management Ltd.
Maxmobo
McKinsey & Company
McMaster University
Medical Eye Consultants
MedSleep
Meltwater
Metrolinx
MFS Investment Management
Canada
MHI Canada Aerospace Inc.
Microdea Inc.
Microsoft
Ministry of Finance
MNP LLP
Moen Inc.
Molson Coors
Monteith Building Group

Mott MacDonald
Mount Sinai Hospital
MSCI
Multi Packaging Solutions
Munich Re
MPAC Municipal Property
Assessment Corporation
Muttluks Inc.

N

National Bank Financial
National Bank of Canada
Nestle Canada Inc.
Noble
North Film Co.
Northern Lights Direct
Novo Nordisk Inc.
Nudestix Inc.

O

Odette School of Business,
The University of Windsor
Oglen Solutions
OMERS Ventures

On Target Housing Market
Analysis & Consumer Research
Oneworld Smart Solutions
Ontario Bioscience Innovation
Organization
Ontario Medical Association
Open Capital Advisors
Optimus I SBR
Orange Gate Consulting
Origin Merchant Partners
Orlando Corporation
Osler, Hoskin & Harcourt LLP
Oxford Properties Group

P

Penequity
PepsiCo Canada
Pfizer Inc.
Polar Asset Management Partners
PortfolioAid
Powernoodle
PR Exchange Group of
Companies Inc.
Precise ParkLink

Price Group Corp.
Primus Group
Procter & Gamble Inc.
Prosper Canada
Publish What You Pay Canada
PwC Canada

R

Rapid Access to Medical
Specialists Clinic
Raymond James
RBC Capital Markets
RBC Financial Group
Reckitt Benckiser
Region Municipality of York
Region of Peel
Reinhardt Construction
Reliance Comfort Limited
Partnership
Restaurant Brands International
Reynolds & Reynolds
Rice Group
Richter LLP

“The Schulich MBA provides business insights from some of the world’s best professors and the opportunity to network with industry leaders.”

Abhishek Nand (MBA '15)
Marketing Manager, Digital, BMO Financial Group



RightBlue Labs
RioCan Real Estate
RM Sothebys
Rogers Communications Inc.
Ryder

S

Scotia Wealth Management
Scotiabank
ScribbleLive
Seaspan ULC
Seneca College
Serene Sensors
Setter Capital Inc.
ShawCor Ltd.
ShawKwei & Partners
Shift Health
Siemens Canada Ltd.
Sienna Senior Living
Simply Laundry
Skale Developments
Smith & Nephew Columbia
Solar Provider Group
Splash Effect
Star Media Group

Starvox Entertainment
Statflo
Strategic Insight
Strategy Institute
Studio71
Sun Life Financial
Syntax

T

TD Bank Group
TD Securities
Telecor
TELUS Communications Inc.
TGO Consulting
The Boston Consulting Group
The Centre for Study of Insurance
Operations (CSIO)
The Corporation of the City
of Brampton
The Goodyear Tire & Rubber
Company
The Kraft Heinz Company
The Lavin Agency
The ONE Information

The Princeton Review Canada
The Regional Municipality of York
The Substance Group
The Sullivan Source Inc.
ThinkRepublic Consulting
Thunder Bay Symphony Orchestra
Tim Hortons
Timbercreek Asset
Management Inc.
Toronto Operetta Theatre
Tourico Holidays
Town of Halton Hills
Trajectory Inc.
Transparency International Canada
Trapeze group
Trident Consulting

U

UBS Securities Canada Inc.
Ulula
Unilever
University Canada West
UPS
USHEALTH Advisors

V

Valtech
Venterra Realty
Vision Critical
Volaris Group
Volkswagen Group Canada Inc.

W

Walmart Canada
Wasserman
Water Matrix
Wealth One bank of Canada
Wealthsimple
Williams & Partners LLP
Womens College Hospital
World Bank Group
World Wide Logistics
WSIB

X

Xesto

Y

York University
Yum! Brands, Inc.

“While my engineering degree equipped me with excellent technical skills, the Schulich MBA provided me with the credentials to build a career in management consulting.”

Shanu Utharan (MBA '17)
Senior Consultant, Deloitte Canada



Meet the Career Development Centre Team

**WE BRING EXPERTISE FROM MANY DIFFERENT INDUSTRIES
TO OUR WORK AT THE CAREER DEVELOPMENT CENTRE:**

Accounting	Consulting	Retail & Sales
Banking & Finance	Entrepreneurship	Technology
Consumer	Health Care	
Packaged Goods		

**OUR ADVISORS
AVERAGE MORE THAN:**

12 years
experience

TEAM LEADERSHIP



Robert Hines, JD
Executive Director



Minoo Bhutani, MBA, ACC
Director



Lyla Korhani, MBA, ACC
*Associate Director,
Corporate Relations*



**Phanindra Deonandan,
MPA, ACC**
Associate Director



Mark Freedman, MBA
*Manager,
Industry Advising*

CLIENT SERVICES



Sybil Massey, BA
Team Lead, Client Services



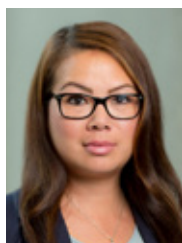
Mindi Chiu, MBA
*Recruitment
Coordinator*



Khushbu Chokshi, BAS
*Recruitment
Coordinator*



Rose Lucibello, BA
*Recruitment &
Events Coordinator*



Michelle Trieu
Career Centre Assistant

INDUSTRY ADVISING



Kathrin Bohr, MBA

Industry Advisor

*Public Sector, Sustainability,
Government, Arts & Media*



Victoria Cabral, BSc.

Industry Advisor

*Financial Services, Insurance,
Real Property and Master of
Real Estate and Infrastructure
Students*



Diana Caradonna, BHRM, ACC

Industry Advisor

*Accounting and Master of
Accounting Students*



Amir Khan, BA, ACC

Industry Advisor

*Consumer Packaged Goods,
Marketing, Retail and Master of
Management Students*



Elana Markus, BBA

Industry Advisor

*Consumer Packaged Goods,
Marketing and Retail*



Michael Nadal, ACC

Industry Advisor

*Banking and Master of Finance
Students*



Bonnie Wong, BCom, CHRL, ACC

Industry Advisor

*Telecommunications, Technology
and Entrepreneurship*

CORPORATE RELATIONS



Francis Paul, MBA

**Corporate Relations
Specialist**



Michelle Steiner, BA, B.Ed.

**Business Relations
Coordinator**

ADMINISTRATION

CONTACT US

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